BRITISH COLUMBIA UTILITIES COMMISSION
IN THE MATTER OF THE UTILITIES COMMISSION ACT
S.B.C. 1996, CHAPTER 473
and British Columbia Hydro and Power Authority Call for Tenders for Capacity on Vancouver Island Review of Electricity Purchase Agreement
Vancouver, B.C. January 19, 2005
PROCEEDINGS AT HEARING
BEFORE:
R. Hobbs, Chairperson
L. Boychuk, Commissioner
VOLUME 8

Allwest Reporting Ltd. 302-814 Richards Street Vancouver, B.C

APPEARANCES

G.A. FULTON P. MILLER	Commission Counsel
C.W. SANDERSON, Q,C, H. CANE J.C. KLEEFELD	B. C. Hydro
L. KEOUGH	Duke Point Power Limited
C.B. LUSZTIG A. CARPENTER	British Columbia Transmission Corporation
D, PERTTULA	Terasen Gas (Vancouver Island) Inc.
G. STAPLE	Westcoast Energy Inc.
R. B. WALLACE	Joint Industry Electricity Steering Committee
C. BOIS	Norske Canada
D. NEWLANDS	Elk Valley Coal
F. J. WEISBERG	Green Island Energy
D. LEWIS	Village of Gold River
D. CRAIG	Commercial Energy Consumers
J. QUAIL. D. GATHERCOLE	BCOAPO (B.C. Old Age Pensioners' Organization, Council Of Senior Citizens Organizations Of B.C., End Legislated Poverty Society, Federated Anti-Poverty Groups Of B.C Senior Citizens' Association Of B.C., And West End Seniors' Network)
W. J. ANDREWS T. HACKNEY	GSX Concerned Citizens Coalition B.C. Sustainable Energy Association Society Promoting Environmentnal Conservation
R. MCKECHNIE	Himself
R. YOUNG	Gabriola Ratepayers' Associations
K. STEEVES	Himself

CAARS
VANCOUVER, B.C.
January 19 th , 2005
(PROCEEDINGS RESUMED AT 8:30 A.M.)
THE CHAIRPERSON: Please be seated.
The Commission panel is prepared to make a
ruling with respect to the evidence that Mr. Weisberg
wishes to file on behalf of Green Island Energy. We
have reviewed Mr. Weisberg's letter of January 17 $^{ m th}$,
2005 and accept the submissions of Mr. Keough and Mr.
Sanderson with respect to the filing of that evidence
at this time in the proceeding, particularly as
related to the issue of unfairness. And so that
evidence will not be admitted at this time, Mr.
Weisberg.
We may need to return to that issue with
respect to matters put at issue later in the
proceeding, if there are any. But for that, your
evidence will not be admitted at this time.
MR. WEISBERG: May I just request one clarification, Mr.
Chair. The part of the basis of the submission, in
fact the essential foundation of it, was whether the
Information Requests were in scope or out of scope.
Is there a ruling made in that respect or not?
THE CHAIRMAN: There is not. My intention, and this was
true with respect to the documents that were requested

1 from the VIGP proceeding to be part of this record, was that issues with respect to relevancy, so scope, 2 would be addressed in cross-examination as they arose 3 in cross-examination. So I have not made a ruling 4 with respect to whether or not those particular IRs 5 are in scope or out of scope. I accepted yesterday 6 7 your release of those with the reservation with respect to whether or not they were relevant. And so 8 my thinking is, unless you make submissions otherwise, 9 my thinking was to accept the approach that I thought 10 you were adopting, and that is, answer all of the IR 11 questions and deal with the issue with respect to 12 13 relevancy later. MR. WEISBERG: 14 Thank you. Proceeding Time 8:33 a.m. T2 15 B.C. HYDRO PANEL 2 - CFT PROCESS & OUTCOME 16 MARY HEMMINGSEN, Resumed: 17 18 CHRIS O'RILEY, Resumed: 19 GRAEME SIMPSON, Resumed: 20 ROHAN SOULSBY, Resumed: STEVE ECKERT, Resumed: 21 With that, unless there are any 22 THE CHAIRPERSON: other -- Mr. Sanderson? 23 24 MR. SANDERSON: I just have one filing this morning, Mr. Chairman, and that is at transcript Volume 6, page 25 26 1323, Mr. Wallace asked whether some tables that were

1	referenced in the supplemental response that we
2	provided as a courtesy to him could be filed, and
3	these were some tables which responded to this
4	question:
5	"Q: Greater understanding is required
6	regarding the relationship between gas
7	prices and electricity prices utilized in
8	the QEM."
9	And there are then some tables which provide that
10	elaboration. So if that could be the next exhibit,
11	please.
12	MR. FULTON: B-62.
13	THE HEARING OFFICER: Marked Exhibit B-62.
14	("DATA TABLES - JIESC SUPPLEMENTARY IR 2.10.0(B)", IN
15	RESPONSE TO IR AT VOLUME 6, PAGE 1323, MARKED EXHIBIT
16	B-62)
17	THE CHAIRPERSON: Mr. Sanderson, or panel, for that
18	matter, in my questions for you this morning, and they
19	will follow Mr. Fulton, of course, but in my questions
20	to you this morning I'm going to want you to have
21	access to the QEM model, particularly the portfolio
22	tab of the QEM model. And I have made a photocopy of
23	it, but on the other hand you may prefer to be working
24	off of the disk, and that's what I actually intend to
25	do. So I will make to expedite things I will make
26	a hard copy available to you if you wish, for your

1 counsel to photocopy, or you can come prepared with the model loaded on it, on a laptop as well. 2 MR. ECKERT: Compared with a disk I'll find a laptop 3 A: 4 between now and the time you --THE CHAIRPERSON: All right. 5 6 MR. SANDERSON: So I'm not sure if Mr. Fulton needs that. 7 If not we'll set it up at the break, if that -- we'll set up the laptop at the break, unless Mr. Fulton 8 needs that before the break. 9 Yes, I don't think I will. My questions on MR. FULTON: 10 11 the QEM relate more to the assumptions in any event, 12 Mr. Chairman, so --13 Proceeding Time 8:35 a.m. TO3 THE CHAIRMAN: Thank you. And the other item that will 14 be useful, and I haven't confirmed this. 15 My 16 recollection is, it's been incorporated already in the -- from the VIGP proceeding, but it's Appendix E of 17 18 the application volume, which is the range of GE 19 products, gas turbine products. So if you can have 20 that as well for my questions. Page 115, Appendix E of, I think it was 21 Exhibit -- the first -- it's the application, it's the 22 first volume of the application. 23 You may proceed, Mr. Fulton. 24 Thank you, Mr. Chairman. 25 MR. FULTON: 26 **CROSS-EXAMINATION BY MR. FULTON:**

Page: 1655

I		
1	MR.	FULTON: Q: Good morning, panel. I'd like to begin
2		with some outstanding responses that arise from my
3		cross-examination of Ms. Van Ruyven, and I did
4		indicate to your counsel last night the transcript
5		references. The issue that I wish to deal with is
6		cost-effectiveness. I'd like to begin with the first
7		transcript reference at page 1186. And if you could
8		just familiarize yourself with the exchange that I had
9		with Miss Van Ruyven at page 1186 beginning at line
10		18, to 1187 line 17. And once you've done that, if
11		you could let me know.
12	MS.	HEMMINGSEN: A: I've familiarized myself with that
13		section.
14	MR.	FULTON: Q: All right. And I'd like to start with
15		the question that I posed at lines 18 through 24, and
16		ask you, Ms. Hemmingsen, if you can provide an answer
17		to that question.
18	MS.	HEMMINGSEN: A: So that's "Can you tell us why this
19		general approach used over one that was based on the
20		unit cost of capacity from the different projects or
21		portfolios?"
22	MR.	FULTON: Q: Yes.
23	MS.	HEMMINGSEN: A: And I think this relates back to
24		some testimony that I made in the VIGP hearing when I
25		talked about B.C. Hydro's evaluation methodologies and
26		the various alternatives that we had. And we

1 described unit cost measures as being kind of summary metrics that were, for various reasons in our opinion, 2 incomplete in representing the values of various 3 And the standard evaluation methodology is 4 resources. cash-flow analysis and net present value cash-flow 5 analysis. And that's what we do, and that's what we 6 7 incorporated in the model. And once again, my understanding of the 8 VIGP decision is that approach was endorsed, and there 9 was some specific recommendations in the VIGP decision 10 11 to proceed using that type of approach, albeit to simplify some of the elements of it. And that's what 12 we attempted to do in the QEM model, and there's 13 various trade-offs involved in making simplifications, 14 but it goes back to our overall balance of, you know, 15 16 focusing on a cost-effective outcome, making the model transparent and facilitating fairness and openness in 17 the process, so. 18 Proceeding Time 8:40 a.m. T4 19 MR. FULTON: Q: Okay. And then the next question that 20 I had asked, would an approach based on the unit cost 21 of capacity have yielded a different outcome? 22 And we've taken a look at that 23 MS. HEMMINGSEN: A: overnight and can confirm that no, it wouldn't have 24 yielded a different outcome if you measured the 25 26 outcomes on a dollar per megawatt basis, once again,

Allwest Reporting Ltd., Vancouver, B.C.

	NPV. It would not have yielded a different project.
	It would have meant that one of the projects that was
	bid-in actually with Duke Point Power, would have
	prevailed over another one by a small margin.
MR.	FULTON: Q: Thank you. Now
THE	CHAIRPERSON: Mr. Fulton, may I ask a question and
	just for the purposes of the record. Do you remember
	the list of the portfolios well enough to tell me
	whether or not it's the third portfolio on the list,
	and if you can't, I'll understand and we'll get to it
	later, but
MS.	HEMMINGSEN: A: I think we actually answered that
	in an IR, which portfolio on an NPV dollar basis came
	in second, and it was one with duct firing. So that
	portfolio comes in first on a dollar per megawatt
	basis.
THE	CHAIRPERSON: Can you give me that IR response at
	some point, please?
MS.	HEMMINGSEN: A: Sure. Not right now though.
THE	CHAIRPERSON: Thank you. Sorry, Mr. Fulton.
MR.	FULTON: Thank you.
MR.	FULTON: Q: I want to next move to the topic of the
	treatment of energy price risk in the tender
	evaluation, and in the response to BCUC IR 1.13.3,
	B.C. Hydro was asked how it considered gas risk in the
	CFT evaluation. And the response was that it is
	THE MS. THE MS. THE MR.

1		limited to the assessment of gas prices associated
2		with the QEM. And then the second paragraph of the
3		response states that the risk to the economics of the
4		gas-fired generator is more related to the market heat
5		rate, and parenthetically I'll say that I take that as
6		being opposed to the absolute gas prices. And then
7		the answer went on, "Or the ratio between electricity
8		and gas prices." Do you recall that response?
9	MR.	O'RILEY: A: Yeah.
10	MR.	FULTON: Q: Okay. Is it not possible, Mr. O'Riley,
11		that high gas prices, not just the spread between gas
12		and market electricity prices, are a risk when the
13		plant must be dispatched to meet domestic customer
14		needs? And for example, in the event of a local or
15		province-wide constraints on imports?
16	MR.	O'RILEY: A: It is the case that if there was a
17		requirement to run the plant for capacity needs,
18		either for Vancouver Island or for the system in
19		general, we would have to run the plant regardless of
20		the gas price. That, as we've talked on numerous
21		occasions, that would be a relatively small number of
22		hours. Typically we would be running dispatching
23		the plant for energy and would turn it down if the
24		ratio between gas and power prices was such that it
25		didn't make sense to run the plant for those purposes.
26	MR.	FULTON: Q: Okay. Now, on the assumption that B.C.

I		
1		Hydro acquires energy first to meet the needs of
2		domestic customers, would you agree with that it's
3		possible that the avoided cost of new supply in B.C.
4		could be less than the market price of electricity for
5		significant periods of time?
6	MR.	O'RILEY: A: Are you speaking of the avoided cost
7		of long-term supply?
8	MR.	FULTON: Q: Yes.
9	MR.	O'RILEY: A: Yes. It is there is a scenario
10		where we have high gas prices, sustained high gas
11		prices such that cost of energy from this project
12		would be higher than other alternatives. And that's
13		why in our regular forecasting process we use a high
14		gas scenario. We are concerned about that risk. And
15		that's why in the cost-effectiveness study we used a
16		high gas a high gas scenario to test those three
17		portfolios.
18	MR.	FULTON: Q: Okay. I don't expect you to be able to
19		respond to this next question in any detail without
20		responding in the way of a written undertaking, so
21		I'll ask the question and then we can determine what
22		would be involved with in terms of time commitments
23		in providing this undertaking.
24		Proceeding Time 8:45 a.m. T05
25		Having regard to B.C. Hydro's position
26		about the importance of the spark over absolute gas

1 prices, can you tell us what exactly the spark spread would be under certain price scenarios used in the 2 QEM, and the cost-effectiveness valuation; and the 3 scenarios are as follows. EIA gas price and EIA full 4 electricity scenario; secondly, EIA gas price and EIA 5 partial scenario; thirdly, EIA gas price and 90 6 7 percent mainland generation, as used in the costeffectiveness sensitivity; and finally, a high gas 8 scenario and average of EIA electricity price 9 scenarios as used in the cost-effectiveness 10 11 sensitivity.

And what I would be looking for as well, that for each of the past ten years, what the average annual implicit spark spread has been between Sumas Gas and the value of electricity exports from the Lower Mainland to Mid-C, and electricity imports from Mid-C to the Lower Mainland.

18 MR. O'RILEY: A: Okay. So for the purpose of the -19 sorry.

20 MR. SANDERSON: Go ahead, Mr. O'Riley. What I was going 21 to do, and probably better you do it, let's clarify 22 the question and then I want to speak to just the 23 timing implications.

24 MR. O'RILEY: A: Okay. For the first four scenarios
25 where we would put -- run different gas and power
26 prices through the QEM model, I think I would defer to

		-
1		Mr. Soulsby in terms of the time required and any
2		issues in terms of implications for that. And then I
3		can address the latter.
4	MR.	SANDERSON: Mr. Soulsby?
5	MR.	SOULSBY: A: Mr. Fulton, could you repeat for me
6		the fourth scenario?
7	MR.	FULTON: Q: It's the high gas scenario and average
8		of EIA electricity price scenarios as used in the
9		cost-effectiveness sensitivity.
10	MR.	SOULSBY: A: Thank you.
11	MR.	SANDERSON: Perhaps, Ms. Hemmingsen, you're most
12		familiar with the cost-effectiveness study, but did it
13		use EIA electricity prices in the cost-effectiveness
14		study?
15	MS.	HEMMINGSEN: A: It did in valuing the energy
16		margin. However, the Mainland generation was
17		determined by reference to some of the price
18		information from our past calls. And we established a
19		price based on those past calls, and then we
20		established a 10 percent reduction as a stress test.
21		So that actually doesn't vary with the electricity
22		price assumption used.
23		And I think there was an IR that explained
24		that. Because I believe you asked this of us
25		previously, and we outlined that it didn't it
26		wasn't the analysis wasn't impacted by that price

Allwest Reporting Ltd., Vancouver, B.C.

1		-
1		assumption.
2	MR.	FULTON: Q: All right. If you can refer us to the
3		IR, eventually, that would be helpful.
4		Can we next try Mr. Soulsby in terms of the
5		timing, Mr. Sanderson, and
6	MR.	SANDERSON: Sure. And let me just put this
7		qualification on it, that if Mr. Soulsby can discuss
8		what's involved in running the QEM model, that's
9		helpful. And then maybe I can discuss the question
10		with the panel over the break, and if we can come back
11		to Mr. Fulton to break with any sort of clarifications
12		of the scenarios, to make sure we're giving him what
13		he wants, in a way that works.
14	MR.	FULTON: That would be satisfactory to me, Mr.
15		Chairman. Thank you, Mr. Sanderson.
16	MR.	FULTON: Q: Mr. Soulsby?
17	MR.	SOULSBY: A: And you're looking for comment from me
18		at this point on the time that it would take to do
19		these
20	MR.	FULTON: Q: Yes.
21	MR.	SOULSBY: A: scenarios? I'm confident that we
22		could calculate the spark spread, if I understand that
23		to be your question, for those four scenarios through
24		the QEM model
25	MS.	HEMMINGSEN: A: Well, I'm not sure that we can
26		calculate the one that's 90 percent of the mainland

1		generation price. I think we have to investigate that
2		particular request.
3	MR.	SOULSBY: A: I'm advised that we have to
4		investigate that request, over the break.
5	MR.	FULTON: Q: All right. Thank you.
6	MR.	O'RILEY: A: The other the last scenario is a
7		little more complicated. I'd probably just seek a bit
8		more clarification from you. You asked us to
9		distinguish between times when we were importing
10		versus exporting over the last ten years.
11	MR.	FULTON: Q: Yes.
12	MR.	O'RILEY: A: And determine the relevant heat rate
13		during those periods. That's probably a fairly
14		onerous thing to do, to go back for that length of
14 15		onerous thing to do, to go back for that length of time to extract that data from systems. The fact of
15		time to extract that data from systems. The fact of
15 16		time to extract that data from systems. The fact of whether we were importing or exporting.
15 16 17		time to extract that data from systems. The fact of whether we were importing or exporting. Proceeding Time 8:50 a.m. T6
15 16 17 18		time to extract that data from systems. The fact of whether we were importing or exporting. Proceeding Time 8:50 a.m. T6 We could provide something based on market index
15 16 17 18 19		time to extract that data from systems. The fact of whether we were importing or exporting. Proceeding Time 8:50 a.m. T6 We could provide something based on market index prices that are available and we have a good deal of
15 16 17 18 19 20	MR.	time to extract that data from systems. The fact of whether we were importing or exporting. Proceeding Time 8:50 a.m. T6 We could provide something based on market index prices that are available and we have a good deal of that information available. So that may help you in
15 16 17 18 19 20 21	MR.	<pre>time to extract that data from systems. The fact of whether we were importing or exporting.</pre>
15 16 17 18 19 20 21 22		time to extract that data from systems. The fact of whether we were importing or exporting. Proceeding Time 8:50 a.m. T6 We could provide something based on market index prices that are available and we have a good deal of that information available. So that may help you in terms of the information you're trying to get at. FULTON: Q: The market-indexed information-based
15 16 17 18 19 20 21 22 23	MR.	time to extract that data from systems. The fact of whether we were importing or exporting. Proceeding Time 8:50 a.m. T6 We could provide something based on market index prices that are available and we have a good deal of that information available. So that may help you in terms of the information you're trying to get at. FULTON: Q: The market-indexed information-based answer would be fine.

I		
1		may not be ten years, but we can look at what term
2		they were in terms of back-casting we may or may not
3		have done on past market prices.
4	MR.	O'RILEY: A: Yes.
5	MR.	FULTON: Q: Thank you.
6	MR.	O'RILEY: A: And we probably it probably will be
7		about eight years or so that we have in terms of data.
8	MR.	FULTON: Q: Thank you.
9	MR.	SANDERSON: So we'll get back to the record at the
10		break and indicate an ETA for this.
11	MR.	FULTON: Q: The next issue is gas price risk
12		management, and my references, although you don't need
13		to turn to them, are the CFT report at page 12, lines
14		9 through 29, and the response to BCOAPO IR 1.20.2.
15		And in the tender process, bidders could elect one of
16		three options for gas-fired fuel allocation. The
17		first was no tolling, the second was full tolling, and
18		the third was partial tolling commodity only, correct?
19	MS.	HEMMINGSEN: A: That's correct.
20	MR.	FULTON: Q: And in electing one of those options,
21		the proponent would presumably have examined the
22		default gas prices and transportation costs used in
23		the QEM?
24	MS.	HEMMINGSEN: A: Subject to Mr. Soulsby, I don't
25		believe there was any default gas transportation costs
26		in there. Those were unique to each portfolio and we

1

2

3

Page: 1665

had provided the information to Terasen Gas to make those estimations, then they were included at the portfolio level.

Certainly the proponents had access to the 4 price assumptions that we were using, and to the 5 extent that they had different price assumptions, that 6 7 would be a factor in their consideration of tolling or non-tolling. And certainly some proponents, initially 8 we hadn't considered gas transportation partial 9 tolling, and we were told by some of the bidders that 10 11 that was an important element to them. So we revised the CFT and the QEM to accommodate that option. 12 MR. FULTON: To be successful a bidder who elected 13 Q: the no tolling or partial tolling commodity only 14 option would have had to secure a long-term fuel 15 16 contract at or below B.C. Hydro's gas price forecast, or alternatively it would have assumed the risk for 17 doing so, correct? 18 MS. HEMMINGSEN: A: Sorry, did you say they elected the 19 full tolling, or --20 MR. FULTON: 21 Q: No. -- did you say fixed cost? 22 MS. HEMMINGSEN: A: The no tolling or the --23 MR. FULTON: Q: 24 MS. HEMMINGSEN: A: No tolling. Would you agree with that? 25 MR. FULTON: 0: Yes. Do 26 you want me to try the question again?

BCHVI Call For Tenders Review of Purchase Agreement January 19, 2004 Volume 8

Page: 1666

1	MD	O'RILEY: A: Yes.
2	MR.	FULTON: Q: Okay. A bidder, to be successful, and
3		I'm talking only of bidders who would have elected the
4		no tolling or the partial tolling commodity only
5		options, would have had to secure a long-term fuel
6		contract at or below B.C. Hydro's gas price forecast,
7		or otherwise it would assume the risk for doing so,
8		correct?
9	MS.	HEMMINGSEN: A: Right. They would have either
10		crystallized that cost or they would have assumed the
11		risk and bid that into their price.
12	MR.	FULTON: Q: Okay. And according to the response to
13		the BCOAPO, none of the Tier 1 bids involve gas-fire
14		plants elected the partial or no tolling options,
15		correct?
16	MS.	HEMMINGSEN: A: That's correct.
17	MR.	FULTON: Q: And did that suggest anything to your
18		committee about the risk associated with B.C. Hydro's
19		gas price forecast?
20	MS.	HEMMINGSEN: A: Not specifically. I think we've
21		outlined that we have a large gas portfolio, we're one
22		of the largest gas consumers in the province, and we
23		have the infrastructure set up. So, as Mr. O'Riley
24		has testified, that's existing capability that B.C.
25		Hydro has that it can offer to ratepayers to reduce
26		the costs and risk of gas-fired options.

Allwest Reporting Ltd., Vancouver, B.C.

I		
1	MR.	O'RILEY: A: I think practically we would have
2		assumed that consistent with our assessment, it's very
3		difficult to lock in a long-term gas price for a 25-
4		year product, particularly given the dispatch right
5		and the ability to turn down the plant for extended
6		periods.
7		Proceeding Time 8:55 a.m. T07
8	MR.	FULTON: Q: Thank you. And in the reference that I
9		gave you to the CFT report, there's a statement that
10		because B.C. Hydro can use its existing portfolio to
11		manage gas price risk, B.C. Hydro did not include in
12		the evaluation methodology a risk premium above the
13		forecast market price scenarios used in the QEM.
14		Do you recall that evidence?
15	MR.	O'RILEY: A: Yes.
16	MR.	FULTON: Q: And even if we accept that B.C. Hydro
17		is in a better position to manage gas price risk,
18		would you agree with me that that does not mean there
19		is no residential risk to B.C. Hydro?
20	MR.	O'RILEY: A: Sorry, I'm not sure I understand the
21		question.
22	MR.	FULTON: Q: There's no residual risk.
23	MR.	O'RILEY: A: Residual risk.
24	MR.	FULTON: Q: Yes.
25	MR.	O'RILEY: A: Residual risk. Yes. I mean, we've
26		already acknowledged this morning that there is a risk

BCHVI Call For Tenders Review of Purchase Agreement January 19, 2004 Volume 8

		-
1		of higher gas prices.
2	MR.	FULTON: Q: Okay. And while the QEM may provide a
3		fair comparison among gas-fired projects, assuming
4		that they all have the same gas price risk, can you
5		tell us how exactly the QEM reflects the relative risk
6		to B.C. Hydro of a gas-fired tolling project versus a
7		fixed-price energy contract from a plant that would
8		not be fueled by natural gas?
9	MR.	O'RILEY: A: Well, I think there are relative risks
10		with both types of projects. With the dispatchable
11		gas-fired plant, we have the ability to turn it on and
12		off. With the given the relationship between power
13		and gas prices. With the fixed-price project, it's
14		those are typically take-or-pay volumes of fixed
15		volume of energy, and there are risks associated with
16		that in terms of market prices might be much lower in
17		the future, and there's a regret associated with that.
18		So I think, given the simplified approach
19		that we've taken, we have captured a good deal of the
20		relative risk between the different projects.
21	MR.	FULTON: Q: Thank you. I'd next like to move to
22		the topic of the calculation of the energy margin, and
23	:	my reference here is page 11 of the CFT, lines 1 to
24		12, and I'll provide you with a summary and ask you at
25		the end of the summary if you agree with that.
26		So page 12 or page 11, I'm sorry, lines

1		-
1		1 to 12. In addition to other adjustments for factors
2		such as network upgrades and sale salvage value of
3		VIGP assets, each project is credited with the value
4		of its net energy margin. Correct?
5	MR.	SOULSBY: A: Sorry, was that
6	MR.	FULTON: Q: Page 11.
7	MR.	SOULSBY: A: a quotation, or was that you
8		paraphrasing?
9	MR.	FULTON: Q: No, I'm paraphrasing.
10	MR.	SOULSBY: A: Okay, thank you. Could you paraphrase
11		again?
12	MR.	FULTON: Q: Yes. In addition to the other
13		adjustments for factors such as network upgrades and
14		sales, salvage value of VIGP assets, each project is
15		credited with the value of its net energy margin.
16	MR.	SOULSBY: A: Yes, I would agree with that, subject
17		to that the first part, the network upgrades and
18		salvage values are all allocated after the portfolio
19		has been constructed.
20	MR.	FULTON: Q: Okay. Thank you. And the energy
21		margin is calculated based on expected dispatch, which
22		may be fixed for must-run plants, or which may be
23		based on relative gas and electricity prices for gas-
24		fired tolling plants, is that correct?
25	MR.	SOULSBY: A: I'm sorry, I have to ask you to repeat
26		it. I didn't follow the first part.

1	MR.	FULTON: Q: The energy margin is calculated based
2		on expected dispatch, which may be fixed for must-run
3		plants, or which may be based on relative gas and
4		electricity prices for gas-fired tolling plants.
5	MR.	SOULSBY: A: Yes.
6	MR.	FULTON: Q: And the margin is calculated as the
7		difference between the cost of electricity from the
8		plant, which may be fixed in the case of a gas-fired
9		tolling plant based on gas costs, and the market value
10		of electricity.
11		Proceeding Time 9:00 a.m. T08
12	MR.	SOULSBY: A: Fixed based on gas costs. The margin
13		varies based on gas costs with a fixed dispatch. Is
14		that
15	MR.	FULTON: Q: All right. Thank you for that
16		clarification.
17	MR.	ECKERT: A: And I'd also add that you do also
18		include the energy charge, which is the variable
19		component of the pricing and the tender.
20	MR.	FULTON: Q: Okay. The market value of electricity
21		is based on B.C. Hydro's forecast of market
22		electricity prices, correct?
23	MR.	ECKERT: A: Yes.
24	MR.	SOULSBY: A: That's correct.
25	MR.	FULTON: Q: Does B.C. Hydro have a standing offer
26		for energy, based on that market price forecast?

.		
1		HEMMINGSEN: A: No, it doesn't.
2	MR.	FULTON: Q: And do I take it from that, then, that
3		it would not accept an amount of energy from IPPs
4		under a 25-year contract that was lower or equal in
5		cost to the market forecast in NPV terms?
6	MS.	HEMMINGSEN: A: Well, in determining our
7		requirements from IEPs, we will base that off of our
8		Integrated Electricity Plan and our capacity and
9		energy requirements and the timing and reliability
10		considerations. So, I'm and different product
11		characteristics. So we wouldn't just merely base it
12		off of the market price.
13	MR.	FULTON: Q: Thank you. The Duke Point plant is
14		capable of producing approximately 2,000 2,140
15		gigawatt-hours a year of energy?
16	MR.	ECKERT: A: Yeah, that sounds correct.
17	MR.	FULTON: Q: And I believe that the evidence was
18		yesterday that Hydro's most recent energy call was in
19		the area of about 1800 gigawatt-hours a year?
20	MS.	HEMMINGSEN: A: Sorry. The 2003 call for energy,
21		and I highlight "energy", was for 1800 gigawatt-hours,
22		and that was a mix of firm and non-firm energy,
23		whereas the 2100 gigawatt-hours is firm energy. So it
24		is a higher-value product.
25	MR.	FULTON: Q: All right, thank you. And what about
26		the size of upcoming energy calls. Are you able to

I		
1		give us any information on that at the present time?
2	MS.	HEMMINGSEN: A: Well, we have plans that we're
3		bringing forward to the Commission for a series of two
4		calls; one for a thousand gigawatt-hours in the fall,
5		and a second one for a thousand gigawatt-hours in
6		2006.
7	MR.	FULTON: Q: Thank you. And can you tell us how
8		B.C. Hydro establishes the size of its energy calls?
9		Does it look solely at market conditions?
10	MS.	HEMMINGSEN: A: Well, we look at multiple factors.
11		The first is our supply/demand balance, and
12		reliability-based requirements. And then we look at
13		some market conditions, would certainly factor in.
14		One important consideration is terms of keeping the
15		market primed in B.C., by having a series of calls so
16		that the market is ready to offer us low-cost
17		alternatives.
18	MR.	SOULSBY: A: Yeah, I would just add to that that
19		there are risks and uncertainties in the existing
20		supply portfolio that B.C. Hydro has that also factor
21		into decisions for acquiring additional energy.
22	MR.	FULTON: Q: And would the absence of the Duke Point
23		plant affect future energy calls, Ms. Hemmingsen?
24	MS.	HEMMINGSEN: A: They certainly do, and that's why
25		in the cost-effectiveness analysis we have included
26		the volume out of the Duke Point plant, because if we

1		
1		don't secure that volume, we need energy much earlier
2		in our system.
3		So right now, our supply/demand balance
4		includes the contribution of Duke Point.
5	MR.	FULTON: Q: Okay. In your view, would the avoided
6		costs and recent energy calls, or the anticipated
7		avoided cost in calls in the near future, be a more
8		accurate estimate of the value of energy to
9		ratepayers?
10		Proceeding Time 9:05 a.m. T9
11	MS.	HEMMINGSEN: A: Can I just pursue your definition
12		or context for avoided costs? I'm not sure I
13		understand the question.
14	MR.	FULTON: Q: Okay, well, let me approach it on the
15		basis that did you in the recent energy calls make
16		a determination of what the avoided cost of those
17		calls would be?
18	MS.	HEMMINGSEN: A: In the last series of calls that we
19		conducted, we established a ceiling price that was
20		influenced by a number of factors. Future expected
21		market prices was among them. Now that we have a
22		series of four calls underway, we can use that
23		information from the calls as a signal about the
24		prices that we can expect, and we also consult with
25		the industry and get their expectations.
26		Another driver is going to be the resource

1 options report that we're producing, which points to the types of projects and options we have for supply 2 in the province that will be part of our Integrated 3 Electricity Plan and will appear in front of this 4 Commission. 5 6 MR. FULTON: 0: Thank you. 7 MS. HEMMINGSEN: A: Maybe just while you're waiting, I did find that IR reference for the next lowest-cost 8 portfolio, and it's BCUC 11. -- or no, sorry, it's 9 B.C. Old Age Pensioner Association 11.2. 10 11 MR. FULTON: 0: Thank you. Just moving next to the issue of greenhouse 12 13 gas liability, and there was a discussion yesterday about the seller being responsible for those 14 liabilities, do you recall that discussion? 15 16 MR. SOULSBY: A: Yes, I do. MR. FULTON: And do the greenhouse gas liability 17 Q: 18 provisions contemplate all forms of greenhouse gas regulation so that -- or the forms that greenhouse gas 19 regulation should take? So is it the -- are the 20 liability provisions intended to cover future changes 21 22 in the regulation of greenhouse gas from a liability standpoint, which --23 24 MR. SOULSBY: A: I would suggest that the language that's included in the contract is as general as -- we 25 believe that it's general information, so that it 26

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

would encompass a wide range of possible manifestations of greenhouse gas regulation. It includes provisions whereby the seller is responsible for any costs they incur as a result of their greenhouse gas emissions. It also provides an indemnity for the buyer to the extent that we incur any cost as a result of their greenhouse gas emissions. MS. HEMMINGSEN: And just one further point. A: That was certainly the intent of the provision, is to make that as broad as possible in allocating the liability to the bidder, as well as other change of law provisions. MR. FULTON: So then on your understanding and not 0: inviting a legal opinion, but on your understanding of the intent of the provision, if regulation took the form of a tax on fossil fuels such as natural gas, would that be to the expense of the seller? MS. HEMMINGSEN: A: The intent would be based on the indemnity that that would be to the expense of the seller. MR. ECKERT: I think it would, and I would defer to A: legal counsel, but I think it would be impacted to the

24 degree by which that tax was related somehow to the 25 emissions of this project. So if it was a tax that 26 was -- I would suggest that if it was a tax that was

1

2

3

4

5

6

7

8

9

21

in part variable based on your greenhouse gas emissions, I think it would clearly fall within the bounds of the contract. If it was a general tax like a motor fuel tax, I'm not in a position to suggest how that might be handled. Proceeding Time 9:10 a.m. T10 MR. FULTON: Q: Thank you. In terms of other risk factors, you spoke yesterday of certain shelf-ready projects, and certainly there are financial penalties that the seller has to pay in the event that the 10 proponent fails to meet the COD. Are the technical 11 remedies that B.C. Hydro has available those shelf-12 ready proposals that you spoke about yesterday, or are 13 there other technical remedies? 14 MS. HEMMINGSEN: 15 A: I'm not sure what you mean by "technical remedies". 16 Okay, we know that there are financial 17 MR. FULTON: Q: 18 remedies if the proponent doesn't meet the COD. Are there any other remedies that B.C. Hydro has if the 19 proponent doesn't meet the COD. 20 Well, there's a range of measures MS. HEMMINGSEN: A: 22 in terms of supporting our confidence in DPP's inservice, delivery, and ability to on an on-going basis 23 deliver the dependable capacity, and that relates to 24

the design of the CFT and the assessments made about 25 26 their capabilities and their financial qualities. And

Allwest Reporting Ltd., Vancouver, B.C.

1 as you heard yesterday, there was extensive third party expertise drawn in to make those assessments. 2 And then that's complemented by financial 3 penalties and incentives. And then there's other 4 measures which Mr. Eckert can speak to where B.C. 5 Hydro has step-in rights to remedy any technical 6 7 problems with the plant. So there is a whole suite of measures that contribute to our confidence that Duke 8 Point will be in-service. 9 The other factors are: it's a fully 10 11 permanent plant and it just needs to the go-ahead to get built. And the assessment is made these people 12 are capable people to do that and we've selected the 13 right machine and the contract supports that. 14 MR. FULTON: All right. Well, I'll switch over to 15 Q: 16 Mr. Eckert then, and if you can just give us a sort of broad brush on the technical aspects that Ms. 17 18 Hemmingsen was speaking of. MR. ECKERT: A: Okay, so I think first of all there is 19 20 an obligation on the part of the seller to provide various documents relative to the plant so that we can 21 -- we have purview as to the plant itself. We have --22 we get regular monthly status reports on the 23 construction of the facility. We have the right to 24 visit the facility at any time subject to not being 25 26 disruptive.

1 There are milestones that are set out in the contract which have varying cure periods. 2 Typically the earlier the milestone in the development 3 schedule the shorter the cure period. 4 So that we can assess -- we have hard triggers to know if the project 5 starts to go off track, and we believe that some of 6 7 the termination rights that arise if they were to miss a milestone and fail to restore the schedule within 8 the cure period provides a significant incentive for 9 them to actually make up the schedule. 10 We did include -- there is a 180-day period 11 between the guaranteed COD and the start of the '07-12 '08 winter period. So that was another factor. 13 If they are late on the guaranteed COD date, they accrue 14 penalties on a daily basis which are not 15 16 insignificant. They are at risk, by my calculation, for about \$56,000 per day if they are late. If they 17 18 are late for the full 180 days, the damages due to B.C. Hydro are \$10 million plus they reimburse us for 19 any fixed gas transportation costs. 20 If they are subject to termination, we have 21 22 a number of options available to us short of termination, one of which is that we can step into the 23 facility. One of the reasons that we wanted all the 24 documents relative to the plant is that we would be 25 26 familiar with the facility. If we were to step in,

1		there are certain provisions that organize how that
2		happens, but it ultimately allows us to if it's a
3		circumstance that we feel we're in a better position
4		to remedy, and it's an option for us, not a
5		requirement, then we can step in and we can remedy the
6		circumstance and then return control of the facility
7		at such time that the seller is in a better position
8		to perform.
9		Proceeding Time 9:15 a.m. T11
10	MR.	FULTON: Q: Right, thank you.
11		I'd like to turn to EPA terms and
12		conditions next, and the first term that I'd like to
13		deal with is the unlimited liability term which is
14		referred to in the response to BCUC IR 2.61.1. And
15		that response indicates that bidders face unlimited
16		liability in several cases, including a replenishment
17		of securities. Do you recall that response?
18	MR.	SIMPSON: A: I do recall that response.
19	MR.	FULTON: Q: And would you agree with me that
19 20	MR.	FULTON: Q: And would you agree with me that unlimited liability can increase the financing of a
	MR.	
20		unlimited liability can increase the financing of a
20 21		unlimited liability can increase the financing of a project?
20 21 22		unlimited liability can increase the financing of a project? SIMPSON: A: Well, I think the answer to the IR
20 21 22 23		unlimited liability can increase the financing of a project? SIMPSON: A: Well, I think the answer to the IR suggests that if the seller were to fail to perform

Allwest Reporting Ltd., Vancouver, B.C.

1 effectively a limitation on liability in that the 2 seller can choose to continue not to perform so long 3 as they're not violating -- so long as they're not 4 acting in a willful or grossly negligent manner, and 5 the remedies available to us in termination are 6 defined.

7 We also provided that the facility could be structured in a special purpose company, and the 8 expectation -- and there is no obligation for any 9 external support to that entity. So I guess I think 10 the answer is technically correct, but I think as 11 bidders evaluated the terms of the contract, they 12 could take those other factors into consideration. 13 MS. HEMMINGSEN: And just at a broader level, at 14 A: several points through the design of the EPA terms, we 15 16 did present that to bidders, get their comments back, and carefully consider some of the concerns about the 17 18 liability provisions. We did reduce some of the 19 penalties and unlimited liability provisions, and then we also engaged the services of Expertise to test the 20 financeability and to the extent the contract created 21 onerous terms for proponents that were not 22 financeable, and made some further amendments to the 23 form of that EPA reflecting that. 24 So throughout the process, we were very 25

25 so throughout the process, we were very 26 cognizant of that, and balancing the terms to make

Allwest Reporting Ltd., Vancouver, B.C.

	sure we had the reliable product delivered at the time
	that we needed it, but in a way that was commercially
	appropriate.
MR.	FULTON: Q: Thank you. I'd like to next turn to
	the issue of the gas supply arrangements, and this
	issue was canvassed yesterday in particular with Mr.
	Simpson at a number of places in the transcript. And
	first of all, I'd like to speak to the status of the
	TGVI negotiations. Would you agree with me, Mr.
	Simpson let me back up and ask you this.
	You were present during the course of most
	if not all of the TGVI LNG CPCN application?
MR.	SIMPSON: A: I was.
MR.	FULTON: Q: And have you read the argument of TGVI
	in support of its application?
MR.	SIMPSON: A: Yes, I have.
MR.	FULTON: Q: And you would therefore agree with me
	that TGVI, during the proceeding and in its final
	argument, made it clear that it would not proceed with
	major capital additions on its system to service gas-
	fired generation on Vancouver Island, without a long-
	term contractual commitment from B.C. Hydro?
MR.	SIMPSON: A: I agree that's what they've said, yes.
MR.	FULTON: Q: And those major capital additions that
	they were referring to included the LNG storage
	facility or compressor or pipe facilities or a
	MR. MR. MR.

	I	
1	con	bination of them, correct?
2	MR. SIN	APSON: A: I think they're I'm not sure
3	exa	actly what they meant by "the facilities", but I do
4	bel	ieve it included the LNG facility. Certainly they
5	cou	ldn't I don't believe they were willing to
6	pro	oceed with the LNG expansion absent a long-term
7	agr	reement.
8		Proceeding Time 9:20 a.m. T12
9	MR. FUI	TON: Q: I'm going to produce and show to you an
10	ext	ract from the TGVI argument, pages 38 and 39, and
11	jus	st so that we can be clear on what TGVI appears to
12	be	speaking of.
13		And I'm particularly referring to paragraph
14	120), Mr. Simpson.
15	MR. SIN	APSON: A: Yes, I have that.
16	MR. FUI	TON: Q: Okay. So would you not agree with me
17	tha	t TGVI appears to be saying there that the capital
18	add	litions would include compression or pipe
19	fac	cilities, along with the LNG storage facility or any
20	com	bination thereof.
21	MR. SIN	MPSON: A: Yes, I agree, that's what it says.
22	MR. FUI	TON: Q: Okay.
23		If that document might be marked the next
23 24	exh	lf that document might be marked the next nibit, Mr. Chairman, A-39.

I		
1		2004, MARKED AS EXHIBIT A-39)
2	MR.	FULTON: Q: Now, the response in the IRs to the
3		alternatives that B.C. Hydro might pursue included the
4		process of obtaining an Order from the Commission for
5		TGVI to provide service?
6	MR.	SIMPSON: A: Yes.
7	MR.	FULTON: Q: Okay. And has, to your knowledge, B.C.
8		Hydro used that process in the past?
9	MR.	SIMPSON: A: I believe in the case of Island co-gen
10		there was a dispute over when the commercial operation
11		date of that plant occurred, and B.C. Hydro had
12		negotiated an agreement with Centra Gas at the time,
13		and Centra was unwilling to execute the agreement, and
14		B.C. Hydro filed the agreement with the Commission. I
15		can't recall if we actually sought an Order to have
16		TGVI or Centra Gas execute the agreement at the
17		time, but that came very close to the situation where
18		B.C. Hydro made an application requesting that Centra
19		provide service to Hydro.
20	MR.	FULTON: Q: How long would you the application
21		for an Order would contemplate some form of hearing in
22		any event, correct?
23	MR.	SIMPSON: A: I believe it would, yes.
24	MR.	FULTON: Q: And so how long would you contemplate
25		that that process would take?
26	MR.	SIMPSON: A: I'm not sure
26	MR.	SIMPSON: A: I'm not sure

BCHVI Call For Tenders Review of Purchase Agreement January 19, 2004 Volume 8

Page: 1684

1	MR.	FULTON: Q: And if you don't know
2	MR.	SIMPSON: A: I don't know.
3	MR.	FULTON: Q: Okay. There was a discussion yesterday
4		about dual fuel capacity for the plant. Is this a
5		technically feasible option?
6	MR.	SIMPSON: A: My understanding is yes, it is
7		technically feasible.
8	MR.	FULTON: Q: Okay. How long would it take to
9		install and commission the dual fuel capacity?
10	MR.	SIMPSON: A: I believe we had an undertaking to
11		estimate the time that the permitting might take. My
12		understanding is that the critical thing would be to
13		ensure that the machine that's ordered, the gas
14		turbine that's ordered, would have dual fuel
15		capability, and I believe that decision would have to
16		be made fairly quickly in order to accommodate the
17		construction schedule.
18	MR.	FULTON: Q: If you went with the dual fuel capacity
19		generator, would there be amendments to the EPA
20		required?
21	MR.	ECKERT: A: Yes there would be.
22	MR.	FULTON: Q: Okay. And would then the amended I
23		take it then the amended EPA would be filed with the
24		Commission.
25		Proceeding Time 9:25 a.m. T13
26	MR.	ECKERT: A: Well, just I'm not sure that it

Allwest Reporting Ltd., Vancouver, B.C.

	-
	would necessarily be done as an amendment to the EPA.
	It might be done as a separate agreement.
MR.	SANDERSON: And we'll deal in argument, if it's
	relevant, with what the filing requirements might be
	associated with, either an amendment or a new
	agreement.
MR.	FULTON: Q: Thank you. Next, there was a
	discussion of LNG yesterday with Mr. Quail and as I
	took your evidence, Mr. Simpson, there wouldn't
	necessarily need to be an LNG terminal to accommodate
	this option.
MR.	SIMPSON: A: Are you referring to direct delivery
	LNG, Mr. Fulton?
MR.	FULTON: Q: I'm talking to the LNG facility that
	you spoke about yesterday at 1592 to 1594 of the
	transcript, where you said that you wouldn't
	necessarily need an onshore terminal, that you could
	pipe the LNG from offshore.
MR.	SIMPSON: A: Right. And I believe this has to do
	with delivery of LNG via barges or ocean-going vessels
	directly to the plant and then vaporizing the LNG for
	combustion at the plant. And our understanding from
	some proponents of these types of systems is that they
	can do that offshore by providing a pipeline that
	would actually deliver a submarine pipeline that
	would actually deliver the LNG or perhaps vaporize gas
	MR. MR.

1		to the plant. It wouldn't actually have the vessel
2		wouldn't actually have to dock at the plant.
3	MR.	FULTON: Q: Okay, now, when you are talking about a
4		submarine pipeline then, you would be talking about
5		environmental permitting, NEB permit.
6	MR.	SIMPSON: A: Again, I don't know the specifics of
7		the situation. It could be a very short pipeline
8		that's involved, and whether that would involve NEB
9		regulation, I'm not sure.
10	MS.	HEMMINGSEN: A: Yes, I think it's probably
11		appropriate to bring it back to our preferred course
12		of action, which is to seek arrangements with Terasen
13		and we're quite confident that we can do that. What
14		we've outlined is we have a number of contingency
15		measures which allow us to be confident that there is
16		a basis to have gas to fuel the facility.
17	MR.	FULTON: Q: And what I'm trying to test at this
18		point, Ms. Hemmingsen, is how feasible those
19		contingency measures are within the time frame that
20		you are looking at to meet the needs that there are on
21		the Island.
22	MS.	HEMMINGSEN: A: Right. Then I think you need to
23		ask the question about what we need at what point,
24		because as Mr. Simpson has testified, we can use
25		compression and we can proceed with funding
26		compression to meet the requirements in the early

1 years on a short-term basis. 2 MR. FULTON: But the compression would be on the Q: 3 TGVI system. 4 MS. HEMMINGSEN: A: Right. 5 MR. FULTON: Q: And we know that TGVI's position is 6 that they are not going to proceed with that without a 7 long-term contract. Right. But we've proceeded with MS. HEMMINGSEN: A: 8 them on compression with us funding, on a short-term 9 contract, previously. 10 Yes, we did do that with the Texada 11 MR. SIMPSON: A: compressor. So I think there is a parallel there and 12 13 that whole thing, that whole negotiation, including the approval to get the compressor in took less than a 14 year. So, I mean, there is a precedent for doing an 15 16 expedited compression project on the TGVI system. MR. FULTON: Q: Thank you. 17 18 MR. SANDERSON: Mr. Chairman, I rise too just because 19 this does trouble me a bit, the line of cross, in that it's assuming that this panel has knowledge of the 20 position that Hydro has taken generally in this 21 proceeding which is that what Terasen does or doesn't 22 23 build is a matter ultimately a matter that can be 24 determined by this Commission. In other words, Mr. Fulton's questions are premised on the assumption that 25 26 a long-term firm contract is needed.

1 The legal position of Hydro is that, no, That if, in fact, some of the solutions it's not. 2 that Ms. Hemmingsen and Mr. Simpson are describing 3 were the appropriate ones, it's available to Hydro to 4 bring an application to the Commission for an order 5 compelling that that solution occurred. 6 7 Obviously the mere fact Hydro wants it doesn't get it, but it does at least form the basis 8 for an application to the Commission in respect of an 9 expansion of facilities in the TGVI system necessary 10 11 to serve. MR. FULTON: Q: I take it at this point Mr. Simpson, 12 13 though, that the LNG supply isn't lined up in event that no arrangement could be made with TGVI. 14 Proceeding Time 9:30 a.m. T14 15 16 MR. SIMPSON: A: No. All we have at this point are some preliminary proposals from proponents, but we 17 18 certainly have no agreements in principle or anything 19 like that. 20 MS. HEMMINGSEN: And just further to what Mr. A: Sanderson said, nor do we think it needs to be. 21 What we need to have is a basket of options in the event 22 that we can't reach an accommodation with Terasen, but 23 that's the preferred course and we're confident that 24 25 we can. 26 MR. FULTON: Q: Thank you.

1		If the LNG route is the necessary route,
2		then how is the payment for that accommodated in terms
3		of the arrangements you have with Duke Point Power
4		Limited Partnership? They have a tolling they've
5		taken the tolling option with you. Does B.C. Hydro
6		then pick up the cost, those additional costs of the
7		LNG?
8	MS.	HEMMINGSEN: A: Well, they may not be additional.
9		That's assuming they're additional. But B.C. Hydro is
10		responsible for the gas transportation to the
11		facility.
12	MR.	FULTON: Q: All right.
13	MR.	SIMPSON: A: And we're responsible for both the
14		commodity and the transportation, so presumably if it
15		was a direct delivery arrangement, that would just be
16		a commodity arrangement that Hydro would make to
17		deliver the gas to the plant gate.
18	MR.	FULTON: Q: Is anyone on the panel familiar with
19		the 2004 CFT Fuel Supply Certainty Guidelines for
20		bidders for a no tolling case? Would that be you, Mr.
21		Eckert?
22	MR.	ECKERT: A: Yes, it is.
23	MR.	FULTON: Q: Okay. And those guidelines required
24		that a bidder for the no tolling case have
25		arrangements for firm transportation? And if I could
26		help you with the reference, Mr. Eckert, I'm looking

1 at Part 4 Fuel Supply Certainty Guidelines, revised June 30th, 2004, paragraph 3(b). Do you have them, Mr. 2 Eckert? 3 MR. ECKERT: Yeah, I probably have it in a different 4 A: form. I'm just trying to locate the specific 5 6 language. 7 MR. FULTON: Q: Well, why don't I provide my copy, a copy to you, and you can see whether or not --8 MR. ECKERT: A: That'd be very helpful. 9 And Mr. Eckert, when you do find them, MR. SANDERSON: 10 maybe you could indicate, if you know, whether they 11 form a part of the record; that is, whether the part 12 of anything that's been previously filed or not, 13 because quite frankly, I think neither Mr. Fulton or I 14 are confident as to whether or not they're buried in 15 the material somewhere or not. 16 MR. FULTON: And when I looked in the CFT documents, Mr. 17 18 Chairman, I couldn't locate them. They may be there, 19 but I just couldn't find them. 20 MS. HEMMINGSEN: A: I believe we may have filed something that summarizes how the technical committees 21 reviewed the projects, and I'll just see if I can 22 23 locate that. 24 MR. ECKERT: There is another IR that is BCUC IR A: 119.2 --25 26 MS. HEMMINGSEN: A: That's it.

Allwest Reporting Ltd., Vancouver, B.C.

I		
1	MR.	ECKERT: A: which I think includes some of
2		the
3	MS.	HEMMINGSEN: A: technical and financial
4		evaluation procedures.
5	MR.	ECKERT: A: some further information on how we
6		implement the yeah, I'm ready.
7		Proceeding Time 9:35 a.m. T15
8	MR.	FULTON: Q: Okay. So did those guidelines, then,
9		require bidders on the no-tolling case to have
10		arrangements for firm transportation?
11	MR.	ECKERT: A: They did not. As I read paragraph two
12		of page three under "Assessment of new dependable
13		capacity for fuel supply certainty," we the bidder
14		was to the assessment would be made whether or not
15		the bidder had secured or can secure, sufficient firm
16		and non-firm transportation arrangements and on-site
17		fuel storage capability to deliver and store, as the
18		case may be, the primary and alternate fuels.
19		So we would take into consideration if
20		there was sufficient non-firm gas transportation
21		capability, we would look at that. If there was dual
22		fuel capability, we would look at that. And so it was
23		not a binary decision that they had to have firm
24		transportation for the term of the agreement.
25	MR.	FULTON: Q: All right, thank you. And Mr. Eckert,
26		in terms of your answer, were you reading from the

Allwest Reporting Ltd., Vancouver, B.C.

1 document that I provided you? Yeah, I was, actually. It was the 2 MR. ECKERT: A: second -- it was item number two that I was reading 3 4 from. 5 MR. FULTON: Q: So maybe you could help me. I've got -- is that the one that states, "A bidder tendering a 6 7 hydroelectric project will be required to ... "? I didn't think it was -- was it page MR. SANDERSON: 8 three, Mr. Eckert, paragraph two? 9 A: I'm looking at part four, "Fuel supply MR. ECKERT: 10 11 certainty guidelines" --12 MR. FULTON: Q: All right, thank you. MR. ECKERT: A: -- issued on -- or revised June 30th, 13 2004. And it is the third page of that document, it's 14 under the heading -- it's under the heading of 15 16 "Assessment of new dependable capacity for fuel supply certainty". 17 MR. FULTON: Q: Yes. I'm with you now, thank you. 18 MR. ECKERT: A: Okay. So if I -- and I was reading 19 20 that item number two. MR. FULTON: If you go back to the top of that page, 21 Q: 22 paragraph (g), the non-tolling bidders were required to demonstrate that they had fuel arrangements 23 sufficient to satisfy its fuel requirements. Correct? 24 MR. ECKERT: That's correct. 25 A: 26 MR. FULTON: Q: Okay. All right.

1 Mr. Chairman, if that document might be marked the next exhibit, A-40. 2 THE HEARING OFFICER: A-40. 3 ("PART 4 - FUEL SUPPLY CERTAINTY GUIDELINES, ISSUED: 6 4 JANUARY 2004 (REVISED 30 JUNE 2004)", MARKED AS 5 6 EXHIBIT A-40) 7 MR. FULTON: Q: And just a question on the N-1, postcontingency scenario. For that scenario, on Vancouver 8 Island, can you confirm that ICP is currently 9 included, and has been included in the past, in the 10 pool of firm resources that are used to supply the 11 peak demand on Vancouver Island? 12 MS. HEMMINGSEN: 13 A: ICP's included as dependable capacity to serve Vancouver Island, yes. 14 And would you agree with me that the MR. FULTON: 15 Q: 16 availability of ICP has been somewhat lower than the 92 percent in the past? 17 18 MS. HEMMINGSEN: A: ICP is a different contract, and 19 it's not -- that doesn't represent a binding 20 obligation to deliver. So it may have been, but it's not the same contract, and not the same product. 21 22 MR. FULTON: Q: And is that the reason why ICBC -- ICP has been included in the post-contingency firm 23 resource stack? Because it's a different contract? 24 I'm not sure what you're referring 25 MS. HEMMINGSEN: A: 26 to in terms of post-contingency resource stack.

BCHVI Call For Tenders Review of Purchase Agreement January 19, 2004 Volume 8

Page: 1694

1 MR. FULTON: Q: Okay. If you look at the Gold River IR 2 1.5.33(2)(i) --3 THE CHAIRMAN: Mr. Fulton, maybe we should take a 15minute break now. 4 5 MR. FULTON: Thank you. 6 (PROCEEDINGS ADJOURNED AT 9:40 A.M.) 7 (PROCEEDINGS RESUMED AT 9:54 A.M.) **T16** THE CHAIRPERSON: Please be seated. 8 9 MR. FULTON: Q: Ms. Hemmingsen, I apologize. I gave you the wrong reference for the resource stack, and I 10 11 did provide it to your counsel but I'm not sure that it got to you in the interim. 12 13 MS. HEMMINGSEN: A: They haven't had the chance to advise me. 14 MR. FULTON: 15 Q: Okay, so if you look at the CFT report, 16 page 15, Table 5. MS. HEMMINGSEN: Yes. 17 Α: 18 MR. FULTON: Q: And two lines above the line item Total 19 Supply. 20 MS. HEMMINGSEN: Α: Yes. MR. FULTON: Q: Does that not show that the ICP is 21 22 included in the post-contingency firm resource stack? 23 MS. HEMMINGSEN: A: Yes, it's a permanent resource in 24 our system that we rely on for dependable capacity. MR. FULTON: 25 0: Okay. 26 MS. HEMMINGSEN: A: And so then, given that the

1		availability of ICP is less than has historically
2		been less than 92 percent, and that 92 percent would
3		you agree with me is the year-round availability
4		threshold of the CFT? And if I can help you with a
5		reference there, BCUC IR 1.44.1.
6	MS.	HEMMINGSEN: A: Okay, and Mr. Soulsby can confirm
7		that.
8	MR.	SOULSBY: A: Yes, that's correct.
9	MR.	FULTON: Q: Okay. So, given that the availability
10		of ICP is less than the 92 percent, why is it that ICP
11		is still included in the post-contingency firm
12		resource stack?
13	MS.	HEMMINGSEN: A: The amounts that we've included for
14		ICP have varied over the years, and I think some of
15		these questions on ICP were ruled out of scope. But I
16		think it's also common knowledge that ICP has been
17		plagued by technical difficulty since its
18		establishment. Unfortunately, in contrast to Duke
19		Point, they picked the wrong turbine, so they had a
20		number of problems that have impacted its availability
21		rating. They have subsequently been fixed, and the
22		units have been fitted with dual fuel capabilities.
23		And as a consequence, we've revised our estimates up
24		for ICP's dependable capacity contribution and its
25		availability is also expected to increase on that
26		basis.

1		-
1		Proceeding Time 9:57 a.m. T17
2		But an important distinction that I raised
3		before the break is ICP is not a contract for
4		dependable capacity. It 's a different contract and
5		they don't have the same obligations to make available
6		their product as the Duke Point Project does. So
7		that's an important distinction.
8	MR.	FULTON: Q: I do next want to go to another
9		exchange that I had with Ms. Van Ruyven which was
10		outstanding from Monday, and it's page 1195 of the
11		transcript. And the reference was to GIE IR 1.11.10
12		in that discussion.
13	MS.	HEMMINGSEN: A: Yes. I'm familiar with that one.
14	MR.	FULTON: Q: And so if you need to then read the
15		exchange that I had with Ms. Van Ruyven at page 1195
16		line 8 to line 26.
17	MS.	HEMMINGSEN: A: Yes. So this IR provides a low
18		duration curve which represents a composite of the
19		last four years and it does identify that on that
20		basis there is approximately 20 hours that would not
21		be served. However, for N minus 1 reliability
22		criteria that's not how we plan our system. We plan
23		our system on the basis of a peak design day, and
24		that's not reflected in this response, and as a
25		consequence of applying a peak design day to replace
26		this load duration curve, we would expect the gap to

Allwest Reporting Ltd., Vancouver, B.C.

1		
1	increase quite significantly.	
2	MR. FULTON: Q: Okay. And is that the basis of	the
3	technical committee's justification of the high	ı
4	capacity contract? And I wasn't sure whether y	your
5	answer captured the second question that I'd as	sked Ms.
6	Van Ruyven at line 17 to 23 of the transcript,	page
7	1195.	
8	MS. HEMMINGSEN: A: "Can you tell us what the	
9	rationale of senior management to justify	
10	how high utilization capacity contracts	
11	that's greater than 80 percent, between 25	5
12	and 35 years, can deliver the most cost-	
13	effective solution to a one or two year	
14	capacity shortfall?"	
15	So I can answer that question.	
16	MR. FULTON: Q: Pardon me?	
17	MS. HEMMINGSEN: A: I can answer that question.	I'm
18	not sure where the technical committee reference	ce comes
19	in though.	
20	MR. FULTON: Q: Well, the committee that you we	re
21	involved in. Ms. Van Ruyven said that senior	
22	management didn't address the issue, or didn't	discuss
23	the issue. So that would mean that it would fa	all down
24	to you, I suppose, as the presenter to senior	
25	management, so.	
26	MS. HEMMINGSEN: A: Okay. So in terms of the	

Allwest Reporting Ltd., Vancouver, B.C.

1

2

3

4

5

6

7

8

Page: 1698

requirement that we had, we have a requirement to add capacity to our system to meet its future capacity requirements. It so happens that that capacity requirement is triggered first on Vancouver Island where we have the deficit in 2007, but that capacity remains able to support the system over the entire duration.

Proceeding Time 10:00 a.m. T18

9 Another important factor in establishing 10 the high capacity requirement and availability 11 requirement is that we were replacing current or 12 existing infrastructure that offered that level of 13 availability. So the HVDC cable that we were 14 replacing had in excess of a 97 percent availability. 15 So we needed to replace like for like.

16 In setting up the design of the contract, we looked at alternative generating technologies and 17 18 whether they were capable of offering that level of 19 reliability, and we determined that there was a number 20 of technologies that could offer that up, among them coal and gas, biomass. So we were satisfied that that 21 22 was the appropriate way to proceed to secure a longterm capacity resource that would offer the system 23 that capacity for the long term. 24

25 MR. FULTON: Q: Thank you. Mr. Simpson, I'd like to
26 turn back to you and your evidence, and in particular

1 if you need to look at them, the responses to BCUC IRs 1.23.5 and 1.25.1. 2 And while you're looking there, the 3 response to 1.25.1 provides copies of B.C. Hydro's 4 responses to several Information Requests from the 5 6 TGVI LNG CPCN hearing. 7 MR. SIMPSON: A: Correct. MR. FULTON: And the first response, that is to BCUC 8 Q: 9 IR 1.3.4 in the TGVI proceedings, states that the natural gas requirement for Duke Point Power is 44.6 10 terajoules a day for the 252 megawatts of capacity. 11 MR. SIMPSON: A: That's correct. 12 Does the 44.6 terajoules a day 13 MR. FULTON: Q: translate to 31 gigajoules per minute? Approximately, 14 subject to check? Would you agree with that? 15 16 MR. SIMPSON: A: Subject to check, yes. And in Table 1.23.5, did B.C. Hydro use MR. FULTON: Q: 17 18 the 44.6 terajoules a day as the firm contract demand 19 for Duke Point? MR. SIMPSON: A: Sorry, could you give me the table 20 reference again? 21 MR. FULTON: 22 Q: 1.23.5. So it's page two of the 23 response to 1.23.5. 24 MR. SIMPSON: A: That's the one that shows the calculation of the gas transport cost? 25 26 MR. FULTON: Q: Yes.

BCHVI Call For Tenders Review of Purchase Agreement January 19, 2004 Volume 8

1	MR.	SIMPSON: A: Yes.
2	MR.	FULTON: Q: And can you tell us what the firm
3		contract demand was used for ICP in that table? Was
4		it 45 terajoules a day?
5	MR.	SIMPSON: A: Yes.
6	MR.	FULTON: Q: Okay. If you turn to the table at IR,
7		BCUC IR 2.47.1, in Exhibit B-16.
8	MR.	SIMPSON: A: Yes,
9	MR.	FULTON: Q: Would you agree with me that table
10		shows the present value of the cost of TGVI service to
11		Duke Point as 131,598 million in 2006 dollars?
12	MR.	SIMPSON: A: That's correct.
13	MR.	FULTON: Q: And is that the gas transportation
14		is the gas transportation cost in that table the gas
15		transportation cost that was used for the cost for
16		DPP in the QEM?
17	MR.	SIMPSON: A: I believe it's very close to the
18		number that was used in the QEM.
19	MR.	FULTON: Q: Okay. Do you know whether there were
20		any adjustments or offsets to those costs in the QEM?
21	MR.	SIMPSON: A: I believe what was provided in the QEM
22		and I think there perhaps is a separate information
23		response that deals with what was exactly used in the
24		QEM but I believe that what we did in the
25		information we got from Terasen was calculate the
26		total gas transportation cost for both Island co-gen

1		and Duke Point together.
2		Proceeding Time 10:05 a.m. T19
3		And then what was used in the QEM involved backing out
4		the Island Co-gen component of the gas transportation
5		cost, and that wasn't necessarily done at the same
6		toll that was used for this particular portfolio. So
7		it deviated slightly from the toll that was used for
8		this particular portfolio.
9	MR.	FULTON: Q: Thank you. Next I'd like to turn to
10		the response to BCUC IR 247.11.
11		That's also in Exhibit B-16, Mr. Chairman.
12	THE	CHAIRPERSON: Thank you.
13	MR.	SIMPSON: A: Yes.
14	MR.	FULTON: Q: And that response states that with one
15		compressor addition at Station B2 and possibly one
16		other compressor addition and 240 hours of fuel
17		switching at ICP, about 40 terajoules a day of firm
18		gas supply could be provided to Duke Point. Correct?
19	MR.	SIMPSON: A: That's correct, yes.
20	MR.	FULTON: Q: And ICP is not currently able to
21		operate with 240 hours of curtailment, is it?
22	MR.	SIMPSON: A: I believe we have provided in those
23		responses you referred to earlier from the LNG
24		proceeding, we provide some discussion on what it
25		would take to get ICP to operate at 240 hours. Right
26		now, with the single tank and the proposed method of

1 filling the tank, we think that it's only feasible to rely on 53 hours of fuel switching at ICP. 2 And call you tell us what would be 3 MR. FULTON: 0: required in terms of more distillate storage or 4 otherwise to permit the 240 hours of curtailment? 5 6 MR. SIMPSON: Α: Yes, and again I believe this is 7 explained in those IR responses. But what would be involved, one option would be to build a second 8 storage tank similar to the one that's already there. 9 And we've had some discussions with Calpine about 10 that, and they've indicated that there is sufficient 11 room on the site to build a separate tank. 12 And we 13 provided some estimate of what the costs might be to put a second tank in. 14

And having two tanks and having them both 15 16 filled prior to the commencement of the winter season in November, we believe that we could manage the 17 18 operation of two tanks such that we could provide the 19 full 240 hours of distillate operation, even though there wouldn't be 240 hours of on-site distillate 20 storage. But we believe it could be managed by using 21 one tank and preparing the second one such that we had 22 a full 240 hours. 23

Another option would be to utilize a barge delivery to the site. And as long as we can precertify that the distillate that's in the barge will

1		meet the specifications required for ICP, it would
2		then be feasible to pump the distillate from the barge
3		up to the ICP plant. And a barge would have
4		sufficient storage to allow the full 240 hours of
5		operation.
6	MR.	FULTON: Q: Does B.C. Hydro have an agreement with
7		Calpine regarding further curtailment?
8	MR.	SIMPSON: A: Well, our contract with Island Co-gen
9		contemplates 240 hours under the Electricity Purchase
10		Agreement. The question is whether they can actually
11		do that with the facilities that are there if we had
12		to operate continuously for 240 hours. And we think
13		that that may not be achievable unless one of those
14		other options is implemented.
15		Now I would add that the existing tank that
16		is there is designed so that it can be operated in a
17		so-called fill and burn mode. So if you can as
18		long as the fuel that you provide to the tank meets
19		the specifications that are required by the turbine,
20		then it's feasible to simultaneously fill and burn the
21		tank. And so in that situation you wouldn't require
22		necessarily any additional distillate storage on the
23		site.
24	MR.	FULTON: Q: But apart from the agreement that
25		contemplates the 240 hours curtailment, there are no
26		other agreements that you're aware of?

Allwest Reporting Ltd., Vancouver, B.C.

1		
1		Proceeding Time 10:10 a.m. T20
2	MR.	SIMPSON: A: Not at this point, no.
3	MR.	FULTON: Q: Okay. Now, with station V2, compressor
4		station V2, and 53 hours of curtailment at ICP, how
5		much firm supply would be available at Duke Point?
6	MR.	SIMPSON: A: I'm going by memory on the information
7		that Terasen provided, but I believe it's of the order
8		of 30 terajoules per day, in that situation.
9	MR.	FULTON: Q: Okay. And can you tell us what maximum
10		amount of dependable generation capacity would result
11		from that supply?
12	MR.	SIMPSON: A: I'm approximately 150 megawatts, I
13		believe, from 30 terajoules.
14	MR.	FULTON: Q: Okay. And would that take into account
15		well, let me back up and ask you this. Do you know
16		if TGVI has a tariff constraint that limits the
17		maximum hourly gas delivery to 5 percent of the
18		delivery amount or of the daily amount, sorry?
19	MR.	SIMPSON: A: I do not believe that's in their
20		tariff, no.
21	MR.	FULTON: Q: Okay. At this point, from your
22		evidence, can I take it that B.C. Hydro is not
23		concentrating on a bridging arrangement with TGVI at
24		the present time for 2007/2008?
25	MR.	SIMPSON: A: I'm not sure what you mean by a
26		bridging arrangement.

		Ű
1	MR.	FULTON: Q: Well, in order to be able to supply
2		Duke Point, if you don't have a long-term supply
3		contract with them, you're not anywhere in terms of
4		them adding compression or pipe to their system.
5	MR.	SIMPSON: A: We don't have a if what you mean
6		is, do we have an agreement with them, no, we don't,
7		at this point. We don't have any kind of an agreement
8		with Terasen, either a long-term or a short-term
9		agreement.
10	MR.	FULTON: Q: Okay. And I apologize if you've
11		already given this evidence, but are the negotiations
12		continuing at the present time with TGVI? They had
13		stopped before Christmas, as I recollected.
14	MR.	SIMPSON: A: Yes, and I believe the only thing that
15		has happened since that time is there's been meetings
16		of executives of Terasen and B.C. Hydro, but to my
17		knowledge there hasn't been any further progress on
18		the negotiation of a contract, either short-term or
19		long-term.
20	MR.	FULTON: Q: Okay. Now, just returning to the fuel
21		supply certainty guidelines, the response to BCUC IR
22		2.49.3, and this may be you, Mr. Eckert. BCUC IR
23		2.49.3 states that and I'll wait for you to have it
24		before states that under those guidelines, biomass
25		bidders were required to demonstrate that their
26		that the bidder's fuel arrangements or strategies were

sufficient to satisfy its fuel requirements, assuming 1 the project is operated at bid capacity. 2 If the Duke Point bid had not been on a 3 fully tolling basis, and by that I mean if Duke Point 4 had been responsible for arranging the transportation 5 of gas to the plant, would the same Fuel Supply 6 7 Certainty Guidelines apply? MR. ECKERT: Could you repeat the question, please? A: 8 MR. FULTON: Q: Right. You've looked at the response 9 to 2.49.3, as it relates to biomass bidders? 10 11 MR. ECKERT: A: Okay. MR. FULTON: Okay. And my question is, if the Duke 12 Q: Point proposal had not been a fully tolling -- had not 13 been on a fully tolling basis, would the same Fuel 14 Supply Certainty Guidelines apply? 15 16 MR. ECKERT: A: I'd suggest that they would. In fact, the way that we evaluated the fuel supply -- we did 17 18 evaluate the fuel supply certainty for the portfolio -- on the portfolio for tolling projects, so there was 19 an assessment of the fuel supply certainty for Duke 20 Point Power, with B.C. Hydro providing that gas. 21 So 22 we did evaluate the gas transportation and we looked at all the information that was available to us. 23 Proceeding Time 10:15 a.m. T21 24 We looked at the contingencies that were available. 25 26 Likewise, if they were to have bid a non-

1	
1	tolling project, we were prepared to use the same
2	evaluation on that basis. Likewise with respect to a
3	biomass or a coal plant, we looked at all of the
4	information that was provided from the bidder, and we
5	looked at what the availability of fuel was, what the
6	likelihood of them being able to secure contracts was,
7	what the number of suppliers were, what the different
8	means of transportation were.
9	So there was no obligation for there was
10	not necessarily any obligation to have firm contracts
11	in place, but we took all those factors into
12	consideration when we determined whether or not they
13	met the mandatory criteria with respect to dependable
14	capacity with respect to fuel supply certainty.
15	MR. FULTON: Q: If Duke was not a tolling plant and it
16	was in the same situation that B.C. Hydro is today in
17	terms of gas transportation arrangements, would its
18	bid still have been considered?
19	MR. ECKERT: A: Its bid certainly would have been
20	considered. We would have evaluated the circumstances
21	around their plan to secure transportation, the
22	availability and non-firm transportation, what options
23	were available to them, in very much the same way that
24	we looked at the portfolio when we looked at the
25	tolling project.
26	MR. FULTON: Q: And during the course of the evaluation

Allwest Reporting Ltd., Vancouver, B.C.

1 process, can you tell us the extent to which B.C. Hydro assessed the risks related to gas transportation 2 for tolling bids? 3 Well, Mr. Simpson chaired that 4 MS. HEMMINGSEN: A: panel, so he's probably the best to address that. 5 6 MR. FULTON: 0: Thank you. 7 MR. SIMPSON: A: And I would point out, Mr. Fulton, that if you look at the response to BCUC IR 1.23.5, 8 you'll see there's two documents attached to that 9 response from Terasen Gas, and the second attachment, 10 11 Attachment 2, is an assessment of development risk for CFT gas transportation requirements, and that is the 12 13 information that was used to evaluate the physical risk with respect to getting gas delivery to the 14 proposed -- or the tolling plants that were proposed 15 16 or bid into the CFT process. So there is a fairly comprehensive document 17 18 there that Terasen has put together to indicate the 19 construction schedule risks and the permitting risks and so on for the various different options that they 20 were looking at that would provide the necessary gas 21 22 requirement. MR. FULTON: 23 Q: And Mr. Simpson, was the assessment of 24 the risks related to gas transportation the same assessment as it was for the non-tolling bids? 25 I'm 26 talking about as compared to the tolling bids.

1	MR.	ECKERT: A: And if I can take that question, the
2		answer to that is yes, we did we sought to apply
3		the same standards, although the information it was
4		the information for a different kind of bids, much
5		different. But we took into account all the
6		information and we tried to apply the same standard
7		regardless of whether it was tolling. We didn't have
8		any non-tolling gas bids but we would have applied the
9		same standards and we applied the same standards for
10		non-gas-fired projects as well.
11	MR.	FULTON: Mr. Chairman, the last item I have then is
12		to file as an exhibit the redacted confidential
13		questions, and to provide I have provided Mr.
14		Sanderson with the unredacted version yesterday. I've
15		got a cosmetically, I'd like to think, improved
16		version of the one that I gave him yesterday that I
17		will provide him, but if the redacted questions
18		there are two series of questions. The first relates
19		to network upgrade costs and the second relates to the
20		definition of Tier 2. If those could be marked the
21		next exhibit, I believe that's A-41.
22		Proceeding Time 10:20 a.m. T22
23	THE	HEARING OFFICER: A-41.
24		("CONFIDENTIAL BCUC STAFF QUESTIONS FOR PANEL 2",
25		MARKED AS EXHIBIT A-41)
26	MR.	FULTON: That concludes my cross-examination of this

1 panel, Mr. Chairman. Thank you, panel. 2 COMMISSIONER BOYCHUK: Good morning, panel. MS. HEMMINGSEN: Good morning. 3 A: I have a question for you that 4 COMMISSIONER BOYCHUK: relates to some of the -- to the topic of greenhouse 5 gas emissions, which has been pursued by some of the 6 7 other parties, and it may just be a matter of clarification that I require. Under the EPA that's 8 been filed as Appendix N, we've had some discussion 9 about Article 8.10, which transfers the responsibility 10 11 for greenhouse gas emissions to the seller, is how we've understood that. And I was looking at the 12 responses to -- by DPP, Duke Point Power, to a number 13 of the other intervenors last evening, and I was 14 looking at the responses that suggest or indicate that 15 16 -- and I'm looking right now at DPP's response to the BCUC, 1.10, and there's also a response, DPP to GSX 17 18 CCC -- I'll just give you the exhibit numbers. The 19 first one is Exhibit C17-13, that's DPP's response to BCUC, and GSX -- DPP's response to GSX CCC is Exhibit 20 C17-12, number 1.13. 21 22 I'll start with the GSX -- the response to They suggest or indicate that all future 23 GSX CCC. 24 liability associated with GHG, greenhouse gas emissions, other than the 50 percent offset commitment 25 to 2010 rests with DPP. And the guestion asked to DPP 26

1	is, do they agree that all future liability associated
2	with greenhouse gas emissions rests with DPP, and
3	their response is to refer to BCUC question 1.10,
4	which reiterates that under the terms of the asset
5	transfer agreement, B.C. Hydro is committed to offset
6	50 percent of greenhouse gas emissions up to and
7	including the year 2010.
8	Now, I'd just like to ask you what exactly
9	that means in B.C. Hydro's perspective. Are they
10	going to commit to offset 50 percent of greenhouse gas
11	emissions up to and including 2010?
12	MR. HILL: Q: And Mr. Soulsby can answer that question.
13	COMMISSIONER BOYCHUK: Thank you, Mr. Soulsby.
14	MR. SOULSBY: A: Thank you, Commissioner. Under the
15	terms of Schedule B of the Environmental Assessment
16	Certificate, VIEC for VIC B.C. Hydro's committed to
17	offset, as you said, 50 percent of its increase in
18	emissions for from VIGP through the year 2010. And
19	it also goes on to say that it's through new energy
20	efficiency and renewable energy efforts.
21	B.C. Hydro's efforts in these areas
22	allotted to fulfill that commitment before the notion
23	of a CFT was even contemplated. Therefore, the net
24	present value of the incremental cost associated with
25	the 50 percent offset commitment through 2010 relating
26	to Duke Point Power is, in fact, zero.

So, the answer to your question, does the
liability all rest with Duke Point Power, is yes.
B.C. Hydro's commitment, that 50 percent offset
commitment, is a voluntary commitment and, depending
on any regulatory future regulatory structure that
comes into place, it may or may not be creditable, and
may or may liabilities may or may not arise to Duke
Point Power as a result of that commitment.
COMMISSIONER BOYCHUK: So that requirement is part of
it was contained in the EPA, as you said.
MS. HEMMINGSEN: A: The requirement and voluntary
commitment to offset 50 percent of the GHGs was
something that was put forward in securing the
environmental approval certificate. So it was
committed to much before the CFT was even designed.
And B.C. Hydro retained that commitment, and those
assets have been transferred to Duke Point Power for
\$50 million, so they purchased that commitment to B.C.
Hydro.
Proceeding Time 10:25 a.m. T23
And what Mr. Soulsby was outlining is B.C.
Hydro has already met that 50 percent net reduction
through its portfolio activities. So there's no
incremental cost to B.C. Hydro to meet that commitment
on behalf of Duke Point.
And then furthermore, to the extent that

1 GHG change of law provisions come into place, Duke Point is responsible for that. And what Mr. Soulsby 2 was outlining is that the efforts of B.C. Hydro may or 3 may not recognized in offsetting Duke Point's 4 responsibilities. 5 6 COMMISSIONER BOYCHUK: So the point then is simply that 7 because B.C. Hydro has already met that offset requirement, there won't be any more liabilities or 8 responsibilities --9 That's right. MS. HEMMINGSEN: A: 10 11 COMMISSIONER BOYCHUK: -- if there are change of laws or 12 any --That's right. 13 MS. HEMMINGSEN: A: COMMISSIONER BOYCHUK: -- any liability imposed between 14 now and 2010. 15 16 MS. HEMMINGSEN: A: That's right. COMMISSIONER BOYCHUK: Okay, thank you. 17 18 In terms of the gas transportation 19 arrangements, which has also been discussed by a 20 number of parties so far, am I to understand that B.C. Hydro's position is that you're confident that by 21 November 2005 -- I think that's the date that you'll 22 be able to enter into some arrangements with TGVI? 23 24 MS. HEMMINGSEN: A: That's our preferred course of action and we're confident that we have the mechanisms 25 26 to put that in front of this Commission, air our

1

Page: 1714

differences, and get agreement.

And you've also, even as early as 2 COMMISSIONER BOYCHUK: this morning, been discussing a number of other 3 options including -- well, I guess one would be to 4 come in -- to enter into a long-term transportation 5 6 service agreement, which we're hearing that there may 7 be questionable likelihood of that or -- and we're also -- other options that were presented is that B.C. 8 Hydro might, as it did with ICP, convince TGVI to add 9 compression to their system perhaps at B.C. Hydro's 10 cost. And that takes that type of a situation. 11 And some other options, like direct LNG delivery including 12 13 barging.

There's a number of options here on the 14 Do you have a sense of -- is November 2005 a 15 table. 16 date that we'll have a better sense of what it is that you're going to be doing to facilitate the 17 18 transportation arrangements for this proposed plant? MS. HEMMINGSEN: A: I think I'll turn that over to Mr. 19 20 Simpson --

21 COMMISSIONER BOYCHUK: Mr. Simpson, yes, I'm sorry.

MS. HEMMINGSEN: A: -- because he is most directly
acquainted with that.

24 MR. SIMPSON: A: Well, I think the magic about November
25 2005 is that our understanding is that a compressor
26 facility proceeding on a normal schedule can be done

1 within two years. So that means if we were to select the option or negotiate an arrangement with Terasen to 2 do a compressor expansion under a short-term 3 agreement, that as long as the agreement was in place 4 by November 2005, there shouldn't be any physical 5 problem in terms of getting the necessary facilities 6 7 in place. I think our desire, depending on the 8 outcome of this proceeding, would be to attempt to put 9 any arrangements in place as quickly as possible. So 10 we wouldn't necessarily wait until November 2005. 11 Ι think we would move ahead more quickly than that. 12 Thank you, and you testified that 13 COMMISSIONER BOYCHUK: B.C. Hydro and TGVI are continuing to meet to try to 14 resolve their differences and negotiate some form of 15 agreements that will facilitate this project and other 16 needs that B.C. Hydro has? 17 MR. SIMPSON: A: That's correct, yes. 18 COMMISSIONER BOYCHUK: Okay, then just one other area 19 20 that I'd like to just discuss with Ms. Hemmingsen, and it relates to your direct testimony at page 11, and 21 that of course is in Exhibit B-35, Panel 2. 22 Your verv 23 last statement is that -- and I'll read it into the 24 record: "If the result from it is nevertheless 25 26 disallowed,..."

1 That's the CFT process. "...a strong adverse signal will be sent to 2 market participants concerning B.C.'s 3 commitment to the Energy Plan's objective of 4 fostering competitive outcomes." 5 6 And I'd just like to broach with you, is it possible 7 or conceivable that if the Commission, in considering this EPA, and if in the context of the scope that we 8 have set out, if this Commission Panel were to find, 9 for example, that some of the terms perhaps led to 10 design bias or what-have-you, and the EPA were 11 ultimately not accepted as filed, but the Commission 12 were to give directions in terms of what the 13 Commission would consider to be appropriate -- is it 14 conceivable that that could better, or foster, a 15 16 competitive bidding process in the future, going forward? 17 18 Proceeding Time 10:30 a.m. T24 19 MS. HEMMINGSEN: A: I think it all depends on how we 20 respond to that, and I think it could help mitigate any concerns, and we would certainly have to look at 21 22 possibly changing the process by which we design, develop and execute EPAs, and possibly look at getting 23 24 a lot more up-front direction from the Commission on the form of the EPA, and not -- I mean, I've said this 25 before, but we did attempt to do that in the case of

26

1 this contract, and for various reasons it didn't 2 happen. So we were left to interpret the directions that were provided, or the recommendations or 3 comments, and the like. 4 So I think, depending on the decision, we 5 6 might have to change the way that we develop those 7 types of contracts, going forward. So does that answer your question? 8 9 COMMISSIONER BOYCHUK: Yes, that's helpful. Thank you, Ms. Hemmingsen. Thank you, panel. Those are my 10 11 questions. THE CHAIRMAN: I'll begin my questions, Mr. Soulsby, with 12 the model. And I'm at the portfolio tab. 13 MR. SOULSBY: A: As am I. 14 And just take a quick glance at 15 THE CHAIRMAN: Good. 16 column B --MR. SANDERSON: If you don't mind, I'm going to join Mr. 17 18 Soulsby at the witness table. 19 THE CHAIRMAN: Yes. 20 MR. SANDERSON: But that doesn't mean that I'm thinking these questions are directed at me. 21 22 MR. SOULSBY: Whisper in my ear. A: I should confirm, I have a fully-populated 23 24 version of the model. Is that --THE CHAIRMAN: Yes. 25 26 MR. SOULSBY: A: -- also the version you're looking

BCHVI Call For Tenders Review of Purchase Agreement January 19, 2004 Volume 8

Page: 1718

1 for? 2 THE CHAIRMAN: Yes. I think we're looking at the same thing. 3 4 MR. SOULSBY: A: Okay. I really just want to identify for you the 5 THE CHAIRMAN: 6 issue, and so I'm going to do that by identifying 7 column B, rows 56 to 62. MR. SOULSBY: A: Yes. 8 THE CHAIRMAN: Okay. Now I want to move across to the 9 summary results, and I'm looking at column AB. 10 11 MR. SOULSBY: A: Yes. Is the third portfolio better value to 12 THE CHAIRMAN: customers than the first portfolio? 13 MR. SOULSBY: Are you asking me if the values in the 14 A: cells related to the third portfolio are higher or 15 lower than the first portfolio? 16 THE CHAIRMAN: Well, no, I know the answer to that 17 18 question. I'm asking you if the value of that 19 portfolio is better value to customers than the first 20 portfolio. MS. HEMMINGSEN: A: I think that would be an 21 22 appropriate conclusion. 23 THE CHAIRMAN: Thank you. 24 MS. HEMMINGSEN: A: Because you get 28 megawatts of capacity for a low price. 25 26 THE CHAIRMAN: Right. Then, Mr. Sanderson, you can take

your seat.

1

2	MR. SANDERSON: Not on the witness panel right now.
3	THE CHAIRMAN: I want to pursue this issue, and I think
4	in order to pursue this issue I need to do it <i>in</i>
5	camera, which I think unless there are objections to
6	me doing that, I need advice as to how best to do
7	that.
8	MR. SANDERSON: Well, Mr. Chairman, my suggestion would
9	be that we deal with all other matters that the panel
10	has, or that need to be dealt with with this panel
11	here; that when that's done, my understanding of the
12	in camera arrangements would be that the only people
13	present would be those people from Hydro needed to
14	support or that the panel, and the panel itself,
15	counsel, and counsel for the Commission, and
16	Commission staff. That, as I've said on previous
17	or as I've submitted on previous occasions, you know,
18	the more that the panel can do to indicate the area of
19	questioning, and clearly you've given a pretty strong
20	hint of what you want to talk about already, I think
21	this is this line is pretty clear, the better for
22	the record.

23

Proceeding Time 10:35 a.m. T25

And the more that that's elaborated in the final
decision as to what reliance, if any, was placed on it
as previously submitted, the better for the record.

1		But with those two caveats, I think the
2		procedure that I'm suggesting is the only one I can
3		think of in order to move forward with the line of
4		questioning that you're introducing.
5	MR.	QUAIL: Mr. Chairman, I would ask for the convenience
6		of intervenors who may be required to remove
7		themselves for that portion, that if it's possible,
8		organize that block of time contiguous to the lunch
9		break, that at least would make it useful time for us
10		in organizing our affairs.
11	THE	CHAIRPERSON: And if there are no objections to that,
12		I'll try to do that.
13	MR.	SANDERSON: Sure, Mr. Chairman, and if that means an
14		early lunch that's fine with us, and then we'll
15		assemble Panel 3 right after lunch.
16	THE	CHAIRPERSON: Mr. Andrews.
17	MR.	ANDREWS: Just briefly, because for the intervenors
18		and people who didn't have access to the materials
19		that you were questioning from, it's not clear to
20		those who were not looking at laptop computers what
21		the questions are. Mr. Sanderson indicated that it is
22		clear to those in the know what the questions are.
23		Perhaps you could characterize in a sentence or two
24		the topic for the record so that it will be clear to
25		people who are not privy to the confidential
26		information, what specifically the topic is.

1		
1	THE	CHAIRPERSON: I don't want to breach confidences.
2	MR.	ANDREWS: No, no, absolutely not. I'm asking for a
3		characterization, and perhaps that's better coming
4		from counsel. But since it was the Commission Panel's
5		questions, I'm just asking for some description that
6		can be used for people to understand what it was that
7		these confidential matters concerned.
8	MR.	SANDERSON: Mr. Chairman, if I might, I think I might
9		be able to help characterize the questions. I take
10		Mr. Andrews' point, and if I don't get them accurately
11		from your perspective, obviously I'll hear about it.
12		It seems to me the nature of your questions
13		were to address results from the QEM that are apparent
14		from the model in terms of some of the total
15		valuations of different portfolios that were analyzed
16		in the model, and inquire as to from a ratepayer
17		impact perspective, the comparative impacts between
18		one particular portfolio and another particular
19		portfolio were, and what conclusions that the
20		Commission could properly draw from those differences.
21		And you wanted to explore, as I took it, in more
22		detail the explanation of the differences and the
23		ranking that the QEM model then placed on the
24		different portfolios in light of those differences.
25	THE	CHAIRPERSON: Is that helpful, Mr. Andrews?
26	MR.	ANDREWS: Yes, it is, thank you.

THE CHAIRPERSON: And at the end of the *in camera* session, I will do my best to disclose as much as
 possible with respect to the line of questioning that
 I had.
 That then, I think, what that suggests is I
 will doal with my other questions, and then yory

will deal with my other questions, and then very 6 7 likely it's going to be I think probably an early lunch break, with the in camera session at the 8 beginning of the lunch break. That's what I -- which 9 is what may be most convenient. And then when --10 Certainly, Mr. Chairman. The only other 11 MR. SANDERSON: thing maybe we should touch on is redirect, if any, 12 13 which I'm quite happy to do before or after your in camera session, whatever you please. But there might 14 be one or two questions on redirect. 15

16 THE CHAIRPERSON: Okay. Thank you.

17 I would like to --

18 MR. SANDERSON: Sorry, Mr. Chairman, Mr. Fulton has 19 reminded me that the one thing I would like to do is 20 excuse this panel, yes, and this actually may bear on what you just said. As I think I've indicated in 21 previous correspondence, one member of the panel is 22 unavailable between noon and 3:00, and so if we can do 23 the in camera session before noon, that would be a 24 great convenience. 25

26 THE CHAIRPERSON: I think we're going to be able to

1 easily accomplish that. I would like to address the issue of the 2 credit for the VIGP assets, and I'm going to 3 paraphrase your evidence, Ms. Hemmingsen, but I 4 understood you to say that you were going to look at 5 it from a perspective of incremental cash flows, and 6 7 because there's an incremental cash flow, it's appropriate to have the credit in the model. 8 Proceeding Time 10:40 a.m. T26 9 And that suggests to me, and I'd like your 10 views on this, that in order for it to in fact be 11 incremental, then those funds, and the determination 12 with respect to those funds, necessarily needs to be 13 completely independent of any issue with respect to 14 the recovery of the initial investment. 15 16 MS. HEMMINGSEN: A: I agree with that. THE CHAIRMAN: Thank you. There was evidence that was 17 18 given by you during the VIGP proceeding with respect to dependable capacity, and the peak demand balance 19 20 for the system. And I'd like to take you to the decision, the VIGP decision, at page 78. 21 The section 9.1, first paragraph, last 22 The first part of that sentence: 23 sentence. 24 "The evidence in this hearing suggests that the appropriate next resource addition 25 26 should be on-Island generation."

Page: 1724

1	MS.	HEMMINGSEN: A: Right.
2	THE	CHAIRMAN: I'd like you to tell me whether or not
3		there have been any circumstances material to that
4		determination, any change in circumstances material to
5		that determination, since the time of this since
6		the VIGP's proceeding.
7	MS.	HEMMINGSEN: A: To the determination that the next
8		resource should be on-Island generation? Or to the
9		deficit triggering the on-Island generation?
10	THE	CHAIRMAN: I think well, that's a good question in
11		response. The deficit has changed. And we will hear
12		evidence from Panel 4 with respect to that deficit,
13		but I understand your position is that the deficit has
14		changed since the VIGP proceeding. It doesn't
15		necessarily follow, I don't think, that that's a
16		change in circumstance that's material to the decision
17		as it's stated there, that the next on-Island well,
18		I'll quote it.
19		"That the evidence suggests that the
20		appropriate that the next resource
21		addition should be on-Island generation."
22		And I guess to put the question differently, although
23		the load forecast has changed, that load forecast
24		change is not material to the determination that the
25		next logical step is on-Island generation.

26 MS. HEMMINGSEN: A: Right. Could I just offer one

I think it impacts the risks of non-1 comment, though? Island generation. So it perhaps doesn't impact the 2 requirement for on-Island generation, but it certainly 3 flavours the assessment of some of the risks of not 4 having on-Island generation. Because the deficit has 5 increased, and potential alternatives need to bridge a 6 7 really significant volume, going forward. So I would just put forward that that reinforces the requirement 8 for on-Island generation. 9

10 THE CHAIRMAN: Right.

24

11 MS. HEMMINGSEN: A: But going back to your original question, the need for on-Island generation, when we 12 started the CFT process, the load requirement was 13 identified by you to be 115 megawatts, and a buffer to 14 150 megawatts, and then we subsequently updated our 15 load forecast and it showed 180 megawatts of deficit, 16 which pointed to the fact that a larger outcome than 17 18 that, such as the large gas-fired facility, could 19 actually defer the transmission requirements. And as it ultimately turned out, the load requirements were 20 such that no portfolio of 300 megawatts would in fact 21 defer that need for either additional on-Island 22 resources or a cable option. 23

Proceeding Time 10:45 a.m. T27

25 So the circumstances possibly changed in 26 terms of on-Island generation. However, this is a

1 capacity contribution not only for Vancouver Island but for our system, and to the extent that we don't 2 get it on the Island, we have to add it to our larger 3 system requirements. And we believe that Island 4 reliability is critically important, and there's some 5 factors that currently influence the reliability on 6 7 Vancouver Island with a deficit of generation relative to demand. 8

9 So we're still convinced that the on-Island 10 requirement is there, and that this is the appropriate 11 addition going forward.

12 THE CHAIRPERSON: Thank you. Your evidence during the VIGP hearing, if I recall it correctly and we can 13 check the record easily enough, was that for '08-09 14 the system required additional capacity. 15 It was capacity constrained starting in that winter. And I 16 seem to recall the energy requirement being similar to 17 what it is now for the system 2010. 18

Has the capacity requirement for the system 19 20 changed -- that the magnitude of it has changed, of course, but for the respective winter has it changed? 21 22 MS. HEMMINGSEN: A: The capacity requirements for the system have changed somewhat because we have 23 24 identified some additional Resource Smart options that we're considering proceeding with. There's 325 25 26 megawatts associated with upgrades at GMS that can

1	contribute cost-effective capacity to our system.	
2	So that has, relative to the VIGP hearing,	
3	deferred the need for new capacity on the system, with	1
4	the result that now the energy requirement is earlier	
5	than the capacity requirement, although in the absence	è
6	of the CFT the capacity requirement is triggered	
7	earlier because this adds 252 megawatts of capacity	
8	that we've reflected in our balance right now.	
9	THE CHAIRPERSON: What year is it without the CFT?	
10	MS. HEMMINGSEN: A: Mr. Soulsby is probably more	
11	familiar with that number.	
12	MR. SOULSBY: A: In terms of energy was it, or	
13	capacity?	
14	MS. HEMMINGSEN: A: No, capacity.	
15	MR. SOULSBY: A: I'd have to check that for you.	
16	MS. HEMMINGSEN: A: We have a number of uncertainties,	
17	too, that we have to reflect. For example, the status	3
18	of Burrard, in terms of Alcan has given us	
19	notification of recall for 2010, and that removes 147	
20	megawatts of capacity from the system. So it speaks	
21	to the points Mr. Soulsby was making earlier, that	
22	there's a number of uncertainties even inherent in our	-
23	current capacity balances.	
24	THE CHAIRPERSON: Yes, you don't need to get that number	
25	for me, thank you.	
26	I would like to confirm with you that the	

1 -- and I think I can do this on the record easily -well, I know I can do this on the record easily 2 3 enough. 4 On the summary results that we were just looking at in the QEM model for the CPCN benchmark, 5 does that NPV that's shown there include the direction 6 7 from the Commission with respect to greenhouse gases? Yes, it does. MR. SOULSBY: A: 8 THE CHAIRPERSON: Okay. And when you calculate the 9 saving relative to the CPCN benchmark, are you taking 10 the difference between the numbers that I'm seeing 11 here for the first column and the second last column? 12 13 Is that how you get to that calculation? Proceeding Time 10:50 a.m. T28 14 I'm sorry, you lost me with the first 15 MR. SOULSBY: A: 16 column and second-last column. If you --THE CHAIRMAN: Yes. It's row 57, and 61. Are you simply 17 18 taking the difference between row 61 and 57 to calculate the benefit relative to the CPCN benchmark? 19 MR. SOULSBY: A: Yes. 20 Okay. And I think really just want to 21 THE CHAIRMAN: make the record correct here. Your position is is 22 23 that there's been a saving against the CPCN benchmark. 24 Is it also your position that there's been a saving against B.C. Hydro's VIGP project? And I quess what 25 26 I'm really saying is, is the CPCN benchmark, in your

1		
1		opinion, reflective of the costs that would have been
2		borne by B.C. Hydro if the project had been owned by
3		B.C. Hydro?
4	MR.	SOULSBY: A: With the exception that the GHGs that
5		we included at the direction of the Commission may not
6		have been although we would have included
7		something, wouldn't have been the same as what B.C.
8		Hydro would have included.
9	THE	CHAIRMAN: Okay. So you don't dispute the directions
10		that we're not "dispute". In your opinion, the
11		direction that you received from the Commission with
12		respect to the CPCN benchmark are close but for
13		greenhouse gases, are close to the cost that it would
14		have been for VIGP?
15	MS.	HEMMINGSEN: A: And even in fact on the greenhouse
16		gases, the direction that you gave is consistent with
17		the range that other utilities use to reflect that
18		liability in their planning, and acquisition
19		processes.
20	THE	CHAIRMAN: Now I'd like to really just have a little
21		fun speculating with you. I need to go to and this
22		is one of the documents identified earlier, but I need
23		to go to Appendix E of the original volume of the
24		first volume of the VIGP evidence.
25	MR.	SANDERSON: And Mr. Chairman, we've headed up a page
26		at that are you aware, Mr. Chairman, of whether

1 that is in fact in any of the documents incorporated into the record of this proceeding? We couldn't 2 quickly find it. 3 I thought it was, but maybe it was 4 THE CHAIRMAN: Appendix G that you had incorporated. 5 6 MR. SANDERSON: Correct. We had put in Appendix G, but I 7 think this is Appendix E. Yeah, fair enough. So it's not, then. THE CHAIRMAN: 8 MR. SANDERSON: So we should probably mark, then --9 THE CHAIRMAN: Yes. 10 MR. SANDERSON: -- this exhibit as it won't otherwise be 11 on the record. 12 Yes. I was -- yeah, I'll wait till this 13 THE CHAIRMAN: is distributed. 14 THE HEARING OFFICER: Exhibit A-42. 15 ("APPENDIX E: RATED OUTPUTS AND EFFICIENCIES OF GE 16 CCGTS", MARKED AS EXHIBIT A-42) 17 18 THE CHAIRMAN: Thank you. I was quite interested, Ms. 19 Hemmingsen, in your comment that you were surprised 20 that a VIGP-type project won. And I see that that's because of the design of the QEM model that's 21 22 reflecting, as you suggest, directions from the Commission, with respect to lowest NPV and no 23 24 transmission deferral credit. When I -- and this is why I call this a little bit of fun, it's idle 25 26 speculation, I suppose, but when I look at the units

1	that might have won the bid, if they had been bid, you
2	could look to the S-206-FA for example, there's not a
3	big difference in heat rate. You do, as you get
4	bigger, of course, there are more efficiencies, and
5	you do better, but I would have thought that the
6	difference in the energy margin wouldn't more than
7	offset the efficiencies. So, for the loss in
8	efficiencies as you went smaller.
9	So it's it would seem did you ever
10	I guess this is the question for you. Did you ever,
11	and maybe in your idle moments, ever run one of these
12	other, smaller projects through the QEM model to see
13	the comparison in NPV terms vis-à-vis a VIGP type
14	project?
14 15	project? Proceeding Time 10:55 a.m. T29
15	Proceeding Time 10:55 a.m. T29
15 16	Proceeding Time 10:55 a.m. T29 MS. HEMMINGSEN: A: We actually did significant testing
15 16 17	Proceeding Time 10:55 a.m. T29 MS. HEMMINGSEN: A: We actually did significant testing on the model in the actually after we got the
15 16 17 18	Proceeding Time 10:55 a.m. T29 MS. HEMMINGSEN: A: We actually did significant testing on the model in the actually after we got the Commission's letter, and ran a number of what we call
15 16 17 18 19	Proceeding Time 10:55 a.m. T29 MS. HEMMINGSEN: A: We actually did significant testing on the model in the actually after we got the Commission's letter, and ran a number of what we call shadow bids in different projects and different
15 16 17 18 19 20	Proceeding Time 10:55 a.m. T29 MS. HEMMINGSEN: A: We actually did significant testing on the model in the actually after we got the Commission's letter, and ran a number of what we call shadow bids in different projects and different configurations. What it consistently proved is that
15 16 17 18 19 20 21	Proceeding Time 10:55 a.m. T29 MS. HEMMINGSEN: A: We actually did significant testing on the model in the actually after we got the Commission's letter, and ran a number of what we call shadow bids in different projects and different configurations. What it consistently proved is that yes, well sometimes the energy margin could make it
15 16 17 18 19 20 21 22	Proceeding Time 10:55 a.m. T29 MS. HEMMINGSEN: A: We actually did significant testing on the model in the actually after we got the Commission's letter, and ran a number of what we call shadow bids in different projects and different configurations. What it consistently proved is that yes, well sometimes the energy margin could make it up, by and large the outcome favoured the portfolio
15 16 17 18 19 20 21 22 23	Proceeding Time 10:55 a.m. T29 MS. HEMMINGSEN: A: We actually did significant testing on the model in the actually after we got the Commission's letter, and ran a number of what we call shadow bids in different projects and different configurations. What it consistently proved is that yes, well sometimes the energy margin could make it up, by and large the outcome favoured the portfolio towards 150 megawatts. But we ran multiple hundreds

1		expected, that typically you'd see the 150 to 175
2		megawatt unit win.
3	MS.	HEMMINGSEN: A: And that's exactly what we saw.
4		And then it depended on bidder dynamics in terms of
5		what was the outcome, like who ended up staying in the
6		game and being in the final mix of the portfolios.
7	THE	CHAIRPERSON: Right. Was the permitting that was
8		done, would it have accommodated a unit that 150 to
9		175 megawatts or so?
10	MR.	ECKERT: A: My understanding is that the permitting
11		that was done was around a specific unit, and so to
12		the extent that you had a significant change in the
13		equipment you'd at least have to revisit the
14		permitting. You may have to get an amendment, but I
15		think I don't think it's as straightforward as
16		saying that if we just made the plan 150 megawatts,
17		the same permit would hold.
18		You know, the NOX emissions from different
19		units are different, quite a bit different, for
20		example, and that could change and that may be
21		measured on a volumetric basis. So I think it would
22		assist you that you had a permit and that you were,
23		you know, you were making an amendment. It would be
24		hopefully easier than starting out from scratch, but I
25		don't think you can make the inference that just
26		because the unit is smaller it would fall within the

Page: 1733

1 envelope of that permit. I'll return to the questions that 2 THE CHAIRPERSON: Commissioner Boychuk asked you with respect to the 3 regulatory dynamic at play in this process and simply 4 give you an opportunity to comment on where there 5 might be room for improvement from your perspective. 6 7 And I guess the first thing that one needs to give consideration to is the constraint that we 8 have, that we shouldn't fetter the ultimate decision 9 and until we receive the EPA we're not in a position 10 of making a decision, because after all there's 11 nothing before us to make a decision about. And so if 12 13 we comment during the CFT process in the manner that you requested us to -- this is subject to legal 14 argument; but it might not be possible because of that 15 16 constraint regarding fettering, and certainly more regulatory certainty is presumably to your benefit. 17 18 And to make some comments in the B.C. Hydro Revenue 19 Requirements decision with respect to the terms and conditions, ones that I'm expecting you are familiar 20 with. 21 22 So with that wide-ranging comment, do you

have any comments that you would like to make?
MS. HEMMINGSEN: A: I certainly appreciate your
perspective on fettering your ultimate jurisdiction.
I think we have to come up with a solution where there

1	
1	is some more certainty for the market, because it
2	benefits ratepayers in terms of proponents knowing the
3	terms and conditions that they need to bid in and
4	there will be relatively expeditious process at the
5	end.
6	I am aware that other commissions work more
7	closely with the utilities upfront and work to define
8	some of those terms and agree on the processes that
9	will be followed.
10	Proceeding Time 11:00 a.m. T30
11	And then the ultimate review process is merely what
12	did the utility achieve what it set out to do at the
13	beginning. And there is a common understanding of
14	what those objectives are.
15	I think one of our challenges is we haven't
16	been working together for ten years on this front, and
16 17	
	been working together for ten years on this front, and
17	been working together for ten years on this front, and we've undertaken a series of calls to date which have
17 18	been working together for ten years on this front, and we've undertaken a series of calls to date which have informed what the process needs to look like. I think
17 18 19	been working together for ten years on this front, and we've undertaken a series of calls to date which have informed what the process needs to look like. I think we're building a relationship with the independent
17 18 19 20	been working together for ten years on this front, and we've undertaken a series of calls to date which have informed what the process needs to look like. I think we're building a relationship with the independent power producers of trust that will be important to
17 18 19 20 21	been working together for ten years on this front, and we've undertaken a series of calls to date which have informed what the process needs to look like. I think we're building a relationship with the independent power producers of trust that will be important to continue forward, and I think both of us need to work
17 18 19 20 21 22	been working together for ten years on this front, and we've undertaken a series of calls to date which have informed what the process needs to look like. I think we're building a relationship with the independent power producers of trust that will be important to continue forward, and I think both of us need to work on that so that it achieves low-cost electricity
 17 18 19 20 21 22 23 	been working together for ten years on this front, and we've undertaken a series of calls to date which have informed what the process needs to look like. I think we're building a relationship with the independent power producers of trust that will be important to continue forward, and I think both of us need to work on that so that it achieves low-cost electricity outcomes for the ratepayers through competitive

1

2

Page: 1735

as well as the series of four calls that we've undertaken to date.

This process has been very -- even though 3 we've attempted to simply and pre-prescribe, it's been 4 very unwieldy. It's been expensive for B.C. Hydro to 5 develop the model and the terms and conditions, and it 6 7 has some shortfalls potentially, or gaps in it, in terms of some tradeoffs between a cost-effective 8 outcome and simplification. You know, you've pointed 9 to that in the question that you're going to pursue 10 with us in confidence. We understood that that was 11 one of the tradeoffs that would necessarily have to be 12 made in achieving a model that could be provided to 13 all bidders. 14

I think I'm rambling a bit, but --15 16 THE CHAIRPERSON: So did I. That's okay. MS. HEMMINGSEN: Α: I think we need to use this 17 18 experience and decide what works from it and what 19 needs to be modified going forward towards creating some more regulatory certainty about what will be the 20 outcome of these competitive processes, and we 21 22 probably need to do that working together. Right. And the B.C. Hydro revenue 23 THE CHAIRPERSON: 24 requirements decision contemplates something earlier, at least as it relates to the terms and conditions of 25 26 the subsequent purchase agreement.

Page: 1736

1 MS. HEMMINGSEN: A: Yeah. What were your impressions on that 2 THE CHAIRPERSON: notion? 3 Well, I think one area we could 4 MS. HEMMINGSEN: A: work on is defining, and perhaps the REAP is the 5 appropriate form to do it, is what product 6 7 requirements B.C. Hydro needs. So if that's part of our submission, say this is what we need for our 8 supply/demand balance, this is the type of product. 9 Potentially we could outline the approach that we will 10 proceed with to secure that, maybe some key principle 11 agreements, say generally this is how we're going to 12 proceed. We're certainly committed to getting the 13 market and the IPP input into designing the terms and 14 conditions so they're efficient. 15 16 I mean, part of our overall approach is to design a contract that balances the risk allocation so 17 18 that the ratepayer benefits. And that's actually

19 something I'm struggling with a little bit in this context, is if B.C. Hydro has an ability to mitigate 20 the risk of something like gas towards a situation 21 22 where it encouraged more bidders to be competitive, and it produces a better outcome for ratepayers, I 23 24 think that has to be paramount to did it mean that certain projects possibly were more advanced and could 25 26 be more cost-effective in our analysis?

I	
1	So I think that has to be a consideration,
2	is inherently in B.C. Hydro's current resource mix,
3	what types of market products complement that. And
4	then we'd want to target those, and it may mean that
5	certain proponents are excluded, but if it's known up
6	front, that's not necessarily unfair. And I would
7	submit that that would be an important thing is to be
8	transparent about the requirements and get agreement
9	on what they are, and that would help reduce some of
10	the regulatory uncertainty going forward.
11	THE CHAIRPERSON: Thank you. I think now we should break
12	for five minutes and return and finish in camera,
13	unless that motion unless somebody else has a
14	better suggestion, I think that's what we will do.
15	MR. SANDERSON: Mr. Chairman, I wonder whether is it
16	more efficient so that those who are not involved
17	in the <i>in camera</i> session can leave, it probably makes
18	more sense for me to ask anything I might have on
19	redirect now.
20	THE CHAIRPERSON: Sure.
21	MR. SANDERSON: My recollection is I had one question,
22	but I just have to find it.
23	Proceeding Time 11:05 a.m. T31
24	RE-EXAMINATION BY MR. SANDERSON:
25	MR. SANDERSON: Q: Mr. O'Riley, this is for you, in
26	response to a question from Mr. Fulton this morning.

1 He was asking you about the inferences that you could draw from the fact that nobody chose the non-tolling 2 That is, that all the gas price bidders chose 3 option. the tolling option. And I think what he asked you 4 was, was there any inference that you could draw from 5 the fact that everyone chose the tolling option, and 6 7 no one chose the non-tolling option, with respect to the veracity, if I understood him, of your gas price 8 forecast. 9

But that led me to want to ask you whether you think that anyone -- any bidders might have taken the gas price risk if they had known Hydro's forecast was either significantly higher or significantly lower than the one that was actually presented to the QEM procedure?

16 MR. O'RILEY: A: Well, I think generally taking the gas 17 price risk for an individual IPP proponent would be a 18 very difficult thing to do, given the capital 19 structure and the infrastructure that would be in

20 place. So I would not expect someone to take that on 21 regardless of the level of B.C. Hydro's forecast using 22 the model.

23 MR. SANDERSON: Thank you. That was the only question I24 had, Mr. Chairman.

25 THE CHAIRMAN: Okay. We're adjourned --

26 MR. SANDERSON: Oh, I'm sorry, I'm sorry, I'm sorry.

THE CHAIRMAN: Yeah.	
MR. SANDERSON: Mr. Kleefeld has been wanting to remind	
me of this for the last half-hour, and it's good tha	Ł
he prevailed. And this is for Mr. Soulsby.	
MR. SANDERSON: Q: There is a transcript reference, M	r.
Soulsby, to page 1399 of yesterday's transcript. You	a
took a question from the Chair, actually, subject to	
check, and that had to do with the or no, it	
yes. It was a question with respect to the rating of	f
500 kV lines, and the length of times for which they	
were not available, at page 1399.	
Were you able to check that, and can you	
provide the result of that check?	
MR. SOULSBY: A: Yes, I was able to check it, and I w	as
uncertain at the time if it was a 200 megawatt	
overload rating for one hour, or a 100 megawatt	
overload rating for two hours. And it is in fact the	э
latter, and I think that can be referenced in some	
material that counsel, I believe, has entered into	
evidence from the VIGP proceeding, and it would be t	he
staff IR 2.48.1, from the VIGP proceeding.	
MR. SANDERSON: Right. Thank you.	
THE CHAIRMAN: We'll adjourn now for five minutes for o	ur
in camera session, and we will return at we will I	be
finished with this panel then. We will return at	
I'm hesitating because I'm not sure how long I'm goin	ng
	 MR. SANDERSON: Mr. Kleefeld has been wanting to remind me of this for the last half-hour, and it's good that he prevailed. And this is for Mr. Soulsby. MR. SANDERSON: Q: There is a transcript reference, M Soulsby, to page 1399 of yesterday's transcript. You took a question from the Chair, actually, subject to check, and that had to do with the or no, it yes. It was a question with respect to the rating or 500 kV lines, and the length of times for which they were not available, at page 1399. Were you able to check that, and can you provide the result of that check? MR. SOULSBY: A: Yes, I was able to check it, and I w uncertain at the time if it was a 200 megawatt overload rating for one hour, or a 100 megawatt overload rating for two hours. And it is in fact the latter, and I think that can be referenced in some material that counsel, I believe, has entered into evidence from the VIGP proceeding, and it would be the staff IR 2.48.1, from the VIGP proceeding. MR. SANDERSON: Right. Thank you. THE CHAIRMAN: We'll adjourn now for five minutes for o in camera session, and we will return at we will be the staff of the set of the staff of the set o

1	to need.
2	We will return at 2:00. That risks us
3	sitting longer, but let's return collectively at 2:00.
4	(PROCEEDING ADJOURNED AT 11:09 A.M.)
5	
6	
7	(PAGES 1741 TO 1758, VOLUME 8, IN CAMERA SESSION)
8	
9	
10	
11	
12	
13	
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	
25	
26	

1	(PROCEEDINGS RESUMED AT 1:59 P.M.) T40
2	THE CHAIRPERSON: Please be seated.
3	Are there any preliminary matters before
4	you begin with your panel, Mr. Sanderson?
5	MR. SANDERSON: Yes, I do. I guess first let me just
6	report on this morning's in camera session.
7	At the conclusion of that session, Mr.
8	Fulton and I had undertaken to discuss together the
9	best means of making as much of that session available
10	generally as possible. We've commenced that
11	discussion but not concluded it, and so with your
12	leave, I'll report back or Mr. Fulton will tomorrow
13	morning.
14	THE CHAIRPERSON: That will be fine, thank you.
15	MR. SANDERSON: Second, there are some procedural filings
16	or some undertaking filings. The first is a request
17	that Mr. Bois made at Transcript Volume 7, page 1406
18	and 7. He asked:
19	"What is the longest power contract for EPA
20	that Hydro has right now?"
21	And there's a response to that, which I'll circulate.
22	MR. FULTON: B-63.
23	THE HEARING OFFICER: Marked Exhibit B-63.
24	(RESPONSE TO QUESTION AT TRANSCRIPT VOLUME 7, PAGE
25	1406, MARKED AS EXHIBIT B-63)
26	MR. SANDERSON: The second one is a response to Mr.

1	Wallace, Volume 6, page 1245 and again 1250. The
2	question, as we've summarized it at least, is:
3	"Please provide the unit energy cost for the
4	EPA for 20 percent, 40 percent, 60 percent
5	and 80 percent dispatch scenarios, excluding
6	gas commodity costs."
7	And if that could be the next exhibit.
8	THE HEARING OFFICER: Marked Exhibit B-64.
9	(RESPONSE TO QUESTION TRANSCRIPT VOLUME 5, PAGES 1245
10	AND 1250, MARKED AS EXHIBIT B-64)
11	MR. SANDERSON: And I'll just distribute that, and if Mr.
12	Bemister could swear in Panel 3 while I do that, that
13	would be great.
14	Proceeding Time 2:02 p.m. T41
_	
14	Proceeding Time 2:02 p.m. T41
14 15	Proceeding Time 2:02 p.m. T41 B.C. HYDRO PANEL 3 - PROCESS INDEPENDENT REVIEWER
14 15 16	Proceeding Time 2:02 p.m. T41 B.C. HYDRO PANEL 3 - PROCESS INDEPENDENT REVIEWER WAYNE OLIVER, Affirmed:
14 15 16 17	Proceeding Time 2:02 p.m. T41 B.C. HYDRO PANEL 3 - PROCESS INDEPENDENT REVIEWER WAYNE OLIVER, Affirmed: PETER SORENSEN, Affirmed:
14 15 16 17 18	Proceeding Time 2:02 p.m. T41 B.C. HYDRO PANEL 3 - PROCESS INDEPENDENT REVIEWER WAYNE OLIVER, Affirmed: PETER SORENSEN, Affirmed: LEON CENDER, Affirmed:
14 15 16 17 18 19	Proceeding Time 2:02 p.m. T41 B.C. HYDRO PANEL 3 - PROCESS INDEPENDENT REVIEWER WAYNE OLIVER, Affirmed: PETER SORENSEN, Affirmed: LEON CENDER, Affirmed: MARK HODGSON, Affirmed:
14 15 16 17 18 19 20	Proceeding Time 2:02 p.m. T41 B.C. HYDRO PANEL 3 - PROCESS INDEPENDENT REVIEWER WAYNE OLIVER, Affirmed: PETER SORENSEN, Affirmed: LEON CENDER, Affirmed: MARK HODGSON, Affirmed: MR. SANDERSON: Mr. Chairman, Panel 3 has now been sworn
14 15 16 17 18 19 20 21	Proceeding Time 2:02 p.m. T41 B.C. HYDRO PANEL 3 - PROCESS INDEPENDENT REVIEWER WAYNE OLIVER, Affirmed: PETER SORENSEN, Affirmed: LEON CENDER, Affirmed: MARK HODGSON, Affirmed: MR. SANDERSON: Mr. Chairman, Panel 3 has now been sworn and, as I indicated in my opening, this panel is here
14 15 16 17 18 19 20 21 22	Proceeding Time 2:02 p.m. T41 B.C. HYDRO PANEL 3 - PROCESS INDEPENDENT REVIEWER WAYNE OLIVER, Affirmed: PETER SORENSEN, Affirmed: LEON CENDER, Affirmed: MR. SANDERSON: Mr. Chairman, Panel 3 has now been sworn and, as I indicated in my opening, this panel is here to speak to the role of the independent reviewer. I
 14 15 16 17 18 19 20 21 22 23 	Proceeding Time 2:02 p.m. T41 B.C. HYDRO PANEL 3 - PROCESS INDEPENDENT REVIEWER WAYNE OLIVER, Affirmed: PETER SORENSEN, Affirmed: LEON CENDER, Affirmed: MR. SANDERSON: Mr. Chairman, Panel 3 has now been sworn and, as I indicated in my opening, this panel is here to speak to the role of the independent reviewer. I did discuss with the panel beforehand that we may have

Page: 1761

1	IRs. So they've determined to do their best to come
2	up with another name for that acronym and, I guess, if
3	counsel as well could consider the potential for
4	confusion, from our end we'll try and talk about
5	information responses rather than IRs as well.
6	As I outlined in my opening, as I say, this
7	panel will deal with the role generally, and it
8	consists of three members of the independent reviewer
9	team, we'll introduce in a moment, and Mr. Cender, who
10	is with B.C. Hydro. He'll serve as Chair of the
11	panel, and I'll just start my direct examination with
12	him.
13	EXAMINATION IN CHIEF BY MR. SANDERSON:
14	MR. SANDERSON: Q: Mr. Cender, maybe you could just
15	confirm your full name for the record.
16	MR. CENDER: A: Leon Cender.
17	MR. SANDERSON: Q: And I understand you to be the
18	Manager of Decision Support and Analysis in the Power
19	Planning and Portfolio Management Group?
20	MR. CENDER: A: That is correct.
21	MR. SANDERSON: Q: You've submitted pre-filed testimony
22	in this proceeding that I believe can be found at tab
23	4 of Exhibit B-35?
24	MR. CENDER: A: I believe that's correct.
25	MR. SANDERSON: Q: I'm sorry, it's tab 3, I think. My
26	mistake. Tab 3.

		-
1		Proceeding Time 2:04 p.m. T42/43
2		And you indicate there that you were a
3		member of the Project Management Office and were
4		primarily responsible for liaison with the independent
5		reviewer, is that right?
6	MR.	CENDER: A: That's correct.
7	MR.	SANDERSON: Q: If you would just turn to that
8		testimony for a moment, are there any corrections or
9		amendments that you want to make to that prefiled
10		testimony?
11	MR.	CENDER: A: I just have the usual caveat as
12		previously put forward by Ms. Hemmingsen, that some of
13		the information responses that were attributed to my
14		name were reassigned, so just with that caveat.
15		Otherwise the evidence is fine.
16	MR.	SANDERSON: Q: And with that caveat can you adopt
17		the evidence as your direct testimony in this
18		proceeding?
19	MR.	CENDER: A: Yes, I can.
20	MR.	SANDERSON: Q: Thank you.
21		Mr. Hodgson, let me turn to you if I might,
22		and Mr. Hodgson is on the left of Mr. Cender. I
23		understand you hold the position of Director at
24		PricewaterhouseCooper.
25	MR.	HODGSON: A: Yes.
26	MR.	SANDERSON: Q: And can you elaborate your specific

	Ŭ
	responsibilities and areas of interest at
	PricewaterhouseCooper?
MR.	HODGSON: A: I lead an advisory practice in the
	Pacific Northwest. It's referred to as
	Infrastructure, Government and Utilities, and it
	provides financial and procurement advice to clients
	involved with large capital projects. I specialize in
	utility and transportation infrastructure.
	Globally the firm is a leading advisor in
	the area of infrastructure, financing and procurement,
	and in the lead tables PwC is acknowledge as having
	successfully completed 200 transactions with a value
	of over \$40 billion.
MR.	SANDERSON: Q: Thank you, Mr. Hodgson, and am I
	right that that's elaborated in your prefiled
	testimony which is filed in this proceeding, also at
	tab 4 of Exhibit B-35?
MR.	HODGSON: A: Correct.
MR.	SANDERSON: Q: Thank you. Sorry, I keep saying tab
	4. I mean tab 3.
	If I could just take you there for a
	moment. Am I also correct that you've attached to
	that testimony additional correspondence between PwC
	and B.C. Hydro that was not otherwise filed in the CFT
	report?
MR.	HODGSON: A: Correct.
	MR. MR.

1	MP SANDERSON.	Q: Are there any corrections or
		-
2		that you'd like to make to your prefiled
3	testimony?	
4	MR. HODGSON:	A: No.
5	MR. SANDERSON:	Q: Can you adopt it as your evidence in
6	this procee	ding.
7	MR. HODGSON:	A: Yes.
8	MR. SANDERSON:	Q: Thank you.
9		Mr. Oliver, if I could turn to you, and Mr.
10	Oliver, Mr.	Chairman, is sitting closest to you. You
11	are the pri	ncipal and founder of Miramac Energy Group
12	inc. as I u	nderstand it?
13	MR. OLIVER: A	: That's correct.
14	MR. SANDERSON:	Q: And you've again filed prefiled
15	testimony a	t tab 3 of Exhibit B-35?
16	MR. OLIVER: A	: That's correct.
17		Proceeding Time 2:07 p.m. T44
18	MR. SANDERSON:	Q: And in that testimony you explain
19	you were a	sub-contractor to PwC in respect of some
20	specific re	sponsibilities associated with the
21	independent	review exercise?
22	MR. OLIVER: A	: Yes.
23	MR. SANDERSON:	Q: Can you just summarize your
24	qualificati	ons and experience as it relates to your
24 25	-	ons and experience as it relates to your CFT and independent reviewer process?

1 in the energy field, working primarily in the oil -ah, the electric and gas industries. And by way of 2 summary, I've been involved in over 25 competitive 3 bidding processes in the power sector dating back to 4 the late 1980s, in the U.S. and Canada. In these 5 assignments, I reviewed hundreds of power supply 6 7 proposals encompassing a range of technologies, project structures, and different fuel arrangements. 8 I've also served as an independent evaluator or 9 independent observer in a number of IRP processes. 10 Schedule A of my testimony provides more 11 information regarding the clients I've served, the 12 role I provide and the type of services that Mirimac 13 Energy provides in relation to competitive bidding. 14 Thank you, Mr. Oliver. Do you have 15 MR. SANDERSON: Q: 16 any corrections or amendments to the pre-filed testimony at tab 3? 17 18 MR. OLIVER: A: Yes, I have one correction. And that's 19 on page three of my testimony. Line 27. The first full sentence, there's a word missing. The sentence 20 starts "In an IRP process, the lowest...", it should be 21 "the lowest cost bidder may not necessarily be the 22 one...". So the word "cost" follows the word "lowest" 23 in that line. 24 Thank you. And with that revision 25 MR. SANDERSON: 0: 26 can you accept -- adopt that evidence -- sorry, can

1		
1		you adopt the pre-filed testimony as your evidence in
2		this proceeding?
3	MR.	OLIVER: A: Yes.
4	MR.	SANDERSON: Q: Thank you. And finally, Mr.
5		Sorensen, if I could turn to you. You are the
6		president and principal consultant of PRP
7		International Inc., is that correct?
8	MR.	SORENSEN: A: Yes, I am.
9	MR.	SANDERSON: Q: And you've filed pre-filed testimony
10		in this proceeding also at tab 3 of Exhibit B-35?
11	MR.	SORENSEN: A: Yes.
12	MR.	SANDERSON: Q: And again, you were retained as a
13		subcontractor to PwC with some specific
14		responsibilities?
15	MR.	SORENSEN: A: Yes.
16	MR.	SANDERSON: Q: Like Mr. Oliver, I wonder if you
17		could briefly elaborate your qualifications and
18		experience in connection with the responsibilities you
19		carried out for the independent review.
20	MR.	SORENSEN: A: I have over 40 years of experience in
21		what I would consider observing and judging on the
22		applications of rules and laws and processes, notably
23		a number of years in the public service of Canada in
24		the law enforcement and regulatory area, and then
25		about 16 years of acquiring services and products
26		through a competition and the application of

1		procurement policies or processes in the Government of
2		Canada.
3		Proceeding Time 2:10 p.m. T45
4		Past eight years I've been in the business
5		of advising on procurement and contracting,
6		principally in a wide range of sectors and in the last
7		five years I've been actively in the fairness and
8		independent monitoring role on major procurements, and
9		with the independent reviewer mechanism, which is
10		really only evolving in Canada, I started with one of
11		the major projects, the Highway 407 sale, and really
12		it was in infancy in terms of what are the processes
13		and standards for fairness monitoring.
14	MR.	SANDERSON: Q: When you talk about sorry, Mr.
15		Sorensen. When you talk about the Highway 407 sale,
16		can you just elaborate what Highway 407 is, for those
17		of us who don't live in Toronto?
18	MR.	SORENSEN: A: That was the Ontario government's
19		toll highway which they put up for sale in 1998, and
20		which was successfully sold for over three billion
21		dollars. And that was my first substantive engagement
22		in working together with PricewaterhouseCoopers, where
23		I was the lead fairness advisor on that team too.
24	MR.	SANDERSON: Q: Thank you.
25		Do you have any corrections or amendments
26		you wish to make to your pre-filed testimony?

1	MR.	SORENSEN: A: Yes, I do. On page five of my
2		testimony, line 27, would submit would substitute
3		the word "bidders" at the last of the line with
4		"submissions". "Number of pre-qualified submissions."
5		And on line 28, insert the word "submissions" after
6		"tenders".
7	MR.	SANDERSON: Q: Sorry, the second correction on line
8		28 would cause it to read "and tender submissions"?
9	MR.	SORENSEN: A: Right. So, "in terms of the numbers
10		of pre-qualified submissions and tender submissions."
11	MR.	SANDERSON: Q: Right.
12		Now, Mr. Sorensen, just one additional
13		question for you, and that is well, let me get you
14		to adopt your testimony first. With the correction
15		you've just made, do you adopt the pre-filed evidence
16		as your testimony in this proceeding?
17	MR.	SORENSEN: A: Yes I do.
18	MR.	SANDERSON: Q: Just one additional question for
19		you, Mr. Sorensen and that's in terms of your
20		involvement in the process involved with this CFT,
21		could you just quickly indicate when it began, and the
22		level of intensity or of effort that was you were
23		personally involved in in connection with the process,
24		and over what period.
25	MR.	SORENSEN: A: I believe that Pricewaterhouse was
26		advised that they had successfully been selected, and

1	my first conversation was on August the 21 $^{\text{st}}$, 2003, and
2	within the week we were meeting with the B.C. Hydro
3	team, and I've been actively involved up until the end
4	of October, 2004. I took up permanent or temporary
5	relocation to Vancouver in October 1^{st} of 2003, I was
6	here until the end of October, 2004.
7	MR. SANDERSON: Q: Thank you. Thank you, Mr. Sorensen,
8	those are my questions on direct.
9	THE CHAIRMAN: Thank you. Mr. Wallace?
10	MR. WALLACE: Mr. Chairman, I have no questions for this
11	panel.
12	THE CHAIRMAN: Thank you. Mr. Bois?
	MR. BOIS: Mr. Chairman, initially I thought I would have
13	MR. BOIS: MI. Challman, initially i chought i would have
13 14	no questions, but I have two, actually, conferring
14	no questions, but I have two, actually, conferring
14 15	no questions, but I have two, actually, conferring with my client.
14 15 16	no questions, but I have two, actually, conferring with my client. Proceeding Time 2:15 p.m. T46
14 15 16 17	no questions, but I have two, actually, conferring with my client. Proceeding Time 2:15 p.m. T46 CROSS-EXAMINATION BY MR. BOIS:
14 15 16 17 18	no questions, but I have two, actually, conferring with my client. Proceeding Time 2:15 p.m. T46 CROSS-EXAMINATION BY MR. BOIS: MR. BOIS: Q: And I'm going to Mr. Cender, I'm going
14 15 16 17 18 19	<pre>no questions, but I have two, actually, conferring with my client. Proceeding Time 2:15 p.m. T46 CROSS-EXAMINATION BY MR. BOIS: MR. BOIS: Q: And I'm going to Mr. Cender, I'm going to relieve you of any obligation to answer these</pre>
14 15 16 17 18 19 20	<pre>no questions, but I have two, actually, conferring with my client. Proceeding Time 2:15 p.m. T46 CROSS-EXAMINATION BY MR. BOIS: MR. BOIS: Q: And I'm going to Mr. Cender, I'm going to relieve you of any obligation to answer these questions and direct it to the experts on the panel.</pre>
14 15 16 17 18 19 20 21	no questions, but I have two, actually, conferring with my client. Proceeding Time 2:15 p.m. T46 CROSS-EXAMINATION BY MR. BOIS: MR. BOIS: Q: And I'm going to Mr. Cender, I'm going to relieve you of any obligation to answer these questions and direct it to the experts on the panel. Would you agree that in a tendering
14 15 16 17 18 19 20 21 22	no questions, but I have two, actually, conferring with my client. Proceeding Time 2:15 p.m. T46 CROSS-EXAMINATION BY MR. BOIS: MR. BOIS: Q: And I'm going to Mr. Cender, I'm going to relieve you of any obligation to answer these questions and direct it to the experts on the panel. Would you agree that in a tendering process, bidders have a different perspective and
14 15 16 17 18 19 20 21 22 23	no questions, but I have two, actually, conferring with my client. Proceeding Time 2:15 p.m. T46 CROSS-EXAMINATION BY MR. BOIS: MR. BOIS: Q: And I'm going to Mr. Cender, I'm going to relieve you of any obligation to answer these questions and direct it to the experts on the panel. Would you agree that in a tendering process, bidders have a different perspective and different requirements than the owners do? Just on a

I		
1		different needs than owners?
2	MR.	SORENSEN: A: The competitive process is aimed at
3		bringing two parties together to deliver the product
4		or the service that's desired by the owner on the
5		terms and conditions that both parties can feel that
6		they can deliver on and be obligated to.
7	MR.	BOIS: Q: Well, that's a good answer, I like that
8		except it doesn't answer my question, so let me
9		rephrase it. If you were acting for a bidder and you
10		received a tender document such as this, would your
11		advice to that bidder be equal to and consistent with
12		the advice you gave to the owner on a tender document
13		like this?
14	MR.	SORENSEN: A: If I was acting for a bidder I would
15		understand the terms of the process. It is a
16		competition and I would try and advise my client to
17		first of all be compliant in all aspects where
18		mandatory is; and then to best represent their
19		qualifications and credentials and their services or
20		products in a way in which they can maximize the
21		evaluation process. Some evaluation processes are
22		pass/fail. Others you can build best value points by
23		the way you put your proposal together. And the first
24		thing I'd advise my client, as I have on a number of
25		occasions, read the mandatories, be complaint. You
26		don't even get in the game until you pass that gate.

I		
1	MR.	BOIS: Q: Okay, I appreciate that and I'll maybe
2		narrow my scope a little bit further then, because you
3		seem to be still not answering my question.
4		Would you agree then, if there are tensions
5		between an owner's interest in a CFT process and
6		tensions in a bidder's interest in a CFT process, your
7		advice to either side would be different depending on
8		their perspective?
9	MR.	SORENSEN: A: As a consultant your advice is
10		tailored to the scope of your engagement and the
11		responsibilities that you're signing onto.
12	MR.	BOIS: Q: So do I take that as a yes? I mean it's
13		a simple yes or no answer, I think.
14	MR.	SANDERSON: Well, no, it's not. It's a very
15		generalized question. I can rather sympathize with
16		the witness in trying to determine exactly what the
17		question is. So despite Mr. Bois' complaints that
18		he's not getting an answer, I'm having trouble
19		understanding how it can be made as simple. But the
20		witness is trying, but yes or no, I don't think so.
21		It's a much more general question than yes or no.
22	MR.	BOIS: Okay. I'll move.
23	MR.	BOIS: Q: Would you agree then also that certainty
24		in bid terms are essential not only to the owner but
25		also to the bidders, and that addendums either through
26		the process which do happen and I'm not criticizing

1		
1	i	anyone for issuing addendums. I am suggesting,
2		though, that addendums that vary that process
3		throughout create uncertainty?
4	MR.	SORENSEN: A: Or they may create certainty.
5	MR.	BOIS: Q: Or they may create certainty. Fair
6		enough. Would you agree then also that a large number
7		of addendums in a process could be a symbol or an
8	-	indication that there is uncertainty in the process?
9	MR.	SORENSEN: A: No, not as a general comment or a
10	:	response. I think you'd have to deal with each
11	i	addendum
12	MR.	BOIS: Q: Okay.
13	MR.	SORENSEN: A: case by case.
14	MR.	BOIS: Q: And would you then agree that if you
15	:	start out with a base criteria in the first go-round
16		or first issuance of the tender, and then a couple of
17	1	months later you change that, would you agree that
18		that creates uncertainty from the potential of a
19]	bidder of, say, a small-scale project, medium-scale
20]	project, large-scale project, to entering the process
21	i	and then deciding halfway through to stop? Would you
22	i	agree that that causes some confusion?
23	MR.	SORENSEN: A: It may very well lead to more
24		transparency, more
25	MR.	BOIS: Q: But would it also cause confusion?
26	MR.	SORENSEN: A: more more fairness. I don't

1	
1	believe that if they're clear and specific in their
2	purpose and intent and they're communicated at the
3	same time to all interested parties, there should be
4	no confusion.
5	MR. BOIS: Q: Okay, thank you. Those are my questions,
6	Mr. Chairman.
7	THE CHAIRPERSON: Mr. Weisberg.
8	Proceeding Time 2:19 p.m. T47
9	THE CHAIRMAN: Mr. Weisberg, I did intend to establish
10	time allotments for this panel. We're moving much
11	faster than I anticipated. How long do you think you
12	might be?
13	MR. WEISBERG: I believe I will need in the order of half
14	an hour.
15	THE CHAIRMAN: Fine. You may proceed. But I will hold
16	you to the 30 minutes, though.
17	CROSS-EXAMINATION BY MR. WEISBERG:
18	MR. WEISBERG: Q: Good afternoon, gentlemen. I'd like
19	to begin by having you turn up Exhibit B-35, which is,
20	I believe, the evidence of this panel. Specifically
21	within that, Schedule C to the evidence of Mr. Hodgson
22	and, within that, the supplemental to the second
23	report of the independent reviewer. That's the one
24	dated March 11^{th} , 2004. And I want to take you to page
25	three of that document.
26	THE CHAIRMAN: Mr. Weisberg, I'm a little bit behind you.

Page: 1774

1	Which schedule?
2	MR. WEISBERG: Certainly. It's within B-35, which is the
3	Hydro witness panel evidence, at tab 3, which is this
4	panel. Within that is Mr. Hodgson's evidence.
5	THE CHAIRMAN: I'm with you. Which schedule?
6	MR. WEISBERG: Schedule C.
7	THE CHAIRMAN: Thank you. And page three?
8	MR. WEISBERG: That's correct.
9	THE CHAIRMAN: Thank you.
10	MR. WEISBERG: Q: My interest on that page is the
11	discussion of the second decision tier, and I'll read
12	in a quote from that letter.
13	"Addendum 10 introduced the second tier to
14	the quantitative evaluation methodology,
15	where no cost-effective portfolio is
16	determined under step 5 of the quantitative
17	evaluation methodology.
18	Proceeding Time 2:22 p.m. T48
19	It is our view that this additional decision
20	step does not impact the fairness or
21	transparency of the evaluation process, and
22	may be viewed as a constructive approach in
23	contrast with simply terminating the CFT.
24	However, B.C. Hydro will need to clearly
25	define and apply appropriate processes to
26	give effect to this second tier of decision

1		
1		making. Specifically, the IR intends to
2		review the decision rules for moving from
3		the first tier to the second tier."
4		Mr. Hodgson, do you agree that the
5		proscriptive recommendation of the independent
6		reviewer, and the specific intention to review those
7		rules, indicates that those decision rules and
8		processes were an essential part of the CFT process?
9	MR.	HODGSON: A: I'd like to ask Mr. Sorensen to
10		respond to this question, since we worked as a team,
11		but individually we looked at different issues. This
12		is an issue in particular I think Peter could respond
13		to.
14	MR.	SORENSEN: A: We understood this to be a privative
15		clause, and we understood that it was a right that
16		B.C. Hydro could enact, and we were putting forward
17		the fact that, should the exercise right at the time
18		it might be exercisable, we would wish to see the
19		prescribed or pre-established decision rules. And in
20		our final report, if I may refer to that, of October
21		the 29^{th} , which was part of the filing, I believe, of
22		the CFT report by B.C. Hydro, in Appendix B, under our
23		methodology, section B, on page 18, there's a list of
24		key fairness principles and practices. Item number
25		six addresses the reference in our March the 11^{th}
26		letter, and that we would expect to see the decision

1		
1		criteria that was pre-established before the tenders
2	,	were brought or tabled.
3	MR.	WEISBERG: Q: So those decision rules were an
4		essential part of the CFT process, in your view?
5	MR.	SORENSEN: A: Yes, in terms of preparation, yes, we
6		considered that the CFT could go to Tier 2, but it
7		could also terminate at Tier 1. But we wanted to be
8]	prepared. We did not want to get to a position that
9	:	rules were made up after consideration of Tier 1.
10		Proceeding Time 2:25 p.m. T1A
11	MR.	WEISBERG: Q: And you would agree that if those
12		decision rules weren't clearly defined in advance, or
13	•	were not appropriately applied, then the fairness of
14		the CFT outcome would be put in question?
15	MR.	SORENSEN: A: I'm not sure of "put in question".
16		Our report would have dealt with it. We would have
17	:	rendered a finding and a judgment on how B.C. Hydro
18		exercised those rules.
19	MR.	WEISBERG: Q: Can you identify all of B.C. Hydro's
20	-	responses then in whatever form they may have been to
21		the independent reviewer's recommendation to clearly
22		define and apply appropriate processes to give effect
23		to this second tier of decision-making?
24	MR.	SORENSEN: A: I'm sorry?
25	MR.	WEISBERG: Q: I want you to identify all of B.C.
26]	Hydro's responses in whatever form, oral or written,

1 to the independent reviewer's recommendation to, and I'm quoting, "clearly define and apply appropriate 2 processes to give effect to this second tier of 3 decision making." 4 MR. SORENSEN: A: Yes, it was done formally at the 5 Project Management Office meeting of August the 12th, 6 7 at which time the Project Management Office conveyed to our team their approach to -- or their rules for 8 moving from Tier 1 to Tier 2. And I understand that 9 there were minutes, as there were for all the Project 10 Management Office meetings, and our records show that 11 they're defined in those minutes. 12 MR. WEISBERG: 13 Q: I believe there was an undertaking requested yesterday in this respect, but I don't want 14 to duplicate the undertaking. I haven't seen those 15 16 minutes yet. No, and I was provided with them just 17 MR. SANDERSON: 18 before we came in, and -- Mr. Weisberg has disappeared 19 on me, but I can have those to him very soon. I just 20 have to find them and then get some copies made. But certainly in the context of the minutes Hydro has been 21 22 able to find in response to the undertaking I can find 23 that, and the witness can indicate whether he has any 24 other paper. Is that, Mr. Sorenson, the only 25 MR. WEISBERG: Q: 26 written record of those rules?

BCHVI Call For Tenders Review of Purchase Agreement January 19, 2004 Volume 8

Page: 1778

1	MR.	SORENSEN: A: Yes.
2	MR.	WEISBERG: Q: And you were completely satisfied
3		that those rules were complete and appropriate?
4	MR.	SORENSEN: A: Yes. We were able to we
5		understood and were able to go forward to be able to
6		observe and monitor should that occasion arise, and we
7		were quite comfortable that we could deal with what
8		findings or observations we may be required to report
9		on.
10	MR.	WEISBERG: Q: So is it fair to say that the
11		independent reviewer's review of those rules took
12		place in the meeting that you described?
13	MR.	SORENSEN: A: Yes.
14	MR.	WEISBERG: Q: And there was no further review or
15		follow-up, because you said that you were satisfied
16		with what was presented in that meeting.
17	MR.	SORENSEN: A: Yes. We want it if I may, we want
18		it to as an outset from the start, we established
19		the standard of practices that we were going to follow
20		throughout the engagement. And the reference I made
21		to our final report, the appendix, outlines some of
22		the basic principles. And this was declared or
23		presented prior to the release of the CFT in October
24		of 2003. And as we expected Hydro to represent the
25		bidders, a set out practices and procedures, we
26		followed our same practice of, "Well, here's the

1		standard we're going to hold you to," and they did so.
2		And so there are a number of practices there, and one
3		of them was that "Tell us how you're going to make the
4		decision, and we'll observe whether or not you
5		followed through on that." And that
6	MR.	WEISBERG: Q: When did the independent reviewer
7		determine whether those decision rules should have
8		been applied?
9		Proceeding Time 2:30 p.m. TO2A
10	MR.	SORENSEN: A: There was a clear, as we understood
11		it, it was a privative clause in the terms of the CFT,
12		and that B.C. Hydro would specifically need to say we
13		are invoking Section 17.3 of the CFT, which in effect,
14		in our language, was, they would abandon the result of
15		Tier 1 and if they had done so our report would have
16		covered their application of their decision and their
17		process in judging what EPAs may flow out of Tier 2.
18		But the fact that they did not exercise that privative
19		clause, our assignment ended with the determination
20		and acceptance of the Tier 1 recommendation.
21	MR.	WEISBERG: Q: So there was no determination made by
22		the independent reviewer of whether they perhaps
23		should have invoked that clause?
24	MR.	SORENSEN: A: None whatsoever. Our role is
25		independent. We were not a party to the decisions
26		that flowed from the CFT process. It was B.C. Hydro's

1		intent to operate and conduct the CFT, and we were to
2		judge and observe on their performance.
3	MR.	WEISBERG: Q: And is it correct that the
4		independent reviewers' reports, and all correspondence
5		to or from B.C. Hydro subsequent to March 11^{th} , 2004,
6		made no further mention of this issue of the decision
7		rules for moving from an evaluation of Tier 1 to Tier
8		2.
9	MR.	SORENSEN: A: I do not recall any correspondence,
10		but at regular steps through the process, once we got
11		into the tender phase and we started to observe the
12		preparation and the processes being established by
13		B.C. Hydro for the tender phase, as you do in any
14		competitive or independent observation process, you
15		have sort of a watch list, and as the time comes in
16		the process, you sort of see is it being attended to.
17		And we had the from we had sort of brought
18		forward, or BF'd, our March 11^{th} letter to the point
19		that it was appropriate or necessary for Hydro to deal
20		with that observation, and that was dealt with before
21		tenders closed on August the 13 th .
22	MR.	WEISBERG: Q: I'd like you to turn to Exhibit B-1,
23		Appendix K. And that is you may have it in your
24		other materials, I'm not sure, it's the October 29^{th} ,
25		2004 report of the independent reviewer, that's report
26		number four. And at page 21, that's the final page of

1		that document, you'll find Appendix D, titled "B.C.
2		Hydro CFT Decision Flow Chart". Can you tell me when
3		the independent reviewer received that chart?
4	MR.	SORENSEN: A: The final version was presented at
5		the project management office meeting of August the
6		12^{th} . Our records indicate there was some discussion
7		by the committee, and that there were minor changes to
8		be made, and it was approved, and then within the day
9		we received the final form.
10	MR.	WEISBERG: Q: So what we're looking at was received
11		in final form when?
12	MR.	SORENSEN: A: I would my recollection is within
13		24 hours.
14	MR.	WEISBERG: Q: So on August 13 th .
15	MR.	SORENSEN: A: Yes.
16	MR.	CENDER: A: I think from a B.C. Hydro perspective,
17		it should be noted that there were drafts of this
18		particular chart, as with all the tender guidelines
19		and processes, forwarded to the independent reviewer
20		prior to that August 12^{th} meeting. So there were
21		successive drafts. So they were kept informed, and
22		this represents the final version that was approved by
23		the project management office.
24	MR.	WEISBERG: Q: Mr. Sorensen, what's the objective of
25		a or purpose of a decision flow chart like this?
26	MR.	SORENSEN: A: The objective was to clearly

1 understand the basis or how the decisions were going to be made by B.C. Hydro, and the various critical 2 steps -- it had factored in a number of committees. 3 Some were going to work sequentially, and some might 4 have worked in parallel, and it was clear from our 5 perspective that we needed to understand clearly what 6 7 the decision flow was, and we wanted B.C. Hydro to be able to demonstrate or to clearly articulate how it 8 would work so that we could observe and monitor their 9 compliance. 10 Proceeding Time 2:35 p.m. T3A 11 MR. WEISBERG: Should the attachment then of this 12 0: appendix to the independent reviewers final report be 13 viewed as the independent reviewers endorsement that 14 it accurately and completely identifies all of the 15 essential decision points in the CFT process? 16 In the CFT decision process? 17 18 MR. SORENSEN: A: No, it accurately reflects how B.C. 19 Hydro was going to proceed with the process and the 20 findings of our report indicate whether or not they followed this flow. 21 22 MR. WEISBERG: And will you agree with me that on 0: that flow chart there is no reference of any kind to a 23 decision process for moving from an evaluation of Tier 24 1 to an evaluation of Tier 2? 25

26 MR. SORENSEN: A: Yes.

1	MR.	WEISBERG: Q: And do you consider that omission to
2		be a significant defect in the decision flowchart?
3	MR.	SORENSEN: A: No, because the rule was identified
4		within the PMO box at the bottom. This was where the
5		decision was going to be taken.
6	MR.	WEISBERG: Q: That's not indicated on the face of
7		this document at all. That was evidence given
8		yesterday, sir, but where prior to the evidence given
9		yesterday was there any indication that that's the
10		case?
11	MR.	SANDERSON: Well, just to be fair to the witness, I
12		think the testimony this afternoon from this witness
13		has been, with respect to the decision-making that
14		would go on in the PMO with respect to the Tier 1/Tier
15		2 step. It wasn't just from yesterday, it was
16		evidence from this witness in the last ten minutes.
17	MR.	WEISBERG: Q: You don't see that as a defect then?
18	MR.	SORENSEN: A: No.
19	MR.	WEISBERG: Mr. Chairman, I just note, I'm waiting for
20		or I'm expecting those minutes and I think it
21	MR.	SANDERSON: Copies are being made as we speak. They
22		will be here in second, I hope.
23	MR.	WEISBERG: I'm not trying to rush B.C. Hydro and Mr.
24		Sanderson. What I am suggesting
25	MR.	SANDERSON: Yes, you are.
26	MR.	WEISBERG: Well, I'm not because I actually don't

Page: 1784

1	wish to be put in the position that when I'm at the	
2	podium I'm given something essential to my cross-	
3	examination of the panel, and I'd suggest that it may	
4	be more efficient for all concerned if I stood down at	
5	this point and received that, reviewed it and returned	
6	to the podium after other counsel. Either that or	
7	return after I've had a reasonable time to review	
8	that. And by "that", I don't know how long the	
9	minutes are. I think it would be ten or fifteen	
10	minutes.	
11	MR. SANDERSON: Mr. Chairman, I have seen the document.	
12	The minutes are very short and I'm quite happy to	
13	accommodate my friend and his suggestion of	
14	interruption makes perfect sense to me.	
15	MR. WEISBERG: Thank you.	
16	THE CHAIRPERSON: That will be fine, Mr. Weisberg.	
17	MR. WEISBERG: Thank you.	
18	MR. SANDERSON: And for the record, here they come, so.	
19	THE CHAIRPERSON: So you are going to stand down now for	
20	fifteen minutes. I'll call someone else, they can	
21	cross-examine and that will give you an opportunity to	
22	review it and then you can return if you wish.	
23	MR. WEISBERG: I appreciate your accommodation.	
24	THE CHAIRPERSON: Mr. Lewis.	
25	MR. LEWIS: Good afternoon. Thank you very much.	
26	THE CHAIRPERSON: Mr. Lewis, how long do you expect to	

be?
MR. LEWIS: Oh, I guess some of that depends on the
brevity of the answers of the panel, but I'll try and
be as brief as I can. Mr. Weisberg is dealing with
some of my concerns, so I would say maybe 20 minutes.
THE CHAIRPERSON: Okay, you have 20 minutes.
MR. LEWIS: Thank you. I guess I should have asked for
more.
CROSS-EXAMINATION BY MR. LEWIS:
MR. LEWIS: Q: Just so the panel understands, I have no
legal background whatsoever, so I'm sometimes forced
to seek clarification with regard to your status.
MR. SANDERSON: But don't let that deceive you.
MR. LEWIS: I'll take that as a compliment.
THE CHAIRPERSON: You should.
MR. LEWIS: I think was a shot at all lawyers. Thank
you.
MR. LEWIS: Q: So at this time with some of these
questions I am in no way questioning the judgment that
you or your firm demonstrated in carrying out your
duties. Your firm was retained by B.C. Hydro,
correct?
MR. HODGSON: A: Correct.
MR. LEWIS: Q: And as such, without having to explain
all the details, I expect that you have some form of
obligations to them as your client?

I		-
1		Proceeding Time 2:40 p.m. T4A
2	MR.	HODGSON: A: The terms of reference of the
3		assignment was for an interview review, and we were
4		going to conduct that review in an unfettered manner.
5	MR.	LEWIS: Q: But also in terms of a professional
6		obligation, they retained you; you have an obligation
7		to them as your client, correct?
8	MR.	HODGSON: A: Correct, but we took measures to
9		separate the corporate relationship, and I think in my
10		testimony we indicate the team structure, and we
11		actually identified a business relationship partner,
12		John Webster. So if there are any issues related
13		corporate issues, commercial issues, he was not
14		involved directly in an independent review team. And
15		if there were issues, they'd be dealt with separately,
16		like the concept of a blind trust.
17	MR.	LEWIS: Q: Thank you. So further for my
18		understanding, have you been prepared as witnesses by
19		B.C. Hydro counsel?
20	MR.	HODGSON: A: We were briefed on I think for many
21		of us, this is our first time in this position, so we
22		were given some briefing on that.
23	MR.	LEWIS: Q: Okay, thank you. So further to I
24		won't try and beat this, I'll ask this once to Mr.
25		Bois' comment, could your examination of the fairness
26		of the CFT criteria have been different if you had

1		been retained by a bidder to examine the fairness of
2		that criteria, as opposed to have been retained by the
3		owner of that document?
4	MR.	SORENSEN: A: Perhaps you could elaborate a bit on
5		how you define fairness of the criteria.
6	MR.	LEWIS: Q: I'm just a dummy who cuts down trees.
7	MR.	SORENSEN: A: So am I.
8	MR.	LEWIS: Q: I guess if I'm in your position and I'm
9		retained, and the owner says, "We want you to examine
10		the fairness of this document," you're provided
11		background by their staff. You rely on their staff to
12		give you information. You have outside consultants to
13		verify some of that.
14		But in terms of a specific bidder with a
15		specific project, they may have other concerns dealing
16		with fairness that they would direct you to look into
17		had you been representing their interest rather than
18		the owner of the document.
19	MR.	SORENSEN: A: I think I would characterize an
20		assessment for a bidder not in terms of whether these
21		are fair criteria, but I would ask the client whether
22		or not they could meet them, and are there elements of
23		the criteria that would make their submission
		difficult and you might represent how, through
24		
24 25		question and answer, whether or not their criteria

1 somebody that runs a competition to establish That's surely measured on sort of a criteria. 2 I think it's important to establish the 3 fairness. transparency of the criteria. How are you going to be 4 able to win? And if you don't know how you're going 5 to win, then I would be concerned about being fairly 6 7 treated in the evaluation. I don't think you can determine fairness until you actual get into the 8 execution of applying them. 9 A: I think I could elaborate a bit on MR. OLIVER:

10 11 that, because we've worked actually for, you know, both utilities and designing and carrying out RFP 12 processes or calls for tender processes, and have 13 worked on the other side with bidders responding to 14 these processes. And I think, you know, our response 15 16 generally is the same. You really -- if you're a bidder looking at an RFP document, you really want to 17 18 spend as much time as you can really understanding the 19 rules of the game, the parameters, the evaluation criteria, you know, how you're going to compete, or 20 whether you should compete, do you have a unique 21 advantage or not? 22

In this case, if I was representing a
bidder, I would have -- given that the bidders had
access to B.C. Hydro through the transparent process,
you know, you really did have an opportunity to ask a

1		number of questions to participate directly in the
2		process. And that's the recommendation I would have
3		given the client on that side, is that you really want
4		to be heavily involved in the process and take
5		advantage of those opportunities.
6		Proceeding Time 2:45 p.m. T05A
7	MR.	LEWIS: Q: Sure, and I agree with you, in that if
8		you're disqualified because you have an inability to
9		compete, because the criteria that were set up were
10		unfair to your bid, I'm sure that criteria would be
11		considered, you know, important to you as a bidder.
12		And what you said, then, is if the criteria are not in
13		play in terms of fairness, although that was one of
14		your undertakings to ensure that the criteria were
15		fair, and B.C. Hydro undertook such a process to
16		accept input to ensure they were fair, how is it that
17		you can say that you would not look at that if you
18		were representing a bidder?
19	MR.	OLIVER: A: Well, I think I mean, because
20		criteria are difficult to compete in a certain process
21		doesn't mean they're unfair. You know, there's a
22		number of different situations where, you know, if I'm
		looking for a Cadillac and one of the potential
23		
23 24		bidders is Volkswagen, well I'm going to get a
		bidders is Volkswagen, well I'm going to get a different product. They probably can't compete to

1		
1		mean it's an unfair process, or unfair criteria, it
2		just means that it may be more difficult for that
3		bidder to compete, or that bidder's going to have to
4		structure a bid differently to compete.
5	MR.	LEWIS: Q: Thank you. I very much appreciate your
6		characterization of the owner looking for a Cadillac
7		as opposed to a Volkswagen.
8	MR.	OLIVER: A: Well, that was just an example, a
9		hypothetical example.
10	MR.	LEWIS: Q: Thank you.
11		So, I don't recall reading anywhere that
12		you reported on that undertaking, specifically a
13		review of the CFT conditions, and how they did not
14		provide an advantage to one bidder or class of
15		bidders, while disadvantaging another.
16	MR.	HODGSON: A: I think our reports address that issue
17		throughout the process.
18	MR.	LEWIS: Q: Okay, so
19	MR.	HODGSON: A: Starting with the very first report,
20		October 29 th , 2003, where we looked at the initial
21		documentation.
22	MR.	LEWIS: Q: Okay. So you do consider it part of
23		your responsibility, then, or it was, to ensure that
24		B.C. Hydro reasonably sought to put all of the bidders
25		on equal footing with regards to the terms and
26		conditions of the CFT?

1	MR. HODGSON: A: With respect to process? Yes.
2	MR. LEWIS: Q: Okay. So not dealing with specifics,
3	but rather focusing on a bit of theory here, I'd like
4	to explore the development of the CFT and the
5	willingness of Hydro to accommodate gas-fired plants
6	and reducing their bid prices by offering services or
7	benefits to them, with the rationale that this would
8	be a benefit to the ratepayer; such as, taking on
9	the fuel price or fuel price and supply risk.
10	So I can understand why B.C. Hydro would
11	seek to reduce bid prices, in order to provide a
12	benefit to the ratepayer. With regard to their
13	failure to quantify either side of this cost-benefit
14	analysis, I'm curious about the fairness of supplying
15	this service to only one class of bidder. Hydro has
16	suggested that this ability to take on gas supply and
17	manage it on behalf of the proponent, as it is a part
18	of their regular business, they were able to do that
19	only for gas supply. Is that your understanding?
20	MR. HODGSON: A: Well, this is a question again we
21	operated as a team, but there were certain team
22	members that looked at specific issues, and I'll ask
23	Wayne to talk about tolling.
24	MR. LEWIS: Q: Sure.
25	MR. OLIVER: A: I mean, that you know, in the RFP
26	and Call For Tenders that we've been involved in,

1 tolling is a very common practice, especially for entitles that have that capability to manage fuel 2 If you can purchase -- I should say manage 3 supply. gas supply, because really what you're seeing on the 4 tolling side is primarily gas, sometimes oil. 5 But generally, you don't see utilities toll other products 6 7 for IPPs. But gas, you know, given the nature of the market and the fact that, you know, if you can use 8 your assets, whether it's transportation capacity or 9 the capability of your system to purchase gas at a 10 lower cost given, you know, the knowledge of the 11 market or your bulk purchases, you know, that can 12 13 provide benefits to the ratepayers.

MR. LEWIS: Thank you. If B.C. Hydro had the 14 0: Sure. capability to provide a similar service for a 15 16 different fuel source, or a service to another class of bidder such as one that might use, let's say, wood 17 18 waste, but they opted not to explore or pursue that 19 option, could that indicate to the bidders of those other projects with different fuel sources that they 20 were, at best, treated differently if not unfairly by 21 B.C. Hydro? 22

Proceeding Time 2:50 p.m. T6A
MR. OLIVER: A: It's been my experience, and we did
work on the Portland General case and an issue like
this came up as well and Portland General, you know,

basically, they weren't in that business of providing 1 -- of wood waste. It's generally, you know, 2 individuals that are knowledgeable in that business 3 that have the capability of purchasing that particular 4 product. 5 So I think in this case, you know, because 6 7 I've never seen any utility toll wood waste, it's usually other entities that really have that 8 capability and not specifically the utility. 9 Sure. So I guess my next question MR. LEWIS: Q: 10 that's prompted then is: Is B.C. Hydro currently in 11 the business of hedging on gas prices for 25 years and 12 providing an undertaking of 25 risk for fuel supply? 13 I don't believe they are. I believe they own --14 MR. CENDER: That was answered by -- I think that 15 A: 16 questioned belonged to Panel 2 and I suspect it was thoroughly answered when they were up. 17 MR. LEWIS: Q: The answer then was? 18 MR. SANDERSON: Well, my recollection is there was 19 20 extensive evidence as Mr. Cender is saying from Mr. O'Riley in particular about the extent to which Hydro 21 manages its gas risk both for ICP and for Burrard and 22 23 they have long-term commitments to both facilities and 24 have a portfolio. And Mr. O'Riley testified as to how they -- how under his auspices they manage that 25 26 portfolio.

1		
1	MR.	LEWIS: Q: Okay, thank you. I appreciate the
2		qualification. I read somewhere in the one of the IRs
3		and I don't have it in front of me, that the longest
4		fuel supply contract they currently have goes out one
5		year. Now, I may stand corrected on that.
6	MR.	SANDERSON: Yeah, I don't recall that. The
7		testimony I recall from Mr. O'Riley is saying that in
8		the current market Hydro's use generally short. That
9		is that the management determination has been to go
10		short at the moment, but again, he talked about that
11		in the context of managing a portfolio over time, and
12		as circumstances dictate.
13	MR.	LEWIS: Okay, thank you for the clarification.
14	MR.	LEWIS: Q: Now, getting back to wood waste, and
15		this is where we are in theory and not in actual
16		quantitative measures, but I think that's been dealt
17		with before here, B.C. Hydro as one of their
18		obligations to manage their right-of-ways and their
19		power supply, they probably chip more wood than any
20		other provider on Vancouver Island.
21		Now, I'm curious why they wouldn't have
22		explored the option to provide a fuel source, or at
23		least explore that for these other bidders.
24	MR.	CENDER: A: I think that's a question that's
25		certainly out of my realm of expertise. I mean, all I
26		can suggest is we can propose that to B.C. Hydro's

1 business development group but that's not why this panel is here. 2 I'm not asking you to say, you know, 3 MR. LEWIS: Q: that you do do this or don't do this, but on the key 4 not of fairness and theoretical thought, if that is an 5 ability which they do do in their core business, and 6 7 they didn't explore that, doesn't that then show some bias towards one class of bidder as another. 8 MR. SANDERSON: Well, again, Mr. Chairman, there's a 9 false premise here. There was testimony from Panel 2. 10 11 Whatever they might be able to do, I think the testimony of Panel 2 was clear, they don't manage wood 12 waste and don't, at the moment -- are not in that 13 business. Whether they should as Mr. Cender says, 14 identify that as a business opportunity, I have no 15 16 idea, but they haven't done that yet, which I think makes false the premise of that last question. 17 18 MR. LEWIS: Q: I'll ask one more question on this. 19 With regard to fairness, do you believe they should explore every option available to them so that they 20 provide an equal field, or a level playing field for 21 all of the bidders with respect to fuel supply? 22 If I may, I'd like to draw sort of a 23 MR. SORENSEN: A: 24 reference to our experience or my experience in the federal government. And a lot of people, a lot of 25 26 companies billed their industry or billed their

1 companies seeking government business. And what we found, we needed to have a process in place within 2 government that created a framework for looking at how 3 the industry is engaged in opportunities. 4 And we introduced the notion that an analysis be done of a 5 potential competition, and it started with a 6 7 procurement strategy, what is the nature of the product or service you are looking at, what is your 8 scope of competition, what is your level of 9 competition and then to determine whether it should be 10 limited, whether it should be broad. 11 Proceeding Time 2:55 p.m. T7A 12 And this whole aspect of procurement 13 strategy and planning would target or set the stage 14 for the field of competition. The mere fact that 15 16 somebody goes to the market or goes into a competitive process does not necessarily imply that that 17 18 competition has to be able to accommodate any company 19 or industry that wishes to compete. I take a personal example. I live in 20 Prince Edward Island. 21 22 MR. LEWIS: Sorry, I hate to interrupt, but I have 0: 20 minutes here. 23 MR. SORENSEN: No, no, but I --24 A: I'd like to close --25 MR. LEWIS: 0: 26 MR. SANDERSON: I think the witness should be allowed to

1	complete this answer, thank you.
2	MR. SORENSEN: A: And the concept is, if I make a
3	proposal or want to bid on an opportunity or
4	competition, and the terms of the competition are I'm
5	not going to pay expenses to do the work in Ottawa.
6	Well, is it unfair to me? Maybe, maybe not. That is
7	the nature of the competition. That is the
8	requirement.
9	I can take the risk. I can attempt to put
10	together a proposal and structure my team and my
11	solution in a way that I minimize what might be an
12	advantage to somebody that's located in Ottawa versus
13	somebody located in Prince Edward Island. And I guess
14	that's why I wanted to your question implies that
15	there is an obligation or a relationship between a
16	company seeking to run a competition with everybody.
17	And we needed to deal with that at the government
18	level, i.e. what is your scope of competition? Do you
19	have competition?
20	We had a standard where if it was less than
21	three bids, it would not be considered competitive.
22	It would be dealt with as a sole source procurement
23	which required different approvals, different
24	processes.
25	MR. LEWIS: Q: Thank you, but with respect to these
26	conditions or criteria we're talking about, this is an

1	
	instance where the criteria that's put in place is
	putting the ratepayer at risk. We've identified
	there's costs associated with that. We've identified
	there are risks. So it's not simply a case of, well,
	it's up to them to bid in based on our criteria. I
	object to that. I want to have a process where
	everybody has the same opportunity and it's explored.
	Now, I guess my final thought on this issue
	is, I'm not familiar with the other companies that bid
	into the Duke with Duke Point, or similar Duke
	Point projects, but I would imagine that Duke Energy
	or some of these other people, Epcor, they're pretty
	familiar with fuel supply and providing that. They
	can probably do it equally as well as B.C. Hydro, but
	they chose not to. So I'll leave you with that
	thought.
	When the Green Island Energy Project was
	stranded once the qualified bidders were determined,
	did you make any suggestions or have any
	correspondence with B.C. Hydro regarding that matter?
MR.	SORENSEN: A: No.
MR.	LEWIS: Q: So it was identified in your report at I
	believe I don't have it noted here, but I know you
	identified it in your IR report that it had been deep
	and stranded.
MR.	SORENSEN: A: Yes. We just observed on what was
	MR.

BCHVI Call For Tenders Review of Purchase Agreement January 19, 2004 Volume 8

Page: 1799

1 fact. But it wasn't relevant considering this 2 MR. LEWIS: Q: was an ongoing process, to note that? 3 I'm sorry, I don't --4 MR. SORENSEN: A: 5 MR. LEWIS: Q: Okay, I'll move on. I have limited 6 time. 7 In Schedule B of your evidence, page 8 of your 07/29/03 document --8 MR. HODGSON: A: Which document was that, please? 9 It's the 07/29/03, page 8 of it. I MR. LEWIS: 10 Q: believe it's your terms of references. It's within 11 your Schedule B. Is that a correct reference? 12 Proceeding Time 3:00 p.m. TO8A 13 MR. HODGSON: A: I think it's Schedule B. 14 Mr. Sanderson has helped me so much 15 MR. LEWIS: Q: 16 finding stuff, that I appreciate it. He's more than -- I'll give him the opportunity to be wrong more than 17 18 once going forward. 19 So everyone has that in front of them. How was "greenness," as you've got in quotes, included in 20 -- or I've got it in quotes, but it was listed in your 21 report as greenness; included in B.C. Hydro's 22 evaluation process? 23 MR. HODGSON: A: Is there a specific reference in the 24 25 transcript? 26 MR. LEWIS: Q: I believe under the terms of reference

1 it states that that's one of the criteria that are to be evaluated. 2 MR. SANDERSON: Page 8, the middle of the page, Mr. 3 Hodgson, just above the heading B. 4 MR. HODGSON: A: I think the question really should go 5 6 to B.C. Hydro, how they dealt with greenness. 7 MR. CENDER: A: I was just going to respond. I think those desirable criteria are tracked from Schedule A, 8 which was filed at the time of the VIGP decision and 9 hearing. When this particular document was issued in 10 11 late August, in late August we still had not issued The CFT was not officially issued until 12 the CFT. October 31st. So by the time the CFT was actually 13 designed and issued, these desirable criteria changed. 14 Okay, so it's fair to understand then, 15 MR. LEWIS: Q: 16 from your response, that greenness was not included in your terms of reference. 17 18 MR. CENDER: A: That's correct, in terms of the CFT at the time that the independent reviewer looked at it, 19 we had changed the mandatory criteria from what was 20 talked in that so-called Schedule A. 21 22 MR. LEWIS: Thank you. Were there any conflicts of Q: interest identified in that phase of the review? 23 In the conflict of interest phase? 24 By the independent reviewer? 25 MR. CENDER: A: 26 MR. LEWIS: Q: Yes.

```
Page: 1801
```

 MR. CENDER: A: They disclosed to B.C. Hydro that they had a relationship with one of the companies that was a registered bidder, yes, sure. But they also disclosed that they had put up so-called "ethical walls" as part of the conflict management plan that they submitted as part of their contract with B.C. Hydro. MR. LEWIS: Q: Okay, thank you. I'm briefly going to go to the privative clause. If I'm not mistaken, the tenders required were required to be submitted by bidders on August the 13th, is that correct? MR. CENDER: A: Yes. MR. LEWIS: Q: So with regard to these clearly-defined rules that Mr. Weisberg was talking about earlier, that were clearly defined, I guess, on August the 12th, when were they included in CFT documents? Or were they? MR. LEWIS: Q: Okay. So would it be fair to say that some parties may suggest that that wasn't dealt with in an open and transparent manner? As bidders had to have their bids in by August 13th? And your direction was given March 11th? 			
 a registered bidder, yes, sure. But they also disclosed that they had put up so-called "ethical walls" as part of the conflict management plan that they submitted as part of their contract with B.C. Hydro. MR. LEWIS: Q: Okay, thank you. I'm briefly going to go to the privative clause. If I'm not mistaken, the tenders required were required to be submitted by bidders on August the 13th, is that correct? MR. CENDER: A: Yes. MR. LEWIS: Q: So with regard to these clearly-defined rules that Mr. Weisberg was talking about earlier, that were clearly defined, I guess, on August the 12th, when were they included in CFT documents? Or were they? MR. CENDER: A: Those were never put in the CFT document at any time. MR. LEWIS: Q: Okay. So would it be fair to say that some parties may suggest that that wasn't dealt with in an open and transparent manner? As bidders had to have their bids in by August 13th? And your direction 	1	MR.	CENDER: A: They disclosed to B.C. Hydro that they
 disclosed that they had put up so-called "ethical walls" as part of the conflict management plan that they submitted as part of their contract with B.C. Hydro. MR. LEWIS: Q: Okay, thank you. I'm briefly going to go to the privative clause. If I'm not mistaken, the tenders required were required to be submitted by bidders on August the 13th, is that correct? MR. CENDER: A: Yes. MR. LEWIS: Q: So with regard to these clearly-defined rules that Mr. Weisberg was talking about earlier, that were clearly defined, I guess, on August the 12th, when were they included in CFT documents? Or were they? MR. CENDER: A: Those were never put in the CFT document at any time. MR. LEWIS: Q: Okay. So would it be fair to say that some parties may suggest that that wasn't dealt with in an open and transparent manner? As bidders had to have their bids in by August 13th? And your direction was given March 11th? 	2		had a relationship with one of the companies that was
 walls" as part of the conflict management plan that they submitted as part of their contract with B.C. Hydro. MR. LEWIS: Q: Okay, thank you. I'm briefly going to go to the privative clause. If I'm not mistaken, the tenders required were required to be submitted by bidders on August the 13th, is that correct? MR. CENDER: A: Yes. MR. LEWIS: Q: So with regard to these clearly-defined rules that Mr. Weisberg was talking about earlier, that were clearly defined, I guess, on August the 12th, when were they included in CFT documents? Or were they? MR. CENDER: A: Those were never put in the CFT document at any time. MR. LEWIS: Q: Okay. So would it be fair to say that some parties may suggest that that wasn't dealt with in an open and transparent manner? As bidders had to have their bids in by August 13th? And your direction was given March 11th? 	3		a registered bidder, yes, sure. But they also
 6 they submitted as part of their contract with B.C. 7 Hydro. 8 MR. LEWIS: Q: Okay, thank you. I'm briefly going to 9 go to the privative clause. If I'm not mistaken, the 10 tenders required were required to be submitted by 11 bidders on August the 13th, is that correct? 12 MR. CENDER: A: Yes. 13 MR. LEWIS: Q: So with regard to these clearly-defined 14 rules that Mr. Weisberg was talking about earlier, 15 that were clearly defined, I guess, on August the 12th, 16 when were they included in CFT documents? Or were 17 they? 18 MR. CENDER: A: Those were never put in the CFT 19 document at any time. 20 MR. LEWIS: Q: Okay. So would it be fair to say that 21 some parties may suggest that that wasn't dealt with 22 in an open and transparent manner? As bidders had to 23 have their bids in by August 13th? And your direction 24 was given March 11th? 	4		disclosed that they had put up so-called "ethical
 Hydro. MR. LEWIS: Q: Okay, thank you. I'm briefly going to go to the privative clause. If I'm not mistaken, the tenders required were required to be submitted by bidders on August the 13th, is that correct? MR. CENDER: A: Yes. MR. LEWIS: Q: So with regard to these clearly-defined rules that Mr. Weisberg was talking about earlier, that were clearly defined, I guess, on August the 12th, when were they included in CFT documents? Or were they? MR. CENDER: A: Those were never put in the CFT document at any time. MR. LEWIS: Q: Okay. So would it be fair to say that some parties may suggest that that wasn't dealt with in an open and transparent manner? As bidders had to have their bids in by August 13th? And your direction was given March 11th? 	5		walls" as part of the conflict management plan that
 MR. LEWIS: Q: Okay, thank you. I'm briefly going to go to the privative clause. If I'm not mistaken, the tenders required were required to be submitted by bidders on August the 13th, is that correct? MR. CENDER: A: Yes. MR. LEWIS: Q: So with regard to these clearly-defined rules that Mr. Weisberg was talking about earlier, that were clearly defined, I guess, on August the 12th, when were they included in CFT documents? Or were they? MR. CENDER: A: Those were never put in the CFT document at any time. MR. LEWIS: Q: Okay. So would it be fair to say that some parties may suggest that that wasn't dealt with in an open and transparent manner? As bidders had to have their bids in by August 13th? And your direction was given March 11th? 	6		they submitted as part of their contract with B.C.
9 go to the privative clause. If I'm not mistaken, the 10 tenders required were required to be submitted by 11 bidders on August the 13 th , is that correct? 12 MR. CENDER: A: Yes. 13 MR. LEWIS: Q: So with regard to these clearly-defined 14 rules that Mr. Weisberg was talking about earlier, 15 that were clearly defined, I guess, on August the 12 th , 16 when were they included in CFT documents? Or were 17 they? 18 MR. CENDER: A: Those were never put in the CFT 19 document at any time. 20 MR. LEWIS: Q: Okay. So would it be fair to say that 21 some parties may suggest that that wasn't dealt with 22 in an open and transparent manner? As bidders had to 13 have their bids in by August 13 th ? And your direction 24 was given March 11 th ?	7		Hydro.
 10 tenders required were required to be submitted by 11 bidders on August the 13th, is that correct? 12 MR. CENDER: A: Yes. 13 MR. LEWIS: Q: So with regard to these clearly-defined 14 rules that Mr. Weisberg was talking about earlier, 15 that were clearly defined, I guess, on August the 12th, 16 when were they included in CFT documents? Or were 17 they? 18 MR. CENDER: A: Those were never put in the CFT 19 document at any time. 20 MR. LEWIS: Q: Okay. So would it be fair to say that 21 some parties may suggest that that wasn't dealt with 22 in an open and transparent manner? As bidders had to 23 have their bids in by August 13th? And your direction 24 was given March 11th? 	8	MR.	LEWIS: Q: Okay, thank you. I'm briefly going to
 bidders on August the 13th, is that correct? MR. CENDER: A: Yes. MR. LEWIS: Q: So with regard to these clearly-defined rules that Mr. Weisberg was talking about earlier, that were clearly defined, I guess, on August the 12th, when were they included in CFT documents? Or were they? MR. CENDER: A: Those were never put in the CFT document at any time. MR. LEWIS: Q: Okay. So would it be fair to say that some parties may suggest that that wasn't dealt with in an open and transparent manner? As bidders had to have their bids in by August 13th? And your direction was given March 11th? 	9		go to the privative clause. If I'm not mistaken, the
 12 MR. CENDER: A: Yes. 13 MR. LEWIS: Q: So with regard to these clearly-defined 14 rules that Mr. Weisberg was talking about earlier, 15 that were clearly defined, I guess, on August the 12th, 16 when were they included in CFT documents? Or were 17 they? 18 MR. CENDER: A: Those were never put in the CFT 19 document at any time. 20 MR. LEWIS: Q: Okay. So would it be fair to say that 21 some parties may suggest that that wasn't dealt with 22 in an open and transparent manner? As bidders had to 23 have their bids in by August 13th? And your direction 24 was given March 11th? 	10		tenders required were required to be submitted by
 MR. LEWIS: Q: So with regard to these clearly-defined rules that Mr. Weisberg was talking about earlier, that were clearly defined, I guess, on August the 12th, when were they included in CFT documents? Or were they? MR. CENDER: A: Those were never put in the CFT document at any time. MR. LEWIS: Q: Okay. So would it be fair to say that some parties may suggest that that wasn't dealt with in an open and transparent manner? As bidders had to have their bids in by August 13th? And your direction was given March 11th? 	11		bidders on August the 13^{th} , is that correct?
14 rules that Mr. Weisberg was talking about earlier, 15 that were clearly defined, I guess, on August the 12 th , 16 when were they included in CFT documents? Or were 17 they? 18 MR. CENDER: A: Those were never put in the CFT 19 document at any time. 20 MR. LEWIS: Q: Okay. So would it be fair to say that 21 some parties may suggest that that wasn't dealt with 22 in an open and transparent manner? As bidders had to 13 have their bids in by August 13 th ? And your direction 24 was given March 11 th ?	12	MR.	CENDER: A: Yes.
15 that were clearly defined, I guess, on August the 12 th , 16 when were they included in CFT documents? Or were 17 they? 18 MR. CENDER: A: Those were never put in the CFT 19 document at any time. 20 MR. LEWIS: Q: Okay. So would it be fair to say that 21 some parties may suggest that that wasn't dealt with 22 in an open and transparent manner? As bidders had to 23 have their bids in by August 13 th ? And your direction 24 was given March 11 th ?	13	MR.	LEWIS: Q: So with regard to these clearly-defined
16 when were they included in CFT documents? Or were 17 they? 18 MR. CENDER: A: Those were never put in the CFT 19 document at any time. 20 MR. LEWIS: Q: Okay. So would it be fair to say that 21 some parties may suggest that that wasn't dealt with 22 in an open and transparent manner? As bidders had to 23 have their bids in by August 13 th ? And your direction 24 was given March 11 th ?	14		rules that Mr. Weisberg was talking about earlier,
 17 they? 18 MR. CENDER: A: Those were never put in the CFT 19 document at any time. 20 MR. LEWIS: Q: Okay. So would it be fair to say that 21 some parties may suggest that that wasn't dealt with 22 in an open and transparent manner? As bidders had to 23 have their bids in by August 13th? And your direction 24 was given March 11th? 	15		that were clearly defined, I guess, on August the 12^{th} ,
 18 MR. CENDER: A: Those were never put in the CFT 19 document at any time. 20 MR. LEWIS: Q: Okay. So would it be fair to say that 21 some parties may suggest that that wasn't dealt with 22 in an open and transparent manner? As bidders had to 23 have their bids in by August 13th? And your direction 24 was given March 11th? 	16		when were they included in CFT documents? Or were
19 document at any time. 20 MR. LEWIS: Q: Okay. So would it be fair to say that 21 some parties may suggest that that wasn't dealt with 22 in an open and transparent manner? As bidders had to 23 have their bids in by August 13 th ? And your direction 24 was given March 11 th ?	17		they?
20 MR. LEWIS: Q: Okay. So would it be fair to say that 21 some parties may suggest that that wasn't dealt with 22 in an open and transparent manner? As bidders had to 23 have their bids in by August 13 th ? And your direction 24 was given March 11 th ?	18	MR.	CENDER: A: Those were never put in the CFT
21 some parties may suggest that that wasn't dealt with 22 in an open and transparent manner? As bidders had to 23 have their bids in by August 13 th ? And your direction 24 was given March 11 th ?	19		document at any time.
in an open and transparent manner? As bidders had to have their bids in by August 13 th ? And your direction was given March 11 th ?	20	MR.	LEWIS: Q: Okay. So would it be fair to say that
23 have their bids in by August 13 th ? And your direction 24 was given March 11 th ?	21		some parties may suggest that that wasn't dealt with
24 was given March 11 th ?	22		in an open and transparent manner? As bidders had to
	23		have their bids in by August 13 th ? And your direction
25 MR. CENDER: A: I think under the in the CFT, the	24		was given March 11 th ?
· ·	25	MR.	CENDER: A: I think under the in the CFT, the
26 decision to move to Tier 2 was it was referenced in	26		decision to move to Tier 2 was it was referenced in
	-	•	

1		Section 17.3 of the CFT that that was always up to the
2		discretion of the senior management of B.C. Hydro. So
3		that was always disclosed.
4	MR.	LEWIS: Q: Okay, I'm going to have to step back
5		here, then, because under 17.3, which was amended
6		March the 5^{th} , I believe, it identified that it could
7		jump from Tier 1 to Tier 2 on cost-effectiveness
8		reasons. You came, the independent reviewer came back
9		and stated "You must clearly define and identify the
10		process that you're going to do this on March $11^{ t th}$ ".
11		From what followed, from what I'm led to
12		believe, is the rules were was the process
13		competitive, and was there collusion.
14	MR.	CENDER: A: Yes.
15	MR.	LEWIS: Q: So can you tell me, then, where B.C.
16		Hydro had the right to reject a Tier 1 result over 150
17		megawatts based on price?
18	MR.	CENDER: A: Again, the reference is Section 17.3
19		where it said that senior management in its discretion
20		had the right to reject the Tier 1 result if it
21		determined that it was not cost-effective for
22		ratepayers, and that was however they saw fit to make
23		that determination.
24	MR.	LEWIS: Q: Okay, so I'm going to ask the
25		independent reviewer now, when you read that privative
26		clause, were those the rules that you were seeking?

BCHVI Call For Tenders Review of Purchase Agreement January 19, 2004 Volume 8

Page: 1803

1	What right do they have to disqualify a Tier 1
2	qualified bidder?
3	Proceeding Time 3:05 p.m. T9A
4	MR. SORENSEN: A: We weren't with respect to right,
5	because it's a right of B.C. Hydro, and if they
6	exercised it and we were to judge and report on it, we
7	wanted a consistent disclosure of the rules they are
8	going to follow.
9	On this matter, it can be stated that the
10	independent reviewer held a position which we felt
11	that the Tier 1 decision, which was fully described in
12	terms of procedures and everything else, that when
13	they make that decision, they can either accept it at
14	the project management office level. The
15	recommendation is going to project management office,
16	it was a series of recommendations from different
17	committees. At some point, in our view, somebody had
18	to decide: Do we accept or we don't accept?
19	Our concern, why the March 11^{th} letter was
20	written or the inference was written or the
21	specifications were written in it was that we had the
22	view that you couldn't look at both Tiers and say,
23	"Well, which one do I like." You were telling bidders
24	that Tier 1, this is how you are going to make the
25	decision, but you reserved the right that if you, in
26	your judgment, did not feel that Tier 1 met your

1		requirements, you could abandon it and move onto Tier
2		2.
3		And we understood that we were still under
4		obligation to report on the decisions made under Tier
5		2. So we wanted it very clear that they weren't going
6		to have an opportunity to look at both results before
7		they decided they liked Tier 1, because it was a
8		privative clause element. They had to clearly
9		conclude their determinations with respect to Tier 1
10		before they went into Tier 2.
11		And since they determined that Tier 1
12		result was accepted, the IR or the independent review
13		work concluded. That was the conclusion of the CFT
14		and from that point on, B.C. Hydro moved on to deal
15		with that decision.
16	MR.	LEWIS: Q: So I'll ask again, there was no
17		mechanism for them to look at price. It was
18		competition and collusion in order to make that
19		determination, that "We're going to look at Tier 2."
20		It was simply competition and collusion were the
21		rules.
22	MR.	SORENSEN: A: I think it was competitiveness, but
23		competitiveness implied that the results of the net
24		present values of the portfolios set out in the
25		qualitative evaluation committee report, that was the
26		foundation for assessing competitiveness. They would

1		-
1		only have had certain net present value values to
2		consider competitiveness on.
3	MR.	LEWIS: Q: Thank you very much. I appreciate the
4		clarification, because I was under the understanding
5		based on some previous testimony by Ms. Hemmingsen I
6		believe, that competitiveness meant we had a lot of
7		people involved. It was a competitive process. So
8		I'd like to check back on that and I'll deal with it
9		on Panel 4.
10	MR.	SORENSEN: A: Well, it's inferred in my you
11		know, you'd have to have a number of results from the
12		QEC that
13	THE	CHAIRPERSON: Mr. Lewis, you've been 25 minutes now.
14	MR.	LEWIS: I didn't anticipate such long answers, and I
15		have one question. If you grant me the latitude I'd
16		appreciate it.
17	THE	CHAIRPERSON: Please ask it.
18	MR.	LEWIS: Thank you very much.
19	MR.	LEWIS: Q: So considering that this issue was
20		directed from the independent reviewer about the
21		clarity of these rules on March $11^{\rm th}$ and B.C. Hydro did
22		not fulfill or respond formally to that direction
23		until one day before tenders were required to be
24		submitted, do you think it would be fair to say that
25		there was a tremendous amount of uncertainty inserted
26		into the process by B.C. Hydro's late response?

1	I know you were very concerned yourself
2	that before the tenders were submitted that this was
3	indeed identified.
4	Proceeding Time 3:10 p.m. T10A
5	So, you know, doesn't that indicate to you
6	that the bidders who had to prepare their bids and
7	submit them by August $13^{ ext{th}}$, with this still hanging out
8	there, not explained, not clearly identified, created
9	a tremendous amount of uncertainty?
10	MR. SORENSEN: A: No, because this was a decision logic
11	post the submission of tenders by bidder. Bidders
12	knew in fact, what bidders as our report said, it
13	was a constructive. It allowed perhaps a
14	consideration of bids versus canceling, and if
15	management decided that they could not accept the Tier
16	1 result. So it was well, it's not a function or
17	an implication on the bidder. The bidder knew clearly
18	that the first tranche of decision-making had to be
19	the Tier 1, and that was very clearly spelt out. And
20	the Tier 2 simply said, in our view, simply said:
21	Rather than going back out and getting a bid repayer
22	or something to consider the bids in a different
23	light, we would simply invoke another process, and
24	that process was defined also before the tenders
25	closed.
26	MR. LEWIS: Q: Well, thank you. I guess we'll leave

1 that up to the interpretation of the Panel with their direction to accept tenders between 115 and 150. 2 3 Thank you. Mr. Weisberg, I'll give you 20 minutes. 4 THE CHAIRPERSON: MR. WEISBERG: Thank you, Mr. Chair. 5 Mr. Sanderson? 6 7 MR. SANDERSON: Mr. Chairman, Mr. Weisberg wants -- I did distribute it, but Mr. Weisberg would like to use the 8 document that responds to the undertaking at Volume 7, 9 page 1424. The question was "Produce the minutes 10 referencing CFT decision process," and that's the 11 minutes of this August 12th meeting that has just been 12 referred to in testimony. So these are the minutes. 13 THE HEARING OFFICER: B-65. 14 (RESPONSE TO UNDERTAKING AT TRANSCRIPT VOLUME 7, PAGE 15 16 1424, MARKED EXHIBIT B-65) MR. SANDERSON: And I should confirm on the record that 17 18 these minutes have been redacted to include only the 19 item that deals with the subject of Ms. Weisberg's 20 inquiry. So you'll note that the attendees are on the first page, and then the first page is blank, top of 21 the second page is blank, and then item 8 is the item 22 which relates to this issue. 23 CROSS-EXAMINATON BY MR. WEISBERG (Continued): 24 MR. WEISBERG:** And the witness panel, you already 25 0: 26 have this document, do you?

BCHVI Call For Tenders Review of Purchase Agreement January 19, 2004 Volume 8

1	MR.	CENDER: A: No.
2	MR.	WEISBERG: Q: Exhibit B-65? Let me just put this
3		to you and you can confirm it. The minutes reflect
4		that it was held on August 12^{th} , 2004, and the meeting
5		was held from 3 o'clock to 5:15 p.m. Subject to
6		check, you accept that?
7	MR.	CENDER: A: Yes.
8	MR.	WEISBERG: Q: There are two bullet points by my
9		count, that have any bearing on the issue of decision
10		rules for moving from an evaluation of Tier 1 to Tier
11		2. And on my reading of it, I can see that perhaps
12		there might be four rules stated there. It says and
13		I'm quoting:
14		"Privative right could be invoked upon
15		receipt of tenders if there is collusion
16		among bidders, or if it is clear that the
17		process is non-competitive."
18		So I think that statement contains two things that
19		could be construed as rules. And in the next bullet
20		it says:
21		"Once the CFT moves to the QEM stage, B.C.
22		Hydro does not intend to invoke the second
23		tier privative clause, as long as the
24		tenders are competitive and there remains no
25		evidence of collusion."
26		And again I would suggest that you could interpret

1 that to provide two rules. Are there more rules set out there than 2 what I'm reading into it? 3 MR. CENDER: A: I see two rules overall. Is that what 4 you're saying? 5 6 MR. WEISBERG: 0: I was being more generous. I was 7 suggesting there was four rules, because there is an "or" in the first bullet point and an "and" in the 8 second. But let's leave it at that. 9 There is, however, in the minutes no 10 mention of either a review by the independent 11 reviewer, or an approval of those rules as complete 12 13 and appropriate. MR. SORENSEN: At no time did we approve any aspect. 14 A: Our scope was to observe and to report on the 15 16 performance of the B.C. Hydro CFT team and the execution of the CFT. 17 MR. WEISBERG: Q: Mr. Sorensen, I'm going to suggest to 18 19 you that you are entirely wrong. I've quoted earlier in this cross-examination 20 Proceeding Time 3:15 p.m. T11A 21 Mr. Sorensen, I'm going to suggest to 22 MR. WEISBERG: Q: you that you are entirely wrong. I've quoted earlier 23 24 in this cross-examination from Exhibit B-35. I will address that point in argument. If you'd like to 25 26 respond now, the quote is specific -- this is in the

1		
1		final report of the independent reviewer, specifically
2		I'm sorry, it's in the March 11^{th} supplemental to
3		the second report. I referred you to it earlier, and
4		it says:
5		"Specifically, the IR intends to review the
6		decision rules for moving from the first
7		tier to the second tier."
8		I just understood your evidence a moment ago to say
9		that was not within the scope of your retainer.
10	MR.	SORENSEN: A: No. Review and observe, not approve.
11		You used the word "approve".
12	MR.	WEISBERG: Q: So what value did you provide to the
13		process, or to B.C. Hydro, if you reviewed but did not
14		approve or provide any comments when you made a
15		proscription that B.C. Hydro will need will need to
16		clearly define and apply appropriate processes to give
17		effect to move to the second tier of decision-making?
18	MR.	SORENSEN: A: Goes back to the foundation of our
19		engagement, and it was that we were not a party to the
20		decision-making within the CFT. Our engagement was to
21		observe the performance, and we disclosed a number of
22		standards or practices that we would have found
23		acceptable in observing and reviewing.
24		An end product from an independent function
25		is usually a report that says, "We found no instances
26		or deviations, and we found that they executed the

1 process in the terms on which they specified." And so, that was the outset intent, and that was the way 2 we were consistently following through on our 3 4 engagement. So at no time did B.C. Hydro seek approval 5 or did we render approval of any of their decision 6 7 processes. Our report reflects that they clearly identified the way they were going to do it, and we 8 observed that they did it as they said they would. 9 And that decisions that they took were appropriate to 10 11 the processes they had pre-established. MR. LEWIS: You're -- where in any report from the 12 0: independent reviewer does it suggest that there was 13 any review, approval, or recommendation upon the 14 decision rules for moving to the second tier of 15 decision-making? 16 MR. SORENSEN: 17 Α: No -- sorry. MR. HODGSON: A: Actually, it's page six of our final 18 19 report. Under item B, "Processes," and we identify 20 the processes that were established. And the last two bullets of that list include the PMO decision-making 21 and recommendation review, and the CFT steering 22 23 committee recommendation review. And our ending 24 paragraph says that "the IR reviewed and observed the development and establishment of the foregoing 25 structure and processes." 26

Page: 1812

1	MR.	WEISBERG: Q: Yes. But there you'll agree with
2		me that there is no specific reference whatsoever to
3		even the phrases Tier 1 or Tier 2, or any process or
4		rules for moving from an evaluation of one to the
5		other.
6	MR.	HODGSON: A: I agree. There was no invoction [sic]
7		of the privative clause, and therefore there was no
8		need to report on that in our final report.
9	MR.	WEISBERG: Q: And do you find it odd, gentlemen,
10		that in the March 11^{th} report, there is more discussion
11		of the issue initially than contained in the minutes
12		of the October 12^{th} meeting, which provided not only
13		the rules themselves, but a summary of the independent
14		reviewers' review of those rules?
15	MR.	HODGSON: A: Can you restate your question, please?
16	MR.	WEISBERG: Q: It's given the time I have, it's
17		not worth it to me to do so.
18		I'd like you to turn up transcript
19		reference page 1229, please.
20		While people are finding that, I will just
21		generally describe that. It was an exchange between
22		Mr. Wallace and Ms. Hemmingsen.
23		Proceeding Time 3:20 p.m. T12A
24		The discussion related to the disqualification of a
25		bid and I would like to read in lines 4 through 10
26		from page 1229 of the transcript, quoting:

1	"The reason that they were disqualified is
2	because they had submitted a non-compliant
3	bid and we reviewed this issue without
4	independent reviewer who affirmed that under
5	the terms of CFT we had no other choice,
6	without receiving a qualified independent
7	review report and being subject to legal
8	exposures from other bidders."
9	And Mr. Sanderson, I think there was a mistake in the
10	transcript. I'd like you to address it on your time
11	not mine, but I want to draw it to your attention.
12	"Did, as suggested by Ms. Hemmingsen's
13	evidence, the independent reviewer review
14	the disqualification of that bid with B.C.
15	Hydro?"
16	I don't want to identify it any further because of
17	confidentiality concerns.
18	MR. SORENSEN: A: I was present during the committee in
19	question, which assessed the tenders and rendered a
20	determination on a consensus basis that this bidder in
21	question was failing the terms that were required,
22	that I understand it was a qualification of the EPA
23	term and I observed the committee exercised the
24	procedures in which they had pre-established and I had
25	no reason to comment.
26	I subsequently followed that through to the

1		report of that committee to the project management
2		office, where the committee made the recommendations
3		with respect to their review of the tenders and the
4		recommendation that this bidder in question be
5		disqualified for having submitted a conditioned
6		tender, and I observed the project management office
7		pose questions, act, due their due diligence, and that
8		the project management office approved the
9		recommendation or accepted the recommendation of
10		disqualification.
11	MR.	WEISBERG: Q: Did you affirm, as Ms. Hemmingsen's
12		evidence states, that B.C. Hydro had no other chose
13		without receiving an qualified independent review
14		report and being subject to legal exposures from other
15		bidders?
16	MR.	SORENSEN: A: I recall or believe that the project
17		management office had other advisers, that they
18		advised them during the course of their consideration
19		of the recommendation.
20		I have to take you, sir, back to the
21		foundation of our approach to applying
22	MR.	WEISBERG: Q: I'm not sure you do, sir, with
23		respect. My question was specific, Mr. Chair.
24	MR.	SANDERSON: Well, the question, as I heard it, was:
25		Did the independent reviewer, as referenced in there,
26		do what Ms. Hemmingsen said they did? Mr. Sorensen of

	a number of people on a team that were the independent
	reviewer and I thought he was giving a response
	relating to what the independent reviewer as a team
	was doing. Perfectly appropriate, I think.
MR.	WEISBERG: Q: I accept the qualification that Mr.
	Sanderson makes, and if I can help the witness, my
	question is: The independent reviewer, whatever
	member of the team you want to identify as being the
	one that Ms. Hemmingsen referred to, did that person
	or persons affirm to B.C. Hydro that it had no other
	choice without receiving qualified independent review
	report and being subject to legal exposures from other
	bidders?
MR.	SORENSEN: A: No.
MR.	WEISBERG: Q: You did not he independent
	reviewer, the group of people represented by that term
	did not so affirm?
MR.	SORENSEN: A: Did not affirm, did not ours was a
	position of silence. We would have intervened, we
	would have commented or intervened on the decisions of
	B.C. Hydro through those committees. We made no
	comment in our final report and there was no
	intervention with respect to whether this was an
	appropriate or not appropriate.
MR.	WEISBERG: Q: The independent reviewer then was not
	requested then to provide what Ms. Hemmingsen
	MR. MR.

1 described as a "qualified independent review report". 2 Is that correct? Proceeding Time 3:25 p.m. T13A 3 MR. SORENSEN: 4 A: No. That's correct, sir. 5 MR. HODGSON: A: It's probably a good guess on her 6 part. 7 MR. WEISBERG: Q: It's a good guess on her part. Well, hypothetically. MR. HODGSON: A: I mean, I think 8 the --9 Well, sir, did B.C. Hydro make such a 10 MR. WEISBERG: Q: request or not? Or did the independent reviewer 11 suggest that it was appropriate? I've heard --12 MR. HODGSON: I think Peter's -- Mr. Sorensen's 13 A: characterized it correctly. We observed this process. 14 MR. SORENSEN: A: Yes. 15 So. 16 MR. HODGSON: A: You're speaking hypothetically. MR. WEISBERG: I am not speaking hypothetically. 17 Q: 18 I'm speaking on the foundation established by sworn 19 testimony in this proceeding. There's nothing hypothetical in what I've suggested. 20 MR. HODGSON: A: I understood the question 21 hypothetically. If the bid was not rejected, would we 22 have a qualified report. 23 24 MR. WEISBERG: Q: I'll grant you that you may have misunderstood me. That is not what I said. 25 26 From the independent reviewer's

1 perspective, no concerns were expressed about legal exposures. I think that's what Mr. Sorensen has just 2 said. 3 MR. SORENSEN: That's correct. 4 A: MR. WEISBERG: Q: Yes. Would you agree, however, from 5 6 your perspective as independent reviewer, that any 7 potential legal exposure from other bidders that might arise when B.C. asserted the privative clause --8 excuse me, I'm having trouble here with my notes. 9 Sorry. I'll re-state my question. 10 11 Would you agree that any concerns about potential legal exposure from other bidders in respect 12 to invoking the discretion under Section 18.17 should 13 have been identified and addressed when that 14 discretion was first introduced and not when it was 15 time for the discretion to perhaps be invoked? 16 MR. HODGSON: A: We provided no little legal advice, if 17 18 that's what your question is. MR. WEISBERG: Q: The question is not if you provided 19 legal advice, it's whether you had any concerns 20 regarding the terms of the CFT, and a discretion 21 provided to B.C. Hydro to determine whether or not a 22 bid was compliant, and rejected on that basis. 23 MR. SORENSEN: No. 24 A: MR. WEISBERG: I'd like to return to Exhibit B-1, 25 0: 26 Appendix K, that's report number four of the IR, of

1		
1		the independent reviewer, at page 13. There is a
2		table on that page, and at the bottom of that table
3		there are some comments regarding tender "F", which is
4		identified as a 48 megawatt natural gas project, and a
5		48 megawatt dual fuel project. And do you see the box
6		indicating that the outcome for that project was
7		described as "tender failed, tender security and
8		conformity review"?
9	MR.	SORENSEN: A: Yes.
10	MR.	HODGSON: A: Correct.
11	MR.	WEISBERG: Q: And do you also see that, under the
12		heading "Our observations" that there were none noted?
13	MR.	SORENSEN: A: Yes.
14	MR.	WEISBERG: Q: Under the circumstances, would you
15		now review it as more appropriate for some
16		observations to have been recorded?
17	MR.	SORENSEN: A: No.
18	MR.	WEISBERG: Q: Why is that? Is it because it wasn't
19		important?
20	MR.	SORENSEN: A: No, because the determinations were
21		conducted in accordance with the criteria and the
22		performance of the CFT committees involved. They did
23		as they said they were going to do, and that was the
24		result of it.
25		Proceeding Time 3:30 p.m. T14A
26	MR.	WEISBERG: Q: You don't agree that at a minimum

1		
1		there should have been some indication that B.C. Hydro
2		made a determination that there was a material
3		omission, amendment, modification, condition or non-
4		conformity?
5	MR.	SORENSEN: A: No. The outcome by evaluation step
6		clearly says the recommendation of the committee in
7		question was accepted by the project management
8		office, and that was our point of determination of
9		what was the outcome of the valuation step.
10	MR.	WEISBERG: Q: So did the independent reviewer not
11		consider B.C. Hydro's actions in the context of
12		Section 18.17, which deals with non-compliant tenders?
13	MR.	SORENSEN: A: Sorry, I'll need that reference.
14		Your question, sir?
15	MR.	WEISBERG: Q: My question is, at a minimum should
16		there not have been some observation that B.C. Hydro
17		made a determination that there was a material
18		omission, amendment, modification, condition or non-
19		conformity?
20	MR.	SORENSEN: A: They in fact did by the statement of
21		their procedures that were pre-established, that that
22		committee outlined clearly the basis on which a
23		material omission or modification that was predefined,
24		and they exercised that process or that criteria when
25		they considered the tender. So from our perspective,
26		they did exactly as they said they were going to do.

1		
1		They applied the guidelines that they had pre-
2		established and that was the outcome of the process.
3	THE	CHAIRPERSON: Mr. Weisberg, you're at your 20
4		minutes. Do you have very many more questions?
5	MR.	WEISBERG: I do have more questions, Mr. Chair, and
6		I'd ask that you give me more latitude because the
7		questions that consumed most of the beginning of my
8		cross-examination speak directly to the principal
9		issue in this hearing about getting to a Tier 2
10		outcome.
11	THE	CHAIRPERSON: How much longer do you need?
12	MR.	WEISBERG: The difficulty I'll estimate as best I
13		can, but the difficulty is I can't predict the
14		answers. I will do my utmost to complete within 15
15		minutes, and I have been doing my utmost to move along
16		at a great pace so far.
17	THE	CHAIRPERSON: All right.
18	MR.	WEISBERG: Thank you.
19	THE	CHAIRPERSON: But this time I will hold you to it.
20	MR.	WEISBERG: Thank you.
21	MR.	WEISBERG: Q: The determination of material non-
22		compliance pursuant to Section 18.17 of the CFT is
23		also not reflected in the CFT decision flowchart that
24		we discussed earlier, is it?
25	MR.	SORENSEN: A: I understand the terms of the CFT are
26		rights that were universally available during the

		-
1		process, and that they were not they were by, I
2		guess they were represented by the definitive
3		criteria, were applicable throughout each of the
4		committees.
5	MR.	WEISBERG: Q: Sir, I'm going to ask that you
6		perhaps it's my questions and perhaps it's your
7		listening, but I don't believe I'm getting an answer
8		to the question asked. I just want to know about the
9		decision flowchart that we discussed earlier.
10	MR.	CENDER: A: I believe that is there under on the
11		top of the flowchart, the big green box or the top
12		box under "PSC Envelope 1 and 2", there is a
13		completeness review, a conformity review and a
14		security review. This particular tender failed on the
15		basis of the conformity review. It was not conforming
16		with the requirements of the CFT in that it contained
17		a material condition. So I would suggest that it's
18		contained in this flowchart.
19	MR.	WEISBERG: Q: My point relates to a more specific
20		decision point and that is the decision to invoke the
21		discretion provided under Section 1817.
22		Proceeding Time 3:35 p.m. T15A
23	MR.	CENDER: A: This flowchart could not possibly
24		contain all of the reasons that a tender could be not
25		compliant. It wasn't designed to be all inclusive.
26	MR.	WEISBERG: Q: I'll move onto another area. From a

1		
1		fairness perspective, was there any reason to favour a
2		fixed term of 25 years rather than a fixed term of say
3		20 years?
4	MR.	CENDER: A: Can you repeat that question again,
5		please?
6	MR.	WEISBERG: Q: From a fairness perspective, was
7		there any reason to favour a fixed term of 25 years
8		rather than alternative term length of perhaps 20
9		years?
10	MR.	SORENSEN: A: I believe our view on the aspect of
11		term is reflected in our report of March 11^{th} , where
12		page 2, where we indicate that our view is that this
13		change will simplify the quantitative evaluation
14		methodology and contribute to the fairness of the
15		decision process, i.e. by eliminating the need to
16		adjust for different terms. The actual value of the
17		term was a decision of B.C. Hydro and I recall no
18		discussion on the merits of fairness or whatever of
19		that value. We favoured not favoured, we accepted
20		that the change to a fixed term for all bids was good,
21		for this purpose we stated in here.
22	MR.	WEISBERG: Q: Would it have been possible to make
23		adjustments to account for a different term length for
24		one project and evaluate it and other projects with
25		25-year terms under the QEM and still maintain the
26		fairness and objectivity of the decision process?

1 MR. OLIVER: A: Maybe I could address that, because that's an issue that comes up in many RFT processes, 2 how to evaluate bids of different terms. And that's 3 always a major issue in terms of bias or fairness, 4 because if you have different terms then the issue 5 comes up about how do you put all bids on an equal 6 7 footing? Do you put another resource in the backend or do you impose a market price on the back end, and 8 you know, there's always that risk that, you know, 9 there could be a bias attributed to that. So by 10 putting all bids on an equal term really eliminates 11 12 that potential bias. 13 MR. WEISBERG: Q: So it's your view that that would not be possible to do and still maintain fairness and 14 objectivity in a decision process that couldn't be 15 16 offsetting adjustments, or the model itself is not robust enough to accommodate that? 17 MR. OLIVER: A: No, I didn't say that the model 18 couldn't handle that, it's just that it's -- by having 19 different terms, you run the risk of having biases in 20 how you fill in the back end of a bid. 21 And this makes me --22 MR. WEISBERG: O: If the model that evaluates those 23 24 bids though, sir, is robust enough to accommodate and account for that difference in turn, then where would 25 26 the unfairness arise?

MR.	OLIVER: A: Well, the unfairness arises in what
	your assumptions are of what you are using as the
	input to fill in the back end. The model can handle
	an input, but it's the assumptions you make about that
	input that could create unfairness or create bias in
	the process.
MR.	WEISBERG: And what is the assumption that I've made
	that you consider unfair?
MR.	OLIVER: A: It's not the assumption that you made,
	it's the assumption that one would make if one is
	trying to determine what they are going to fill the
	back end with.
	And I'm saying this based on a number of
	RFT processes we've been involved with where this
	issue keeps coming up, you know, where bidders will
	complain that a utility used their market price
	forecast as the basis to fill like if a bidder bid
	a fifteen year term, and you filled in the other ten
	years using a market price forecast, you know, bidders
	on a number of occasions will raise concern about that
	market price forecast being too high or too low,
	depending on, you know, what their objectives are
	Proceeding Time 3:40 p.m. T16A
	So the utility that has to make that
	decision on what to fill in that back end is
	subjecting itself to potential bias or potential
	MR.

1	
1	unfairness, because of, you know, they have to make a
2	decision on what that value is going to be.
3	MR. WEISBERG: Q: Did the independent reviewer
4	specifically assess whether the mandatory criteria
5	were biased towards any particular I'm sorry.
6	Towards any gas towards gas-fired technology,
7	relative to biomass technology?
8	I messed up the question, let me state it
9	again. As an did the independent reviewer
10	specifically assess whether the mandatory criteria was
11	biased towards gas-fired technology relative to
12	biomass technology?
13	MR. SORENSEN: A: Our reports indicate that our first
14	report, which contained the first set of criteria on
15	which the CFT would be conducted, and we state that an
16	appropriate foundation and governance is "kit blank
17	blank" [sic], is capable of producing a result that
18	meets the objective for fair and transparent
19	competitions. So, our assessment of the criteria
20	would be that all bidders would be treated equally,
21	and there would be no apparent bias designed into the
22	process, regardless of technology.
23	MR. OLIVER: A: Let me add to that that the criteria
24	that were generally applied are consistent with what
25	others have used in the industry, so there's really
26	nothing unique about the criteria.

BCHVI Call For Tenders Review of Purchase Agreement January 19, 2004 Volume 8

1 MR. WEISBERG: Q: Did you consider whether the tolling arrangement whereby gas-fired projects had no fuel 2 price risk was fair towards non-gas projects? 3 MR. OLIVER: As I mentioned before, the tolling is 4 A: very typical -- typical process used by utilities that 5 are undertaking RFP processes. It's not something 6 7 unique to this case. And tolling evolves because designing an RFP that handles -- that's able to 8 address the issue of evaluating bids that are using 9 gas supply, and paying for that gas, paying the bidder 10 11 for its gas supply, is a real challenge. There has to be a match there to ensure that what the bidder bids, 12 and what they get paid, is, you know, is matched 13 closely. 14

A lot of bidders of gas projects, or other 15 16 projects, would like to see a pass-through of prices. They don't want to take the fuel risk. You know, 17 18 because it's not in their best interest to take fuel risks. So they would like to have a pass-through. 19 When you're trying to match a pass-through with 20 payment, what you have to worry about is, you know, 21 22 the bidder actually going out and securing gas supply that's not optimized, at a higher price, you know, 23 because they're not -- they don't want to take that 24 So, what's evolved because of that, to match --25 risk. 26 to handle that risk, is the utilities that have the

1 capability and have the resources, they can go out and secure gas supply at a, you know, more optimal price 2 because of their portfolio, have taken on that risk 3 for the benefit of the ratepayer. 4 And that, you know, that's what's happened 5 I don't see it as a situation where it biases 6 here. 7 gas versus another resource, because you really have to separate the evaluation of the bids from the 8 payment of the -- you know, the eventual payment to 9 the bidder for the fuel. 10 MR. WEISBERG: 11 Q: So you did consider it, and you concluded there was no bias. Is that fair to say? 12 Well, I -- we saw no bias in that 13 MR. OLIVER: A: process, right. Or the evidence of bias in that 14 15 process. 16 MR. WEISBERG: Q: And so you didn't see any need, then, for some type of credit or other accommodation that 17 18 should have been extended to non-gas projects, sort of 19 in lieu of the tolling arrangement available to gas projects? 20 MR. OLIVER: Well, we didn't -- we didn't address 21 A: 22 that, or opine on that. Did you consider whether the required 23 MR. WEISBERG: Q: 24 operating range of 95 to 105 percent, with adjustments for temperature, was a bias towards natural gas-fired 25 26 projects?

1	MR.	HODGSON: A: That was a requirement. It's part of
2		B.C. Hydro's requirements for the tender.
3	MR.	WEISBERG: Q: My right. But my question is, did
4		you consider that a bias, or did you not have any
5		conclusion on that question?
6	MR.	HODGSON: A: We observed it as a requirement.
7		Proceeding Time 3:45 p.m. T17A
8	MR.	WEISBERG: Q: Did you consider whether the
9		mandatory criteria of 97 percent availability over
10		nine months biased the process towards combined cycle
11		gas turbine technology?
12	MR.	OLIVER: A: No, I do when you look at the
13		there's a specific product that people are bidding to.
14		One bidder or another may have more difficulty bidding
15		to that product, but you know, given the product that
16		the company was looking for, that, you know, that's
17		what everyone had to bid to and everyone had the
18		opportunity to bid. They would just have to structure
19		their bids to reflect the 97 percent.
20	MR.	WEISBERG: Q: Well, the 97 percent, though, was
21		something set and, you know, there was a determination
22		of whether that was appropriate. But you didn't see
23		any bias in it being set at that level?
24	MR.	OLIVER: A: No, just to give you another example,
25		we this is a different company. We worked with
26		Duke Power in Charlotte, North Carolina, and Duke had

1 a requirement that they were looking for peaking power, which meant that they were looking for 2 combustion turbines that only operated a short period 3 That -- what you're seeing is akin to 4 of time. someone saying, well, because Duke is looking for 5 peaking power, there's a bias against some other 6 7 resource. I didn't look at that -- I don't look at 8 that as a bias against some other resource. It just 9 means that that's the product that they're looking 10 for, and people, you know, are required to bid to that 11 12 product. In a similar vein, am I correct 13 MR. WEISBERG: Q: saying that the independent reviewer did not reach any 14 conclusion that there was an inherent advantage to 15 16 projects that aggregated at 150 megawatts or slightly above? 17 18 MR. HODGSON: A: The 150 to 300 was again the requirement. It was the rules of the -- rules were 19 That's the range that --20 set out. No, I'm just saying the independent 21 MR. WEISBERG: Q: reviewer did not conclude that there was any inherent 22 23 advantage in how the methodology was set up, that -an inherent advantage given to projects that 24 aggregated at 150 megawatts or slightly above. 25 26 MR. HODGSON: A: I think the QEM was pretty spec- --

the QEM model was provided, and I think it was pretty	
clear that if a bidder could be competitive with	
satisfying a requirement somewhere in that range of	
150 to 300, they could be it could be a winner.	
MR. WEISBERG: Q: And the design of the CFT did not	
favour the assembly of projects or portfolios close to	
150 megawatts, did it?	
MR. HODGSON: A: I think you could run the MATT and you	
could probably come up with scenarios where there was	
you can see scenarios where a lowest NPV could be	
at the lower range of that range, 150.	
MR. WEISBERG: Q: But are you saying it favoured it or	
it did not?	
MR. HODGSON: A: We didn't provide a view on whether	
there was a favouritism in that range. That was a	
specified requirement.	
MR. WEISBERG: Q: Did the independent reviewer conclude	
that the QEM, as distinct from the CFT process	
overall, was fair?	
MR. HODGSON: A: Our reports speak for themselves.	
MR. WEISBERG: Q: Thank you. Did you have any input or	
involvement in what has been called a cost-	
effectiveness analysis?	
MR. HODGSON: A: No.	
THE CHAIRPERSON: Two more questions, Mr. Weisberg.	
MR. WEISBERG: Brownie points, Mr. Chairman. I will sit	
	 clear that if a bidder could be competitive with satisfying a requirement somewhere in that range of 150 to 300, they could be it could be a winner. MR. WEISBERG: Q: And the design of the CFT did not favour the assembly of projects or portfolios close to 150 megawatts, did it? MR. HODGSON: A: I think you could run the MATT and you could probably come up with scenarios where there was you can see scenarios where a lowest NPV could be at the lower range of that range, 150. MR. WEISBERG: Q: But are you saying it favoured it or it did not? MR. HODGSON: A: We didn't provide a view on whether there was a favouritism in that range. That was a specified requirement. MR. WEISBERG: Q: Did the independent reviewer conclude that the QEM, as distinct from the CFT process overall, was fair? MR. HODGSON: A: Our reports speak for themselves. MR. WEISBERG: Q: Thank you. Did you have any input or involvement in what has been called a cost- effectiveness analysis? MR. HODGSON: A: No. THE CHAIRPERSON: Two more questions, Mr. Weisberg.

BCHVI Call For Tenders Review of Purchase Agreement January 19, 2004 Volume 8

Page: 1831

1 down. Thank you. We will take a 15 minute 2 THE CHAIRPERSON: break. 3 (PROCEEDINGS ADJOURNED AT 3:49 P.M.) 4 (PROCEEDINGS RESUMED AT 4:04 P.M.) **T18A** 5 6 THE CHAIRPERSON: Please be seated. 7 Mr. Craig, did you have questions? Yes, Mr. Chairman. MR. CRAIG: 8 CROSS-EXAMINATION BY MR. CRAIG: 9 Good afternoon, Mr. Chairman, Panel. MR. CRAIG: Q: 10 Mr. Sorensen and witnesses, good afternoon. I'm not a 11 lawyer. I'm with the Commercial Energy Consumers as 12 13 an analyst working for them. Mr. Chairman, I expect to be about a half 14 an hour and I hope to finish earlier than that and 15 I'll confine my questions to dealing with the fairness 16 and credit issues that I've been working on. 17 THE CHAIRPERSON: Thank you. 18 MR. CRAIG: Q: I wonder if -- there was an exhibit that 19 20 was put in yesterday. Mr. Sanderson helpfully did that. It was an answer to question 118 which I 21 believe was part of the bidding process. 22 THE CHAIRPERSON: It's B-61. 23 24 MR. CRAIG: Q: These are the bidder Q and As. Exhibit B-61 for the record. And do you have that in front of 25 26 you, Mr. Sorensen?

BCHVI Call For Tenders Review of Purchase Agreement January 19, 2004 Volume 8

Page: 1832

1 MR. HODGSON: A: I have it. One of the panel members does. 2 MR. CRAIG: Q: 3 MR. SORENSEN: A: Yes. All right. And I take it that as part 4 MR. CRAIG: Q: of the process you were present and observed as the 5 6 questions and answers were prepared as part of the CFT 7 process? MR. HODGSON: Correct. A: 8 And you'd be familiar with this MR. CRAIG: Q: 9 particular question and answer, at least in general 10 11 terms? MR. HODGSON: 12 A: Yes. And at the early part of it, it refers 13 MR. CRAIG: Q: to the CFT evaluation methodology being designed to 14 determine the most cost effective dependable capacity 15 16 having regards to the best interests of Hydro's 17 ratepayers? 18 MR. HODGSON: A: Yes. 19 Proceeding Time 4:07 p.m. T19A And so could we characterize that 20 MR. CRAIG: Q: fairness, at least in part, might revolve around 21 ensuring that that objective is met? If there were 22 activities or processes in the evaluation that did not 23 lead to that objective, they might be unfair? 24 A: What's the question there? 25 MR. HODGSON: 26 MR. CRAIG: Q: That the objective here is defined as to

1		be the most cost-effective, having regard to the
2		ratepayers' interests. And so if we have something
3		happening in the evaluation that does not deliver the
4		most cost-effective result, then that might be an
5		unfair part of an evaluation?
6	MR.	HODGSON: A: Sure.
7	MR.	CRAIG: Q: Yes? Good, thank you. And what I'd
8		like to is just stay at a generic level, and an
9		example was brought up that about that you were
10		committed to purchasing something, in this case you
11		used an example of a vehicle, a Cadillac and a
12		Volkswagen. And if the Cadillac was worth 50,000 and
13		the Volkswagen 30,000, and we were out to buy that,
14		and we were offering to make the down payment on that
15		of 25,000 from ratepayers' money, would that be fair?
16		Because we chose the Cadillac because its present
17		value was 25,000 versus 30,000?
18	MR.	HODGSON: A: I don't know if that's an issue of
19		fairness. I don't quite know what you're getting at.
20	MR.	CRAIG: Q: Would you be getting the right result?
21		Proceeding Time 4:09 p.m. T20A
22	MR.	SORENSEN: A: It depends on the structure of the
23		decision of the competition. The right result.
24		Fairness is measured that the result that you receive
25		is in accordance with the criteria you set for the
26		competition. The competition may not produce a result

1 that is measured in cost-effectiveness, it may be simply measured in some other descriptor, but the 2 fairness applies to arriving at the result, not the 3 characterization of the result. 4 5 MR. CRAIG: Q: Fair enough, but in this case, we know 6 that the result that we're looking to arrive at is a 7 cost-effective solution for ratepayers. I'm sorry, I believe the CFT or the MR. SORENSEN: A: 8 decision says that the result in the Tier 1 was to 9 determine the lowest net present value of portfolios. 10 11 MR. CRAIG: Q: Yes, and that appears in other places, but this question and answer was delivered to bidders 12 in the process, correct? 13 MR. SORENSEN: A: 14 Yes. And so they had an expectation that what 15 MR. CRAIG: Q: 16 was in this set of terms should have meaning in the process, correct? And you would have been reviewing 17 18 to see --MR. FULTON: We need to have an audible answer on the 19 record, Mr. Chairman. We've now had two nods, and 20 nothing vocal, so --21 22 MR. SANDERSON: We also need to fairly state the 23 questions. The quote that Mr. Craig keeps referring 24 to says this. "The ratepayers' best interests are addressed by selecting the lowest net portfolio cost." 25 26 The witness just said that's what he understood the

1 objective was, was to minimize the net present value, the net portfolio cost. Then Mr. Craig went on and 2 said, "Yeah, but the bidders would have understood ... " 3 and referred only to the first half of the sentence. 4 If he's going to do that, he's got to refer to the 5 whole sentence, and give the witness an opportunity to 6 7 fairly respond. And I do intend, Mr. Chairman, to go on MR. CRAIG: 8 further to dealing with the net present value further 9 on, but I was looking to build an understanding that 10 the objective here was to evaluate the most cost-11 effective solution in terms of the best interests of 12 the ratepayers. And that -- I don't think that's an 13 unfair question for them to confirm that that's what 14 was written here, what was given to bidders, what they 15 16 would have evaluated as the top level objective. MR. HODGSON: Α: You've referred to question 118. 17 MR. CRAIG: Q: Yes. 18 MR. HODGSON: A: So can you refer specifically to this? 19 Because I'm having a hard time kind of making 20 analogies with car purchases and stuff. 21 22 Proceeding Time 4:12 p.m. T21A 23 MR. CRAIG: Q: In this case I was looking at the assets 24 of the buyer, and in this case they would be the assets that have value to the ratepayers, and this 25 26 test goes to whether or not we're getting the most

1		
1		cost-effective solution for the ratepayers. And we
2		take assets that have value to the ratepayers and use
3		them to make a down payment against the purchase of an
4		asset, which ends up then making that asset cheaper
5		than another alternative. And I'm asking whether or
6		not that would be fair. In terms of this objective,
7		does it get you the most cost-effective solution?
8	MR.	HODGSON: A: Question 118 deals with how this is
9		really considered an adder in the portfolio
10		evaluation. And in terms of we did review this
11		memo, this question 118, and we're comfortable with
12		it. It fits within our overall findings of a fair and
13		competitive process.
14	MR.	CRAIG: Q: Okay, so can I get an answer to the
15		question in the example that you raised and I've added
16		something to?
17	MR.	SORENSEN: A: The determination of the lowest net
18		present value portfolio in this case, using the
19		portfolio adder with respect to the VIGP credit, was
20		applied as the criteria was set forward, and that
21		determined the winning portfolio, which was therefore,
22		in our view, a fair result.
23	MR.	CRAIG: Q: Okay, with due respect, this does deal
24		with more than just the VIGP assets. It deals in the
25		second or third line down with the net present value
26		of the tenders compared on the cash flows to and from

1		
1		B.C. Hydro, and it lists a number of items that are
2		adjusted. So we're not dealing with just one item.
3		This goes to a number of general things a bout the
4		evaluation process, does it not?
5	MR.	SORENSEN: A: I believe if I could characterize
6		this response on November the 26^{th} , 2003, this had the
7		effect of describing to bidders what became the
8		detailed quantitative evaluation methodology, and how
9		the models would work, yes.
10	MR.	CRAIG: Q: And there are other documents that are
11		part of the process that are complementary to this.
12	MR.	SORENSEN: A: Yes.
13	MR.	CRAIG: Q: So
14		Proceeding Time 4:15 p.m. T22A
14		Proceeding Time 4:15 p.m. T22A
14 15		Proceeding Time 4:15 p.m. T22A CRAIG: Q: So if in the process of your review of
14 15 16		Proceeding Time 4:15 p.m. T22A CRAIG: Q: So if in the process of your review of the application of one of these items, you found that
14 15 16 17		Proceeding Time 4:15 p.m. T22A CRAIG: Q: So if in the process of your review of the application of one of these items, you found that ratepayer's assets, in this case cash, was being used
14 15 16 17 18		Proceeding Time 4:15 p.m. T22A CRAIG: Q: So if in the process of your review of the application of one of these items, you found that ratepayer's assets, in this case cash, was being used to make a down payment on the purchase of an asset
14 15 16 17 18 19		Proceeding Time 4:15 p.m. T22A CRAIG: Q: So if in the process of your review of the application of one of these items, you found that ratepayer's assets, in this case cash, was being used to make a down payment on the purchase of an asset such as the example I gave, and it produced a lower
14 15 16 17 18 19 20		Proceeding Time 4:15 p.m. T22A CRAIG: Q: So if in the process of your review of the application of one of these items, you found that ratepayer's assets, in this case cash, was being used to make a down payment on the purchase of an asset such as the example I gave, and it produced a lower net present value in the evaluation versus the other
14 15 16 17 18 19 20 21	MR.	Proceeding Time 4:15 p.m. T22A CRAIG: Q: So if in the process of your review of the application of one of these items, you found that ratepayer's assets, in this case cash, was being used to make a down payment on the purchase of an asset such as the example I gave, and it produced a lower net present value in the evaluation versus the other one, is that fair in terms of getting the best
14 15 16 17 18 19 20 21 22	MR.	Proceeding Time 4:15 p.m. T22A CRAIG: Q: So if in the process of your review of the application of one of these items, you found that ratepayer's assets, in this case cash, was being used to make a down payment on the purchase of an asset such as the example I gave, and it produced a lower net present value in the evaluation versus the other one, is that fair in terms of getting the best interests of the ratepayers?
14 15 16 17 18 19 20 21 22 23	MR.	Proceeding Time 4:15 p.m. T22A CRAIG: Q: So if in the process of your review of the application of one of these items, you found that ratepayer's assets, in this case cash, was being used to make a down payment on the purchase of an asset such as the example I gave, and it produced a lower net present value in the evaluation versus the other one, is that fair in terms of getting the best interests of the ratepayers? SORENSEN: A: I don't believe our scope dealt with

		-
1	MR.	CRAIG: Q: So can I take it from that that you
2		dealt purely with the process as it was laid out and
3		your only concern was did that get applied fairly?
4	MR.	SORENSEN: A: Yes.
5	MR.	CRAIG: Q: And you didn't deal with the substance
6		of any of the items in the evaluation process?
7	MR.	SORENSEN: A: Only to the extent to understand how
8		they were going to be applied within the model. By
9		example, we made no evaluation or valuation of any of
10		the values that Hydro selected. We understood where
11		they would come from and how they would be applied at
12		the model.
13	MR.	CRAIG: Q: Right. So I'm going to restrict myself
14		to just how these things are applied. And I had
15		understood from Ms. Hemmingsen that in fact she had
16		reviewed the substance of some of these things with
17		you and she indicated that it was her view that it was
18		that she considered part of her concerns about
19		ensuring that they were fair as having been partly
20		dealt with by having reviewed them with you, and I
21		took that to be in substance.
22		Let me just turn now to the VIGP
23		transaction. Now, would you agree with me that there
24		are three parts to that transaction? And let me
25		explain them. There's first of all the transfer of
26		assets from B.C. Hydro to the proponent electing to

1		use the VIGP assets, is that correct?
2	MR.	SORENSEN: A: Yes.
3	MR.	HODGSON: A: Yes.
4	MR.	CRAIG: Q: And that would create a receivable and
5		be a deduction of assets on B.C. Hydro's books.
6	MR.	SORENSEN: A: Are you looking for an accounting
7		opinion?
8	MR.	CRAIG: Q: Is somebody on the panel familiar with
9		accounting?
10	MR.	SANDERSON: Well, they may well be familiar with
11		accounting given the organization with which they are
12		associated, but that's not what they are tendered for.
13		They are tendered to talk about the independent review
14		that they conducted.
15	MR.	CRAIG: Yes, Mr. Chairman, but they are supposed to
16		be able to tell whether or not the application of
17		these things has been properly done, so I think, you
18		know, it's a fair question to ask.
19	MR.	CRAIG: Q: But if you can't answer it, that's fine,
20		I'll leave it with you as something that you can
21		assume would be part of that transaction.
22		It's not a question that the panel can
23		answer?
24	MR.	HODGSON: A: Again, I don't know, are we referring
25		to this question 118?
26		Proceeding Time 4:19 p.m. T23A

1	MR. CRAIG: Q: Well, yes, I'm exploring in the
2	determination of the net present value around the
3	application of how we handled the VIGP assets, whether
4	or not this was properly handled. And it's your
5	assertion that it has been, and B.C. Hydro's assertion
6	that it has been, and I want to explore that with you.
7	MR. SANDERSON: Well, Mr. Chairman, first of all, if what
8	Mr. Craig wants to address with this panel is their
9	view as the independent reviewers with respect to that
10	aspect of the process, fine.
11	To the extent that he wants to talk about
12	the accounting treatment, I mean the way he's
13	characterized it in his questions is simply not what
14	happened from a physical asset point of view. What
15	got transferred is or what will be transferred is
16	not assets at all, but shares. It wasn't an asset
17	sale, it was a share sale. So first of all,
18	fundamentally it's different than has been posited in
19	the question.
20	I don't know the extent to which these
21	gentlemen actually know the precise structure of that
22	transaction. So I doubt very much this is the right
23	panel to get it straight, because I think you may have
24	two people, neither of whom actually are totally
25	familiar or sufficiently familiar with the actual

26 structure of the transaction. I may be wrong. I may

1 be selling the witnesses short. They may have more familiarity than that. But their role, as I 2 understand it, was more the independent review 3 4 process. 5 MR. CRAIG: Mr. Chairman, I'm not interested in the 6 structure of what may actually happen. I'm interested 7 in the principles. And I'm not really interested in the accounting. It's just helpful if it can be 8 followed that way, and I have a witness aid that I'll 9 offer in to assist in that. I'm really interested 10 just in the component transactions. So I'll move on 11 to just confirm the component transactions and then 12 13 look for how they've been applied. THE CHAIRPERSON: Mr. Craig, I think you're very guickly 14 going to find that you're asking questions of the 15 16 wrong panel. But put your witness aid to the panel, but I do think that this needs to come to an end very 17 18 soon because I think you're pursuing a line of questioning with this panel that this panel isn't 19 prepared to answer. Nor is that their function. 20 All right, I'll try a few more questions 21 MR. CRAIG: around the application, and if it's going nowhere then 22 I'll back off, Mr. Chair. 23 THE CHAIRPERSON: I would suggest that you do that. 24 The other components of the VIGP 25 MR. CRAIG: 0: 26 transaction, apart from the asset transfer, are the

1 payment for the assets that B.C. Hydro receives. Is that correct? 2 MR. HODGSON: A: Correct. 3 And then there's a charge from the 4 MR. CRAIG: Q: proponent for the electricity supply that they've 5 offered? 6 7 MR. HODGSON: A: That's part of the equation. MR. CRAIG: Right. So it's those three components. 8 Q: 9 And when I'm looking to see if those have been followed through into the evaluation, I can track 10 through the charge for the electricity into the 11 capital charge and O&M charge that's part of the 12 evaluation? 13 MR. HODGSON: A: Sorry, you said you could? 14 I can, and presumably if you're viewing 15 MR. CRAIG: Q: that this has in fact been carried out, you too would 16 see that the evaluation has accommodated that piece of 17 18 the transaction? MR. HODGSON: A: The QEM was pretty explicit in that 19 20 regard. MR. CRAIG: Right. And the payment for the assets 21 Q: is followed through in terms of the VIGP credit, 50 22 thousand -- 50 million for the transfer of the assets? 23 24 MR. HODGSON: Yes, that was applied at the portfolio A: level. 25 26 MR. CRAIG: Q: What I'm looking for is where is the

1		transfer of the assets as a transaction as part of the
2		flows of value from B.C. Hydro to the proponent?
3	,	Where does that come into the evaluation? I don't
4		find it there.
5	MR.	HODGSON: A: QEM is a discounted cash flow model.
6		Looking at cash, cash flow.
7	MR.	CRAIG: Q: And so when an asset is transferred, you
8		don't consider that part of what you would evaluate in
9		discounted cash flows?
10	MR.	HODGSON: A: Again, I'm not answering this from an
11		accounting perspective, but
12	MR.	CRAIG: Q: No.
13	MR.	HODGSON: A: it sounds like you're talking about
14		a balance sheet issue as opposed to
15	MR.	CRAIG: Q: I'm only interested in the fairness of
16		application here. So you're reviewing whether or not
17		this has been fairly applied.
18		Proceeding Time 4:23 p.m. T24A
19	MR.	HODGSON: A: We understood the rationale for the
20	MR.	CRAIG: Q: For the credit.
21	MR.	HODGSON: A: For the credit.
22	MR.	CRAIG: Q: Yes.
23	MR.	HODGSON: A: Both salvage value and the 50 million.
24		So the 20 50 million 20/14. So we understand
25		the rationale for that quantum.
26	MR.	CRAIG: Q: Okay.

1	MR.	HODGSON: A: And we understand that the rationale
2		for its inclusion in the determination of the value of
3		the portfolio.
4	MR.	CRAIG: Q: Yes, and I do too. I'm just looking for
5		where does this transfer of assets show up in the
6		evaluation.
7	MR.	OLIVER: A: Are you looking are you talking
8		about the 50 million that a bidder would pay to buy
9		those assets? Is that what you're referring to, where
10		that would show up in their bid?
11	MR.	CRAIG: Q: Well, this says that the NPV of each
12		portfolio tendered would be compared on the cash-flow
13		basis to and from Hydro, relative to these issues.
14		And we've just agreed that there are three parts to
15		the VIGP transaction, two of which we've both agreed
16		show up in the evaluation, and the third one that I
17		can't find in the evaluation.
18		So I'm wondering if and I think I can
19		just leave it at this. If you as a reviewer have
20		looked at it at that level, and if you have thought
21		about whether or not all of the components of that
22		transaction have been brought through into the
23		evaluation. And if you haven't, I think it's fair
24		just to say you haven't. I can take the rest up with
25		another panel.
26	MR.	OLIVER: A: Well, we're comfortable with the

1		
1		treatment in the we're comfortable with the QEM,
2		and we're comfortable with the determination of the
3		net present value, the portfolio level.
4	MR.	CRAIG: Q: Well, then, I would take it if you're
5		comfortable, you should also be comfortable with this
6		third component, the transfer of the assets as part of
7		the flows that were evaluated. And I don't see that
8		they're there.
9	MR.	OLIVER: A: Well, that's a question of I was
10		raising. The transfer of the asset, are you talking
11		about if a bidder pays \$50 million to buy that asset?
12	MR.	CRAIG: Q: Yeah.
13	MR.	OLIVER: A: That those dollars is what you're
14		looking for?
15	MR.	CRAIG: Q: No. The dollars that Hydro receives for
16		that, we've already agreed, show up as the credit,
17		right? The credit for the asset transfer. But there
18		are assets that leave B.C. Hydro's books.
19		If B.C. Hydro gave \$50 million of land to a
20		proponent, that should show up in an evaluation,
21		correct?
22	MR.	OLIVER: A: This is again, the QEM is a
23		discounted cash flow. We're looking at cash. We're
24		not looking at a balance sheet here. We're not
25		looking at a balance sheet of B.C. Hydro. They've
26		they're

1	MR.	CRAIG: Q: So if there were no cash transactions at
2		all, and they the value's simply transferred in
3		terms of assets, then you're comfortable that that
4		gives a fair result to the ratepayers' best interests.
5		Because it only deals with cash. Is that what I take
6		from your evidence?
7	MR.	SORENSEN: A: The results of the quantitative
8		evaluation, the running of the portfolios, the tenders
9		and the portfolios through the respective
10		spreadsheets, resulted in a portfolio with the lowest
11		net present value. And that result has been, in our
12		view, fairly arrived at.
13	MR.	CRAIG: Q: Correct. And I'm now investigating a
14		statement that was just made, that the valuation only
15		dealt with cash, as it is anticipated to move, and did
16		not deal with the movement of values, assets, that
17		might be moved. And I'm asking whether or not you as
18		the independent reviewer are comfortable that that
19		gives values, net present values, that are in the
20		ratepayers' best interests. Professionally. I want
21		to know, are you professionally comfortable with that
22		statement.
23		Proceeding Time 4:27 p.m. T25A
24	MR.	HODGSON: A: Again, not we're not commenting

24 MR. HODGSON: A: Again, not -- we're not commenting
25 from an accounting standpoint here, but from a cash
26 flow standpoint we're comfortable with the

1		
1		representations. There's a salvage. The salvage
2		value is determined as moving the asset outside of
3		B.C. Hydro and that's been identified in the QEM.
4	MR.	CRAIG: Q: You've moved me to a question that I
5		didn't ask. Are you comfortable that the net present
6		value evaluations being used here should only be
7		dealing with cash flow? That's what I heard you tell
8		me; and that they should not deal with any value
9		transfers in the form of assets that are not cash? Is
10		that as a professional independent reviewer, are
11		you comfortable that that gives you the best interests
12		of the ratepayers and the most cost effective
13		solutions?
14	MR.	HODGSON: A: I think I'll defer to the fact that we
15		are not commenting on cost-effectiveness decision in
16		the day. We looked at the
17	MR.	CRAIG: Q: That's fine. I don't want to press the
18		point. If you're not comfortable to even offer an
19		opinion on it, let's just leave it like that.
20	MR.	HODGSON: A: We're comfortable with the response to
21		question 118 that B.C. Hydro provided.
22	MR.	CRAIG: Q: Yes, I understand that, but I'm trying
23		to test that and explore it and I think Mr. Chairman,
24		it's a reasonable question. I don't think I can go
25		any further with the panel on this, so I'll move on.
26	THE	CHAIRPERSON: Please.

1	MR.	CRAIG: Q: When, as part of the evaluation, there
2		are assets transferred, the VIGP assets, and there's a
3		contingency with respect to them as to whether or not
4		Hydro may be able to deliver them relative to their
5		relationship to ratepayers, which we've agreed is the
6		primary test here for fairness, are you comfortable
7		that those should be included when there's a
8		contingency that they may not be a part of the
9		ratepayers' concern? So we have cash flows involved
10		here but there's a contingency.
11		First of all let me ask, did you consider
12		the question of the contingency related to VIGP
13		assets?
14	MR.	HODGSON: A: Sorry, what contingency? What are you
15		specifically referring to?
16	MR.	CRAIG: Q: The contingency that they are yet to be
17		determined as to how they will be disposed of from the
18		B.C. Hydro deferral accounts, as to whether or not
19		those will be the responsibility of ratepayers or
20		whether or not those will be the responsibility of
21		shareholders in a write-off.
22	MR.	HODGSON: A: That's outside of our scope. I really
23		don't know.
24	MR.	CRAIG: Q: Outside of your scope, okay. If there
25		are, among these items in the NPV, items that have
26		are being applied in the evaluation to give credit to

1		
1		a particular proponent, and the inclusion of those
2		assets does not or the inclusion of those credits
3		does not recognize that those assets have in fact been
4		promised to somebody else, is that something that you
5		considered?
6	MR.	HODGSON: A: Can you provide a specific example?
7	MR.	CRAIG: Q: Yes. If the values or some of the
8		values in the energy margin are values derived from
9		sources that otherwise might have had those values
10		promised to ratepayers through the Heritage contract,
11		is this something that's also outside of your scope,
12		that you wouldn't have considered that?
13	MR.	HODGSON: A: Yes. Yes, outside of our scope.
14	MR.	CRAIG: Q: Okay. Mr. Chairman, I think I'm best to
15		take these up with the last panel and move on. I
16		don't think from the independent reviewer's point of
17		view any of my issues have been within their scope.
18		Thank you, Mr. Chairman.
19	MR.	SANDERSON: Mr. Chairman, in agreeing with Mr. Craig
20		with respect to this panel, I don't want to be taken
21		to accepting that some of the questions he had belong
22		with Panel 4. It seemed to me a lot I heard were QEM
23		questions. He asked them to Panel 2. I'll be
24		objecting if they get repeated to Panel 4.
25		We don't need to debate that now, but I
26		just want to put that on the record and give Mr. Craig

1 fair warning I have not agreed that anything that wasn't dealt with here should be dealt with on Panel 2 3 4. Proceeding Time 4:31 p.m. T26A 4 5 MR. CRAIG: Well, Mr. Chairman, I think my following up 6 on these issues is helpful to the record and to the 7 Commission, and I will do my best to cover them with respect to how they apply to cost-effectiveness, and 8 if they are not found to be useful to the Commission 9 I'll abide by the Commission's ruling. 10 Well, I will -- just so that you are 11 THE CHAIRPERSON: forewarned, I will accept Mr. Sanderson's comment that 12 13 the fact that you didn't get the answers that you were looking for from this panel, that doesn't necessarily 14 mean that Panel 4 has an obligation to answer them 15 16 either. MR. CRAIG: No, I'm aware that each time there will be 17 18 different rulings as to what's appropriate and what isn't. I'm only hoping to help the record with what I 19 think are important issues. 20 THE CHAIRPERSON: 21 Thank you. Mr. Andrews? 22 23 MR. ANDREWS: Thank you, Mr. Chairman and Madam 24 Commissioner. Mr. Chair, I acknowledge that your practice has been to ask counsel how long they intend 25 26 to be in cross-examination and then to impose that

1	
1	time estimate as a requirement. For the record, I
2	have objected to the prior imposition of time limits
3	on cross-examination, and that matter is subject to a
4	request for a determination.
5	So having expressed my objection in
6	vociferous terms, I estimate I'll be less than half an
7	hour.
8	THE CHAIRPERSON: Thank you.
9	CROSS-EXAMINATION BY MR. ANDREWS:
10	MR. ANDREWS: Q: Mr. Oliver, you gave an example of
11	Duke Power call for tenders or request for proposals
12	project that involved a peaker plant. Do you recall
13	that?
14	MR. OLIVER: A: Yes. They were looking for peaking
15	resources.
16	MR. ANDREWS: Q: They were looking for peaking
17	resources. And is what they were looking for a 25-
18	year term?
19	MR. OLIVER: A: My recollection was it was 20 20 to
20	25 years or 20 years, in that range, though.
21	MR. ANDREWS: Q: When you said, based on your knowledge
22	of the industry, would you say that new contracts for
23	capacity by utilities are uniformly of a 25-year
24	duration, or is a variety of different terms?
25	MR. OLIVER: A: There's a variety of different terms,
26	but if we're talking about new green field projects,

1	you're generally talking in the range of 20 to 30
2	years depending on the type of resource.
3	MR. ANDREWS: Q: Thank you.
4	I'd like to direct your attention to
5	Exhibit B1, the report on the CFT, Appendix B, the CFT
6	issued October 31, 2003, page 21, Section 18.17 titled
7	"Non-Compliant Tenders". And perhaps to save time
8	I'll just and to perfect the record I'll read it
9	while you're assembling it there. It says:
10	"Non-Compliant Tenders: All tenders that
11	are incomplete in any material respect or
12	that contain material amendments,
13	modifications or conditions that are not
14	authorized by this CFT, including
15	amendments, modifications or conditions to
16	the specified form of tender or final form
17	agreements, or that otherwise do not conform
18	in a material respect to the requirements of
19	this CFT, will be rejected. B.C. Hydro
20	reserves the right to accept or reject in
21	its discretion tenders that contain non-
22	material omissions, amendments,
23	modifications or conditions, or that
24	otherwise do not conform to the requirements
25	of this CFT where such non-conformity is not
26	material. B.C. Hydro has the discretion to

BCHVI Call For Tenders Review of Purchase Agreement January 19, 2004 Volume 8

Page: 1853

determine what constitutes immaterial 1 omission, amendment, modification, condition 2 or non-conformity." 3 End of section. 4 Proceeding Time 4:35 p.m. T27A 5 Do you -- are we at the same page of the 6 7 exhibit? Do you have that? MR. SORENSEN: A: Yes. 8 9 MR. ANDREWS: Q: In your monitoring of Hydro's implementation of the CFT process, did you ever come 10 across Hydro exercising its authority pursuant to 11 Section 18.17? 12 MR. SORENSEN: 13 A: Yes. MR. ANDREWS: Did you have criteria by which you 14 Q: would evaluate Hydro's exercise of discretion pursuant 15 to this section? 16 MR. SORENSEN: A: Criteria were established by the 17 18 respective committees, where this right may have been 19 exercised. And they were pre-established before the receipt of either pre-qualification submissions or 20 tender submissions. 21 I'm afraid I was distracted because I 22 MR. ANDREWS: 0: didn't hear clearly whether your first verb was "were" 23 24 or "were not". Could you repeat the answer? There were pre-established criteria 25 MR. SORENSEN: A: to be used for each of the committees, respective 26

1 committees, were established before the receipt of pre-qualification submissions or tender submissions. 2 MR. ANDREWS: And those committees were B.C. Hydro 3 0: 4 committees. MR. SORENSEN: A: Yes. 5 6 MR. ANDREWS: Q: And did you review those criteria? 7 MR. SORENSEN: Α: Yes. And are those criteria in the record? MR. ANDREWS: Q: 8 Of this proceeding? 9 Yes, I believe the evaluation MR. SORENSEN: A: 10 criteria of each of the committees was filed. Are we 11 on this --12 Specifically, is it -- specifically, 13 MR. ANDREWS: Q: are there -- is it your recollection that there were 14 evaluation criteria for Hydro's determination as to 15 16 initially (a) whether a bid was conditioned, or had -contains a condition? 17 18 MR. SORENSEN: A: Yes. By example, the conformity 19 review committee that was effective at the tender 20 stage were going to evaluate the agreement information form and that committee determined that the -- if 21 there were any material omissions or amendments, 22 whatever, they said they would then proceed and 23 exercise the right under here. 24 So just so that we're clear, this 25 MR. ANDREWS: 0: 26 18.17, section 18.17 is a two-part process. First, a

1	finding is made that there is a condition, or	
2	amendment, whatever, and then secondly, in the second	l
3	sentence, B.C. Hydro has to determine whether to	
4	accept or reject the tender, and you're saying that	
5	the criteria said that Hydro would reject the tender	
6	in any circumstance in which it concluded that the	
7	first sentence had been met.	
8	Proceeding Time 4:39 p.m. T28A	L
9	MR. SORENSEN: A: No. 18.7, in our understanding is,	
10	it's a right. And as we in our terms, we looked a	ιt
11	what is the standards or the criteria that an	
12	evaluation committee might utilize in exercising that	-
13	right, and as we indicated in our final report in the	ì
14	Appendix B, where we said one of the key fairness	
15	principles and practices was pre-established	
16	evaluation criteria or pre-evaluation decision	
17	criteria. And by specific reference in our final	
18	report, on the on page 8 of the final report of	
19	October 29 th , 2004, by example to your question, the	
20	second bullet, (d) and then the second bullet.	
21	"Committee evaluation and clarification	
22	questions. All tenders were reviewed by the	
23	CCR committee"	
23 24	CCR committee" and I'll skip down to the third sentence.	

clarification were sent to three bidders to 1 provide their clarifications within 24 2 hours." 3 I believe that gives effect to the second 4 sentence. At their discretion, they could ask bidders 5 for information, clarification, and what-not. And the 6 7 -- further on, it goes on to deal with -- they recommended that there was a material qualification, 8 and they had indicated in their setting-up of that 9 committee's work what they felt were material and 10 would not be material, and accordingly that committee 11 exercised the three sentences within that section. 12 (a) they recommended rejection, which was accepted; 13 they sought clarification; and they established at 14 their determination what was material and what was not 15 16 material. And I have a number of clarification MR. ANDREWS: 0: 17 18 questions arising; the first being, I think at the beginning of your response you referred to Section 19 18.7 --20 17, sorry. 21 MR. SORENSEN: A: -- that would be -- 17, thank you. 22 MR. ANDREWS: Q: Ι quess I'm not totally clear what you're -- whether 23 24 you're saying that Hydro's criteria was that if they made a determination that a tender contained a 25 26 material condition, then in all circumstances their

1		discretion would be exercised in a certain way,
2		namely, to reject the tender.
3	MR.	SORENSEN: A: The first sentence I don't think
4		gives any discretion. It says if it is material, it
5		will be rejected.
6	MR.	CENDER: A: But I think, just further to that, I
7		think the last sentence does give B.C. Hydro the
8		discretion to determine what is material and, as Mr.
9		Sorensen has stated, that discretion first happened at
10		the completeness and conformity review level, and then
11		those recommendations were brought to the project
12		management office, who then also had that discretion
13		to determine if something was material or not.
13 14		to determine if something was material or not. Proceeding Time 4:43 p.m. T29A
	MR.	-
14	MR.	Proceeding Time 4:43 p.m. T29A
14 15	MR.	Proceeding Time 4:43 p.m. T29A ANDREWS: Q: And so, in the process of in
14 15 16	MR.	Proceeding Time 4:43 p.m. T29A ANDREWS: Q: And so, in the process of in dealing with an example of a bid that was rejected
14 15 16 17	MR.	Proceeding Time 4:43 p.m. T29A ANDREWS: Q: And so, in the process of in dealing with an example of a bid that was rejected under this section, whose criteria was it that were
14 15 16 17 18	MR.	Proceeding Time 4:43 p.m. T29A ANDREWS: Q: And so, in the process of in dealing with an example of a bid that was rejected under this section, whose criteria was it that were looked to to determine whether there was a material
14 15 16 17 18 19		Proceeding Time 4:43 p.m. T29A ANDREWS: Q: And so, in the process of in dealing with an example of a bid that was rejected under this section, whose criteria was it that were looked to to determine whether there was a material condition? Are you saying that there was such a
14 15 16 17 18 19 20		Proceeding Time 4:43 p.m. T29A ANDREWS: Q: And so, in the process of in dealing with an example of a bid that was rejected under this section, whose criteria was it that were looked to to determine whether there was a material condition? Are you saying that there was such a criteria?
14 15 16 17 18 19 20 21		Proceeding Time 4:43 p.m. T29A ANDREWS: Q: And so, in the process of in dealing with an example of a bid that was rejected under this section, whose criteria was it that were looked to to determine whether there was a material condition? Are you saying that there was such a criteria? CENDER: A: I think there were general guidelines,
14 15 16 17 18 19 20 21 22		Proceeding Time 4:43 p.m. T29A ANDREWS: Q: And so, in the process of in dealing with an example of a bid that was rejected under this section, whose criteria was it that were looked to to determine whether there was a material condition? Are you saying that there was such a criteria? CENDER: A: I think there were general guidelines, but I think it was all a function of what was in the
14 15 16 17 18 19 20 21 22 23		Proceeding Time 4:43 p.m. T29A ANDREWS: Q: And so, in the process of in dealing with an example of a bid that was rejected under this section, whose criteria was it that were looked to to determine whether there was a material condition? Are you saying that there was such a criteria? CENDER: A: I think there were general guidelines, but I think it was all a function of what was in the tender submissions. So if the Review Committee saw

1	MR.	ANDREWS: Q: So there were no explicit written
2		criteria as to the criteria by which Hydro would
3		exercise the discretion set out in the third sentence
4		of 18.17?
5	MR.	CENDER: A: My recollection is there were probably
6		general guidelines, but it probably was not possible
7		to envisage every possibility of non-compliance, but
8		there were guidelines.
9	MR.	ANDREWS: Q: Were there guidelines specific to 18.7
10		17? Now I'm going
11	MR.	CENDER: A: 18.7 is quite a broad statement, so;
12		but I think there were guidelines elsewhere in the CFT
13		as to what was required in the tender submission and
14		what wasn't.
15	MR.	ANDREWS: Q: Then we're veering off the track here.
16		Were there guidelines applicable to Hydro's exercise
17		of its discretion set out in the third sentence of
18		Section 18.17?
19	MR.	CENDER: A: I think for certain of the non-
20		compliance there were guidelines such as, as Mr.
21		Sorensen has said, if there was information that was
22		missing from a tender submission, like an agreement
23		information form, then there were clear-cut guidelines
24		that that bidder would have to be disqualified, just
25		as an example.
26	MR.	ANDREWS: Q: And when you say "guidelines", do you

1		mean a piece of paper that says "Guidelines" at the
2		top? And if so, can you give me a reference? Or is
3		this on a more conceptual level?
4	MR.	CENDER: A: There were documented procedures and
5		guidelines that were approved by the Project
6		Management Office prior to the receipt of tenders. So
7		it would have been a set of general guidelines.
8	MR.	ANDREWS: Q: And is that set of general guidelines
9		in evidence?
10	MR.	CENDER: A: Not to the best of my knowledge. There
11		were
12	MR.	SANDERSON: Mr. Chairman, I think I know I've been
13		looking for it but can't find an IR that summarizes, I
14		think, the guidelines. I stand to be corrected, but I
15		think what's in evidence is a summary of a series of
16		them, as distinct from the original documentation,
17		just from a point of view of voluminousness and
18		expedition. I can confirm that maybe at the next
19		break, but the IR that I'm thinking of. And then I
20		can confer with the witnesses to see if there's
21		anything more behind that than we've actually
22		produced.
23	MR.	ANDREWS: Thank you. So shall I take that as an
24		undertaking to
25	MR.	SANDERSON: Well, yes, I'll do those two things.
26		I'll show Mr. Andrews where it is in the IRs, and then

1 I will confirm whether there's anything more and Mr. Andrews can take it further or not as he sees fit. 2 I just want to make clear, Mr. Andrews 3 consistently, I think, has been referring to Article 4 18.17, and I think the witnesses have meant 18.17. 5 Mr. Weisberg has pointed out that both have said 18.7 6 7 at times, but I think everything on the record should be .17 for the transcript. 8 THE CHAIRPERSON: Yes. 9 Yes, that is correct. MR. ANDREWS: 18.17. 10 Proceeding Time 4:47 p.m. T30A 11 I'll move on then to a new topic here. 12 MR. ANDREWS: Q: This topic has to do with the term. The term is 13 "resource bias". And it's my submission that there 14 are really two quite different meanings that various 15 16 people attach to the same term at different times. One of the meanings is resource bias is a really bad 17 18 thing because bias is not good and resource bias is an 19 example of a really bad thing that shouldn't happen. Another use of the term is resource bias is 20 merely what is merely the product, the fine-tuning of 21 22 the product that the purchaser defines, that if they want to have a Cadillac then that may be a resource 23 bias against wind-powered vehicles, but there's 24 nothing wrong with it, it's a totally neutral 25 26 description.

1	Would you agree do you have a sense of
2	how you use the term "resource bias"?
3	MR. SORENSEN: A: I have no knowledge of a resource
4	bias. And if I may, I've struggled or been acquainted
5	with this word "bias" in many competitions, and it's a
6	label that is maybe misunderstood and I've had to come
7	to understand it myself. And I've sort of settled on
8	the notion that bias can have different descriptors.
9	You have what I might call policy bias, and by example
10	to me a policy bias in the context of this competition
11	might have been the statement of the Government of
12	British Columbia that there would be no nuclear power
13	within the scope of the CFT. That to me I'd call a
14	policy bias.
15	The next I'd call is a mandate bias. That
16	is where the organization that has the mandate and the
17	responsibility to conduct a competition is governed by
18	either its charter and its objectives to hold a
19	competition seeking products, and in that sense they
20	established the requirements for the competition.
21	The next level of bias within a competition
22	is really the execution or the procedural bias in the
23	conduct of the competition and in there might be
24	included personal bias relating to people
25	participating in it.
26	And from an independent reviewer's

	1	
1		perspective, our concern is, yes, assess the product
2		requirement and to understand what it is the product
3		and if there's consistency, i.e. all technologies
4		except nuclear are eligible; and was the construct,
5		the CFT, appropriate. And we offered a judgment on
6		October 29 th , 2003 that it had an appropriate
7		foundation of processes and whatnot.
8	MR.	ANDREWS: Q: And coming to the question
9	MR.	SORENSEN: A: Right. Our work then got to the
10		point of we were dealing with procedural fairness and
11		as it implicated, perhaps, the conduct or the people
12		involved in it. And the scope of the IR review, the
13		independent reviewer, was to judge the application of
14		B.C. Hydro's conduct at the competition.
15		Somewhere you have to accept the foundation
16		of what the foundation is out to seek. And so that's
17		my understanding. So I don't know where resource bias
18		fits in.
19		Proceeding Time 4:51 p.m. T31A
20	MR.	ANDREWS: Q: It might help if I were allowed to
21		point you to what I'm after here. You gave three
22		examples of terms using compound terms using the
23		word "bias". You had "policy bias," "management
24		bias," and then you had a "procedural bias". And as I
25		understand the way you used those terms, the first two
26		are neutral, and the third one is improper. Is that

1		
1		correct? There's nothing wrong with policy bias,
2		there's nothing wrong with mandate bias, but
3		procedural bias is not okay.
4	MR.	SORENSEN: A: If the rules of the competition say
5		you shouldn't be biased, then and you set those
6		conditions, and you ask somebody to observe and say
7		did you have procedural bias, then it could be
8		negative.
9	MR.	ANDREWS: Q: There have been a number of questions
10		about aspects of the CFT that it has that have been
11		felt to make it more difficult for some types of
12		resource to meet the criteria than for others, and in
13		particular Hydro taking the gas price risk. And that
14		has sometimes been referred to as "resource bias" in
15		the neutral sense. And I'm asking you whether at
16		this stage, I'm asking you whether the scope of your
17		engagement excluded, for example, examining whether
18		B.C. Hydro taking the gas price risk constituted the
19		kind of bias that you were looking at.
20	MR.	SORENSEN: A: Yes.
21	MR.	ANDREWS: Q: Thank you. You but among
22		between and among you, you have had a lot of
23		experience with reviewing and reporting on the conduct
24		of Calls For Tenders and Requests For Proposals. Can
25		you give me an example where you have ever publicly
26		reported that a CFT or RFP was not conducted in a

1		-
1		fair, transparent or competitive manner?
2	MR.	SORENSEN: A: I have the engagements I have been
3		participating in or involved in have always had a
4		positive report.
5	MR.	OLIVER: A: And it's the same for me. We've been
6		involved in a number of competitive bidding processes,
7		but if the independent reviewer or evaluator is doing
8		their job, and you know, in raising, you know,
9		observing the process, and can head off potential
10		problems, that's what you try to do.
11	MR.	ANDREWS: Q: So you would see it as your role to
12		keep the ship on track, to steer things toward the
13		direction that you would ultimately approve?
14	MR.	OLIVER: A: Not necessarily. But you you know
15		let me give you an example with Portland General
16		Electric. You raised it okay, I can give you an
17		example of the issue about bias.
18		One of our roles as the independent
19		observer was to identify whether or not there was any
20		bias in the process. And in that case the utility had
21		their own project that they were bidding into the
22		process. So there was always the concern of whether
23		or not the utility would do something in the
24		evaluation to support their own project.
25		One of our roles, up front, was to identify
26		whether or not there was any bias in the criteria, the

Page: 1865

1		
1		evaluation criteria and the pricing analysis. And we
2		did find, you know, there was some biases actually
3		went in both directions. Some favoured their project,
4		some went in the opposite direction and made their
5		project more difficult to compete, given the time
6		frame the company was looking for.
7		We would raise that, in the process, if it
8		was if that was our role. And, you know, if that
9		criteria could potentially be adjusted or checked by
10		somebody through the process.
11		Proceeding Time 4:55 p.m. T32A
12	MR.	ANDREWS: Q: And if you had raised a thought like
13		that, would your having raised it become public or
14		would you raise it and then it would be fixed before
15		there was any need to bring anything to the public?
16	MR.	OLIVER: A: It's generally fixed. But you know,
17		it's really not the role is not say, "Thou shalt do
18		this". You are observing, basically, and raising
19		observations about the process.
20	MR.	ANDREWS: Q: Well, that's where I was a bit
21		intrigued by your answer, because I thought originally
22		your role was strictly as observer and I took from
23		your answer that there was a certain element of trying
24		to keep the purchaser on track as well.
25	MR.	OLIVER: A: No, in this case our role is as an
26		observer. In other cases I've been involved in it's

1 been a more active role. This is not -- you know, there are a number of different processes or a number 2 of different functions that an independent evaluator 3 can provide, and processes that I've been involved in, 4 in some cases the role is more active. It really 5 varies, it depends on the process. 6 7 MR. ANDREWS: Q: And this, just to be clear then, this is the type in which the role you played is the not 8 active, the not interventionist. 9 It's more of an observer role. MR. OLIVER: A: If you 10 11 want to --12 MR. SORENSEN: A: That's true. It's an observer role, but our engagement was, and I recall very clearly it 13 was that, if your final report or your report at any 14 stage would represent an action that B.C. Hydro took 15 16 that was not consistent with your rendering an opinion that it was fair or transparent and competitive, we 17 18 would ask and we would expect you to advise so that 19 the process can be appropriately administered. And 20 most organizations that engage the independent review function or process auditor function wishes a report 21 at the end of it which says it was done in accordance 22 with the rules that were set for it. And to that 23 24 extent.

25 But you used the word "approve". To get a 26 fair report does not imply that we approve and there

26

Page: 1867

1 may be reports that say, "In our view or our finding it was fair and transparent but it should be noted 2 that in this instance..." Then it becomes a question of 3 the reader and the user of the report to judge it 4 But that's sort of the mechanics of it. further. 5 6 MR. ANDREWS: 0: So your role included an element in 7 which you had an obligation to bring to B.C. Hydro's attention that they were doing or proposing to do 8 something that could cause you to remark adversely on 9 it in your final report? 10 You mean, by example, on our final 11 MR. SORENSEN: A: report on page 17, Appendix B, there is our 12 methodology. There's sort of a chart that calls "The 13 Fairness Framework". Underneath that lies our 14 approach to doing our work. And when we did document 15 16 reviews and assessment, it was implied that we would either find it acceptable or acceptable with comment. 17 18 So there was a -- if a document was in a state that might invite a comment from us, we made B.C. Hydro 19 aware of it and they dealt with it. 20 When it came to performance of the 21 22 committees, we established very early that the report could be a report that says, "Everything was done 23 well, done in accordance with the criteria," or "It 24 was done in accordance but we offer this comment." 25

So we also had the opportunity to intervene

1		if we felt there was an explicit expression of conduct
2		that really would render the result unfair.
3		Proceeding Time 4:59 p.m. T33A
4		It wasn't a process where, go ahead and do your thing,
5		at the end will tell you how you did. It was, in the
6		interest of the bidders and B.C. Hydro, was to ensure
7		that the end product was a fair product that was
8		determined in accordance with the rules that the
9		bidders submitted their submissions on.
10	MR.	ANDREWS: Q: At the risk of pushing my time limits
11		here, does that not raise the dilemma that you thereby
12		become associated with the fairness of the process,
13		because you have an obligation to inform Hydro if you
14		perceive them to be leaving the fair path? And if you
15		were to ultimately conclude that they had left the
16		fair path, perhaps it could be said that you hadn't
17		warned them when you should have.
18	MR.	SORENSEN: A: It's an excellent point and it's a
19		point that any independent reviewer and in our
20		case, that we were always conscious of maintaining our
21		independence. We were not hired to consult, to advise
22		or to suggest. It was to observe and to comment where
23		appropriate, and for Hydro to deal with it.
24	MR.	ANDREWS: Q: Thank you. Those are my questions,
25		subject to, I guess, the information that may emerge
26		from counsel.

1	MR.	SANDERSON: And I can help, I think, now. The IR
2		that I was thinking of is the response to B.C. Hydro's
3		1.19.2 sorry, to BCUC, yes, to BCUC's 1.19.2. The
4		question there was Report Number 4 at page 9 states:
5		"The Technical and Financial Subcommittees
6		established detailed evaluation guidelines
7		for all mandatory criteria. Please provide
8		a copy of these guidelines."
9		And then there's quite a lengthy response.
10		Now, whether this contains exactly what Mr.
11		Andrews was looking for, I'm not going to hazard a
12		guess. If it doesn't, then maybe he can let me know
13		and we can see whether there's anything we can produce
14		in addition that's useful to him. But at least I'd
15		suggest he start there.
16	MR.	ANDREWS: Thank you. I'm quite content to adopt that
17		approach. It may mean that if there is some residual
18		question, that I would have to put it to this panel
19		and perhaps I don't know if there are other cross-
20		examiners after me and before Commission counsel. It
21		will take me at least a moment to
22	MR.	SANDERSON: Mr. Chairman, I have no objection to a
23		question limited to that. I do have objection to it
24		going any further. But if it's just to clarify
25		anything further he may need from that, that's fine.
26	MR.	ANDREWS: So that I may have leave to ask questions

limited to that IR answer after Commission counsel, is 1 that what I'm understanding? 2 THE CHAIRPERSON: I have no concerns unless Mr. Fulton 3 4 does. 5 MR. FULTON: I do not, Mr. Chairman. The only caveat 6 that I would put on it is that if there's something 7 that arises from Mr. Andrews' follow-up crossexamination, I'd like to reserve the right to follow-8 up and preserve my position in last place. 9 THE CHAIRPERSON: That sounds fair. 10 Proceeding Time 5:03 p.m. T34A 11 The only other cross-examiner that I'm aware 12 MR. FULTON: of at this point, Mr. Chairman, is Mr. Hill, other 13 than myself. 14 CROSS-EXAMINATION BY MR. HILL: 15 Just one fairly quick one. In the VIGP 16 MR. HILL: Q: decision, the section at the end there addresses the 17 18 conflict between the buyer and the proponent. I was 19 going to guote a little piece there. "However, the Commission panel does 20 encourage B.C. Hydro to select an 21 independent reviewer as set forth Schedule A 22 Section 7.1, and have the independent 23 24 reviewer report to a Commissioner, who will not sit on the panel, and that may be 25 26 required to hear an application for approval

	of the selected resource addition."
	Did this occur?
MR.	CENDER: A: I think we've answered that question in
	Gold River IR 1.5.6, as to that it did not occur and
	why, so I would refer you to that response.
MR.	HILL: Q: Okay. All right. Well, there's a little
	saying that applies to the paying of pipers here. And
	given the circumspect nature of the relationships
	between accounting firms and their energy sector
	clients, did this decision to tighten the relationship
	between the buyer and the independent reviewer give
	you any sense of unease that the perception of
	independence might be jeopardized, if not the
	independence itself?
MR.	CENDER: A: Who are you directing that question to?
MR.	HILL: Q: Whoever would like.
MR.	CENDER: A: From a B.C. Hydro perspective, I don't
	agree with your statement there was a tightening of
	the relationship between the buyer and the independent
	reviewers.
MR.	HILL: Q: Okay, you don't see that the independent
	reviewer reporting directly to B.C. Hydro versus the
	Chairman on the panel is a tightening of that
	relationship?
MR.	CENDER: A: No, their conduct was would have
	been no different. They had very clear-cut terms of
	MR. MR. MR. MR.

1		reference, and they acted independently, as Mr.
2		Sorensen has said, and didn't act as an advisor or a
3		consultant, so, I see no difference.
4	MR.	HILL: Q: (inaudible) feel the same way?
5	MR.	HODGSON: A: Just to clarify, we did not report to
6		B.C. Hydro.
7	MR.	HILL: Q: You did not.
8	MR.	HODGSON: A: I mean, all of our reports were
9		public.
10	MR.	HILL: Q: Oh, okay. I was misunderstood, then.
11		I assumed that you were reporting to B.C. Hydro rather
12		than
13	MR.	HODGSON: A: Well, reporting infers that we're
14		receiving direction from B.C. Hydro and that we
15		operate as an independent reviewer.
16	MR.	HILL: Q: Okay.
17	MR.	HODGSON: A: We were independent.
18	MR.	HILL: That's my question, thank you.
19	THE	CHAIRMAN: Before we proceed, Mr. Sanderson, would it
20		be helpful for you to know whether or not we'll be
21		calling Panel 4 today?
22	MR.	SANDERSON: It would be very helpful, Mr. Chairman.
23	THE	CHAIRMAN: What is your preference? Bear in mind
24		that I do hope to be caught up by noon on Friday.
25	MR.	SANDERSON: That's a Hobson's choice if ever there
26		was one.

1	I think, Mr. Chairman, just given the break
2	that will occur, and getting Panel 4 in, or whatever,
3	and I hear what you're saying, but I think it makes
4	more sense to start in on that tomorrow morning.
5	THE CHAIRMAN: Okay. So we will finish with this panel
6	today, and commence with Panel 4 at 8:30 tomorrow
7	morning.
8	Mr. Fulton?
9	Proceeding Time 5:07 p.m. T35A
10	CROSS-EXAMINATION BY MR. FULTON:
11	MR. FULTON: Q: Mr. Hodgson, I just want to pick up
12	with your last comment that you didn't report to B.C.
13	Hydro and as I read the addressee on all the PwC
14	letters, the addressee is B.C. Hydro. Am I misreading
15	those reports.
16	MR. HODGSON: A: No, that's true.
17	MR. FULTON: Q: All right, thank you. Now, I want to
18	just deal briefly with my understanding of the role of
19	the independent reviewer and how it may have evolved
20	over time, and if I begin with the terms of reference
21	which are at Tab B, Appendix 9 of Exhibit 1 B-1,
22	sorry, the first bullet which describes the roles
23	and I'll wait until you arrive that point.
24	The first bullet that describes the role is
25	to review and report on the fairness of the CFT terms,
26	and I want to emphasize the word "terms" before issue

1		the initial report.
2		And first of all, does that reference to
3		the CFT terms include a reviewing and reporting on the
4		fairness of the EPA terms as well?
5	MR.	HODGSON: A: We provided we looked at the EPA
6		terms and up to the release of that first report we
7		were providing observations on the terms of the CFT.
8	MR.	FULTON: Q: Right. But do I include EPA under the
9		umbrella of the description CFT terms
10	MR.	HODGSON: A: Yes.
11	MR.	FULTON: Q: in the first bullet.
12	MR.	HODGSON: A: Yes.
13	MR.	FULTON: Q: Okay. And then if I could ask you to
14		turn to the first report which is K-1, the report of
15		October 29 th , 2003. Would you agree with me that the
16		initial report contains no comment on the fairness of
17		the CFT terms?
18	MR.	SORENSEN: A: I think the intent definitely is
19		correct, that our view was that only by starting the
20		competition could you then observe and judge on the
21		fairness of the outcome and that it was that this
22		foundation is capable of producing a result that meets
23		the objective for a fair and transparent competition.
24	MR.	FULTON: Q: Mr. Sorensen, I would like to go back
25		to my question and I thought it just required a short
26		answer, and that was whether or not you agreed with me

1 that the initial report contains no comment on the fairness of the CFT terms. Would you agree with that? 2 Proceeding Time 5:11 p.m. T36A 3 4 MR. SORENSEN: A: Yes, there's no comment. 5 MR. FULTON: Q: All right, thank you. And would you agree with me, as one flows 6 7 through the remaining reports of the independent reviewer, there is no comment on the fairness of the 8 CFT terms? 9 Yes, other than the judgments suggest MR. SORENSEN: A: 10 11 that they are fair, or what's rendered as fair. But there's no specific comment on terms. 12 13 MR. FULTON: Q: Nowhere in those reports are you talking about the fairness of the terms. What you 14 comment on is the fairness of the process. 15 16 MR. SORENSEN: A: Yes. MR. FULTON: Okay. And you'll agree with me that 17 Q: there's a distinction between terms and process. 18 MR. SORENSEN: A: Yes. 19 20 MR. FULTON: Q: Thank you. And if we turn to the final report at K, page 3 where you discuss the scope, you 21 22 say that you were engaged to -- and the first bullet 23 is "review and report on the fairness of the CFT terms 24 before issue". And do I take it that the bracketed phrase after that comment relates to your 25 26 interpretation of what the engagement was as it

BCHVI Call For Tenders Review of Purchase Agreement January 19, 2004 Volume 8

1 related to that point? 2 MR. SORENSEN: A: Yes. MR. FULTON: So that it was an engagement to provide 3 0: a review of the process from a fairness perspective, 4 is that correct? 5 6 MR. SORENSEN: Α: Yes. 7 MR. FULTON: Q: Thank you. I just have one other area that I wanted to 8 take you to, and that relates to the CFT document 9 itself, tab A -- or Schedule A, I'm sorry, and pages 10 11 -- sorry, I've got to check my reference there. Proceeding Time 5:15 p.m. T37A 12 And actually it says, at tab B -- and I 13 want to discuss with you the clause 18.20 and 18.24. 14 Okay, and at the outset, would you agree with me that 15 16 the initial CFT process allowed the independent reviewer to speak to the bidders? 17 MR. HODGSON: A: No. Initial term -- can you repeat 18 the question again, sorry? 19 MR. FULTON: Q: Didn't the original CFT process allow 20 the independent reviewer to talk to bidders in the 21 absence of a B.C. Hydro representative? 22 I could comment on that. 23 MR. CENDER: A: That was 24 contained in Schedule A which was developed during the time of the VIGP hearing. It was not actually part of 25 26 the CFT which was formally issued on October 31st,

2003. 1 All right, thank you for that, Mr. 2 MR. FULTON: Q: Cender. 3 Mr. Sorensen, you have told us that you 4 have had some 40 years as an independent reviewer. 5 6 MR. SORENSEN: A: No, I said 40 years of experience, 7 but in the last five years I've been actively involved in the independent reviews. 8 MR. FULTON: Q: Okay, I'm sorry. In terms of your 9 experience with CFTs, is it a common provision in the 10 11 CFT to have a no-lobby provision? My experience in both call for 12 MR. SORENSEN: A: 13 tenders or other procurement approaches, RFPs or whatever, it is a common provision that restrictive 14 communications are well-defined during the conduct of 15 16 the competition. MR. FULTON: Q: Okay. Now, when you give that answer, 17 18 does that mean that there is no communication, or that 19 the communications are restricted in a way that's allowed by the CFT? 20 MR. SORENSEN: They are allowed, as allowed and 21 A: instructed to the bidders during the conduct of the 22 23 CFT. There's normally a contact person through which 24 bidders must come. Okay. So can I take it from that 25 MR. FULTON: Q: 26 answer then that clause 18.20 would be an

1 extraordinary clause in terms of restricting bidder contact with the independent reviewer? 2 MR. SORENSEN: A: 3 No. It is a common clause? 4 MR. FULTON: Q: MR. SORENSEN: A: Yes. The no lobbying. It is common 5 in many procurements that say, "Here's your process 6 7 for conducting," and then also, "Please," or "You shall not lobby certain parties during the conduct of 8 it." They are generally found, from my experience, in 9 government-based tenders and contracts and they might 10 say, "You cannot conduct..." Conduct, sorry. "...contact 11 your member of parliament or senior officials of 12 13 government." Those are examples. MR. FULTON: Okay, well let's focus on the example 14 0: of bidder conduct then. Is a restriction in bidder 15 16 contact with the independent reviewer, an absolute restriction of bidder contact with the independent 17 reviewer a common clause in your experience? 18 MR. SORENSEN: A: In my experience, yes. 19 MR. OLIVER: A: And I can support that. In the RFPs 20 and call for tenders we've been involved in, generally 21 22 the independent reviewer and the bidders have no 23 contact. Proceeding Time 5:19 p.m. T38A 24 Okay, and is that symmetrical then? 25 MR. FULTON: 0: Is 26 there also a prohibition, an absolute prohibition on

1		the contact with the person offering the or setting
2		out the tender, sending out the tender? In this case
3		it would be B.C. Hydro. Would there be a symmetry to
4		the prohibition? In other words, you couldn't contact
5		you couldn't make contact with either.
6	MR.	SORENSEN: A: The bidder. The bidder would contact
7		the for example, B.C. Hydro through the contact
8		person.
9	MR.	FULTON: Q: No, what I'm talking about, B.C. Hydro
10		contacting you.
11	MR.	SORENSEN: A: Oh yes. B.C. Hydro is the in this
12		case was the client, or we were engaged by B.C. Hydro.
13		And we were to conduct our work for them.
14	MR.	FULTON: Q: Okay, so it's an asymmetrical
15		prohibition.
16	MR.	SORENSEN: A: Yes.
17	MR.	FULTON: Q: Okay. Mr. Cender, do you know why the
18		change was made from the pre-VIGP decision document to
19		the clause to what eventually became clause 18.20
20		in the call for tender?
21	MR.	CENDER: A: I believe we've answered that in and
22		IR, and as well, I believe, in a Q&A on our website.
23		I think the short answer is the view that it could
24		taint the impartiality of the independent reviewer if
25		they were exposed to bidders. I can't quote the IR
26		but I know it's the

1 MR. FULTON: Q: Okay, and why would there be -- why would there be that concern if there is an independent 2 The independent reviewer is just reviewing 3 reviewer? Why would that concern exist? 4 for process. MR. CENDER: A: I think the independent reviewer can 5 6 give us their own views, but I mean, one of the 7 reasons is that the bidders could lobby or try to influence through their own particular interest in the 8 bidding process. But I think when we engaged 9 Pricewaterhouse, they strongly felt, because of all of 10 the opportunity for bidders to provide comments and 11 propose changes, and that they were going to have 12 access to all of our records and files, that they 13 didn't need that contact with the bidders as well. 14 All right, so it was a result of a 15 MR. FULTON: Q: 16 recommendation made by Pricewaterhouse? MR. CENDER: A: I wouldn't say that. I think it 17 18 evolved as a mutually desirable outcome given the sort 19 of, I would say, the unprecedented amount of input opportunity for bidders in this particular process to 20 provide comments, to propose changes. 21 And when you say it evolved, it evolved 22 MR. FULTON: Q: after you retained Pricewaterhouse, or before. 23 24 MR. CENDER: I guess because -- it probably evolved A: after because they were retained in late August and 25 26 there was a two-month gap before the CFT was issued.

1	So that was a long period of time. I don't have the
2	exact date.
3	MR. FULTON: Q: Okay. So I'd prefer not to have a
4	guess on the record. Is it your evidence that that's
5	when it probably happened?
6	MR. CENDER: A: Yes, that's my recollection.
7	MR. FULTON: Q: Thank you. Those are all my questions,
8	Mr. Chairman. Thank you.
9	THE CHAIRPERSON: Thank you. Mr. Andrews.
10	Proceeding Time 5:23 p.m. T39A
11	CROSS-EXAMINATION BY MR. ANDREWS (Continued):
12	MR. ANDREWS: Q: With reference to B.C. Hydro's
13	response to BCUC staff IR 1.19.2 do you have that
14	in front of you, panel members?
15	The line of questions had to do with
16	whether there were criteria which governed Hydro's
17	exercise of discretion if there was a discretion
18	under section 18.17 of the Call For Tenders, and I was
19	referred to this IR response, which attaches a 33-page
20	document titled "Tender Phase Technical Evaluation
21	Procedure". Can you identify within this document
22	where the criteria are by which Hydro would make a
23	decision to exercise its discretion under Section
24	18.17?
25	MR. CENDER: A: It was not contained in these
26	particular documents. On August 12^{th} , there were

1		several procedures and processes approved, of which
2		these were for the submission evaluation committees.
3		There were other ones for the completeness and
4		conformity review, which are not in this document.
5	MR.	ANDREWS: Q: Ah. And is it your belief that the
6		ones that you just referred to are in evidence but we
7		just got the wrong one, is that the problem?
8	MR.	SANDERSON: I don't know of any others besides those.
9		To cut to the quick here, if Mr. Andrews wants the
10		additional documentation that Mr. Cender's referred
11		to, we'll either refer to where it is in the record or
12		we'll produce it, whichever the case turns out to be.
13	MR.	ANDREWS: Q: Thank you, as an undertaking that
14		would be quite acceptable.
		-
14	THE	would be quite acceptable.
14 15		would be quite acceptable.
14 15 16	MR.	would be quite acceptable. INFORMATION REQUEST CHAIRMAN: Thank you, Mr. Andrews. Mr. Fulton?
14 15 16 17	MR. THE	would be quite acceptable. INFORMATION REQUEST CHAIRMAN: Thank you, Mr. Andrews. Mr. Fulton? FULTON: No further questions, thank you, sir.
14 15 16 17 18	MR. THE MR.	<pre>would be quite acceptable.</pre>
14 15 16 17 18 19	MR. THE MR.	<pre>would be quite acceptable. INFORMATION REQUEST CHAIRMAN: Thank you, Mr. Andrews. Mr. Fulton? FULTON: No further questions, thank you, sir. CHAIRMAN: The panel has no questions, Mr. Sanderson. SANDERSON: No questions, Mr. Chairman, thank you.</pre>
14 15 16 17 18 19 20	MR. THE MR.	<pre>would be quite acceptable. INFORMATION REQUEST CHAIRMAN: Thank you, Mr. Andrews. Mr. Fulton? FULTON: No further questions, thank you, sir. CHAIRMAN: The panel has no questions, Mr. Sanderson. SANDERSON: No questions, Mr. Chairman, thank you. CHAIRMAN: Thank you. We're adjourned unless I</pre>
14 15 16 17 18 19 20 21	MR. THE MR.	<pre>would be quite acceptable. INFORMATION REQUEST CHAIRMAN: Thank you, Mr. Andrews. Mr. Fulton? FULTON: No further questions, thank you, sir. CHAIRMAN: The panel has no questions, Mr. Sanderson. SANDERSON: No questions, Mr. Chairman, thank you. CHAIRMAN: Thank you. We're adjourned unless I was a little quick last night. Are there any other</pre>
14 15 16 17 18 19 20 21 22	MR. THE MR. THE	<pre>would be quite acceptable. INFORMATION REQUEST CHAIRMAN: Thank you, Mr. Andrews. Mr. Fulton? FULTON: No further questions, thank you, sir. CHAIRMAN: The panel has no questions, Mr. Sanderson. SANDERSON: No questions, Mr. Chairman, thank you. CHAIRMAN: Thank you. We're adjourned unless I was a little quick last night. Are there any other matters before we adjourn until tomorrow morning at</pre>
14 15 16 17 18 19 20 21 22 23	MR. THE MR. THE	would be quite acceptable. INFORMATION REQUEST CHAIRMAN: Thank you, Mr. Andrews. Mr. Fulton? FULTON: No further questions, Mr. Fulton? FULTON: No further questions, thank you, sir. CHAIRMAN: The panel has no questions, Mr. Sanderson. SANDERSON: No questions, Mr. Chairman, thank you. CHAIRMAN: Thank you. We're adjourned unless I was a little quick last night. Are there any other matters before we adjourn until tomorrow morning at 8:30?

provided Mr. Andrews with a copy of our response. I'm
not sure whether you want these motions all on the
record or not. And I haven't had a chance to talk to
Mr. Fulton. There isn't a mechanism to file them
electronically at the moment if they're in this
proceeding, unless we do it here. And so I'm just in
Mr. Fulton's hands as to whether you want to burden
the record of this proceeding with all the submissions
in the reconsideration application or not.
Proceeding Time 5:26 p.m. T40
THE CHAIRPERSON: I have a view of this if that's
helpful, Mr. Fulton. You can speak to it first.
MR. FULTON: Well, I do believe that the original
reconsideration application is an exhibit at this
point. So from a consistency standpoint, the others
should probably be there as well.
THE CHAIRPERSON: Yes, and Mr. Sanderson's point really
went to the logistics of filing, I think. I think you
need to file hard copies. However, I'm not going to
hold everyone to do doing that tonight. I think
what's necessary is they get to Mr. Andrews tonight,
and that can be done, I think, either in hard copy or
electronically. And then if copies are made available
to file in the proceeding, hard copies made available
to file in the proceeding tomorrow morning at the
commencement of proceedings, that will be adequate.

BCHVI Call For Tenders Review of Purchase Agreement January 19, 2004 Volume 8

1	And then we will do the same at the end of the day on
2	Friday for Mr. Andrews.
3	So, Mr. Bois.
4	MR. BOIS: Yes. Invariably I come up at the end of hte
5	day.
6	
7	
8	
9	
10	
11	
12	
13	
14	
15	Proceeding Time 5:28 p.m. T41A
16	MR. BOIS: invariably I come up at the end of the day.
47	
17	I just wanted to, for the record, yesterday
17	I just wanted to, for the record, yesterday I referred to a <i>Vancouver Sun</i> article when I was
18	I referred to a Vancouver Sun article when I was
18 19	I referred to a <i>Vancouver Sun</i> article when I was discussing with Ms. Hemmingsen a comment that was
18 19 20	I referred to a <i>Vancouver Sun</i> article when I was discussing with Ms. Hemmingsen a comment that was attributed to her, or at least characterized as coming
18 19 20 21	I referred to a Vancouver Sun article when I was discussing with Ms. Hemmingsen a comment that was attributed to her, or at least characterized as coming from her. And I didn't have it at the time. I just
18 19 20 21 22	I referred to a Vancouver Sun article when I was discussing with Ms. Hemmingsen a comment that was attributed to her, or at least characterized as coming from her. And I didn't have it at the time. I just have copies for it. So I didn't ask that it be marked
18 19 20 21 22 23	I referred to a Vancouver Sun article when I was discussing with Ms. Hemmingsen a comment that was attributed to her, or at least characterized as coming from her. And I didn't have it at the time. I just have copies for it. So I didn't ask that it be marked as an exhibit, I'm just providing it for anyone's

1	MR.	BOIS: No, no, I no, no, I didn't I don't want
2		it marked as an exhibit, I'm just putting it there.
3		The other point that I wanted to raise is, I
4		understand that B.C. Hydro has provided Mr. Andrews and
5		others some supplemental responses to IRs asked by Ms.
6		McClennan, and these are not part of the record. And
7		some of the questions I will have for Panel 4, or have
8		been asked in this either through this or have been
9		answered in some context, and I'm wondering whether Mr.
10		Sanderson should be filing this as evidence, at least
11		with respect to Panel 4. Or if he intends to record
12		these answers as part of the cross-examination.
13	MR.	SANDERSON: Perhaps certainly not the former, but
14		perhaps the latter. And I Mr. Bois won't have
15		received the letter that covered that. But those were
16		an aid to the people who asked the IRs, and if Mr.
17		Bois got one, and it helps him, so much the better.
18		He can expect the answers from the witnesses that are
19		indicated there, but I have no intention of filing
20		that document itself as an exhibit.
21	THE	CHAIRMAN: And I've accepted that.
22	MR.	BOIS: Okay, that's fine. Thank you, Mr. Chair.
23	THE	CHAIRMAN: Any other issues before we adjourn? We
24		are adjourned until 8:30 tomorrow morning.
25		(PROCEEDINGS ADJOURNED AT 5:29 P.M.)
26		
26		